

### OFFICE OF THE DIRECTOR PLANNING & DEVELOPMENT DOW UNIVERSITY OF HEALTH SCIENCES

Baba-e-Urdu Road, Karachi-74200 Pakistan. **Direct No**. 92-21-9216065 **Fax:** 9216065 **Tel:** 9215754-57 **Ext:** 150 **Website:** www.duhs.edu.pk, **E-mail:** directorpd@duhs.edu.pk

Dated 28 June 2014

**Subject:** Opening of Financial Proposals.

Dear Sir,

This is in reference to Invitation for Bid No. DUHS/P&D/2014/5790 Dated 16 April 2014 for the Procurement of Medical, Hospital & Lab. Equipment, for which Technical Proposals were opened on 9<sup>th</sup> May 2014.

I would like to inform you that the Preliminary Technical Evaluation Report has been uploaded on the DUHS website (http://www.duhs.edu.pk). It is further to inform you that **opening of the Financial Proposal is scheduled on 4<sup>th</sup> July 2014 at 11:00 a.m at the office of the undersigned** in respect of qualified bids exclusively. It is added that if there is any query / clarification regarding the technical evaluation, please furnish your observation(s) in writing within 3 days positively.

You are thus requested that presence of your firm may please be ensured at the opening of Financial Proposals as per above schedule.

Thanks and regards.

Yours sincerely,

Director Planning & Development

### TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL / HOSPITAL EQUIPMENT NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014 M/S. SIEMENS (PAKISTAN) ENGINEERING CO. LTD.

	M/S. SIEMENS (PAKISTAN) ENGINEERING CO. LTD.						
S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine - Artis One with Sensis Lite				
Α.	PRODUCT EVALUATION	50					
1	Conformity to the Purchaser's Specifications	25	25				
	Fully compliant with the required specifications	25					
	Compliant with minor deviation (up to 10% subject to main function is not	20					
	effected)						
2	Product Certification	15					
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15				
	MDD or Japan Industrial Standard (JIS)						
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14					
	Food and Drug Administration (FDA) 510K	8					
	European Community (CE) MDD	7					
	Japan Industrial Standard (JIS)	7					
3	Product global acceptability / performance	10					
J	World wide satisfactory performance certificates from the medical	10	10				
	institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10				
B.	FIRM EVALUATION	50					
4	Legal Requirement	6					
	Authorization Certificate	2	2				
	Partnership Deed with manufacturer	2					
	Taxation Certificate (NTN and GST)	2	2				
5	Technical Staff	14					
	Simple Technician (minimum two)	3	3				
	Diploma Engineers (minimum two)	3	3				
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5				
	of relevant field is mandatory for each product)	3	3				
	MSc / PhD qualification/Foreign training	3					
6	Networking and Training	8					
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3				
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2					
7	Testing & Calibration Equipment	4					
	List of tools , testing equipment and calibration equipment relevant to the product	2	2				
	Spare Parts readily availability (Inventory list)	2	1				
8	Past Experience / Performance	4					
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4				
9	Financial Status	6					
	Bank Certificate	2	2				
	Last year verified Balance Sheet	2	2				
	Yearly turn-over of over 100 Million	2	2				
10	Bonus points	8	_				
	Special features	2	2				
	Warranty period extension free of cost (the firm offered greater period will	2					
	get the marks) warranty must be from original manufacturer  Comparative Running Cost (consumeables / reagents / replacement parts	2					
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the	2					
	original manufacturer	100	4.5				
	TOTAL POINT SCORE (A+B)	100	83				
	MARKS (Minimum 70 marks are required to Technically qualify		QULAIFIED				

#### M/S. ALLMED SOLUTIONS

S#	Parameters / Sub-Parameters	Marks	UNIVERSAL ANGIOGRAPHY MACHINE Alura Centron with Xperflex Cardio
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	1
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	1
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2
	TOTAL POINT SCORE (A+B)	100	75
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED

#### M/S. SHIRAZI TRADING CO. (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine - Optima 323i with MacLab
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20	
	effected)		
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15
	MDD or Japan Industrial Standard (JIS)		
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
В.	FIRM EVALUATION	50	
4	Legal Requirement	6	
-	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	2
-	Taxation Certificate (NTN and GST)  Technical Staff	2	2
5	Simple Technician (minimum two)	<b>14</b> 3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5
	of relevant field is mandatory for each product)	3	3
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2
	TOTAL POINT SCORE (A+B)	100	88
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED

#### M/S. MEDEQUIPS S.M.C

S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine - Toshiba Japan INFX-8000V
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	Haemodynamic Monitoring is not upgradeable to EP and has only 2 channel of IBP against 4 required
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15
	MDD or Japan Industrial Standard (JIS)		
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5
	of relevant field is mandatory for each product)		
	MSc / PhD qualification/Foreign training	3	1
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	4
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will	2	
	get the marks) warranty must be from original manufacturer		
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates	2	2
	(companies to offer precentage (%) of the contract value in the technical		
	bid. The lowest will get the full marks. The rates must come from the		
	original manufacturer		
	TOTAL POINT SCORE (A+B)	100	58
	MARKS (Minimum 70 marks are required to Technically qualify		DIS QUALIFIED

#### M/S. ANALYTICAL MEASURING SYSTEM (PVT) LTD.

S#	Parameters / Sub-Parameters	Marks	Electrical Balance for Frozen Section and Gross - Radwag Analytical Balance AS	Microprocessor PH/MV Meter - Wenk LabTech EL2
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	Not Benchtop, not
	Compliant with minor deviation (up to 10% subject to main function is not	20		suitable for the pupose.
	effected)			
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE)	15		15
	MDD or Japan Industrial Standard (JIS)			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7	7	
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions	10	10	10
	(other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified			
	by the relevant countries			
В.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
_	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3		
	Diploma Engineers (minimum two)	3	<del> </del>	
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of	5	5	5
	relevant field is mandatory for each product)	•	2	2
•	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8	4	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2
	Spare Parts readily availability (Inventory list)	2	2	2
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2	2	2
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get	2		
	the marks) warranty must be from original manufacturer			
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)	100	72	55
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	DIS-QUALIFIED

### TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL / HOSPITAL EQUIPMENT NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014 M/S. ANALYTICAL MEASURING SYSTEM (PVT) LTD.

S#	Parameters / Sub-Parameters	Marks	Gradiant Thermal Cycler - Invitrogen Veriti Thermal Cycler	Scanning Electron Microscope - Jeol JSM6510LV
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20		
•	effected)	45		
2	Product Certification	<b>15</b> 15	45	45
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD	15	15	15
	or Japan Industrial Standard (JIS)	1.1		
	European Community (CE) MDD and Japan Industrial Standard (JIS) Food and Drug Administration (FDA) 510K	14 8		
		7		
	European Community (CE) MDD	7		
2	Japan Industrial Standard (JIS)	10		
3	Product global acceptability / performance  World wide satisfactory performance certificates from the medical institutions	10	40	40
		10	10	10
	(other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by			
_	the relevant countries	F0		
В.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3		
	Diploma Engineers (minimum two)	3	_	
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of	5	5	5
	relevant field is mandatory for each product)		_	_
_	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2
	Spare Parts readily availability (Inventory list)	2	2	2
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2	2	2
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)	100	80	80
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED

### TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL / HOSPITAL EQUIPMENT NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014 M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

	PRODUCT EVALUATION  Conformity to the Purchaser's Specifications  Fully compliant with the required specifications  Compliant with minor deviation (up to 10% subject to main function is not	<b>50 25</b> 25	25		
1	Fully compliant with the required specifications  Compliant with minor deviation (up to 10% subject to main function is not		25		
	Compliant with minor deviation (up to 10% subject to main function is not	25	25		
				Low Cassette Capacity of 240 agaist 300 min required	25
	effected)	20		15	
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
	Legal Requirement	6			
-	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14	_		
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	3	3	3
	of relevant field is mandatory for each product)	3	3	3	
	MSc / PhD qualification/Foreign training	3	3	3	3
	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	8	8	8
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)		74	64	74
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	DISQUALIFIED	QUALIFIED

#### M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters  PRODUCT EVALUATION	Marks 50	Microtome - SLEE CUT4062	Trinocular Compund Microscope - Labmed LX400	Double Head Microscope - Labmed LX400
A. 1	Conformity to the Purchaser's Specifications	25			
			25		
	Fully compliant with the required specifications	25	25	Unknown brand do not satisfy the requirement of	Unknown brand do not satisfy the requirement of
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		15	15
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15	15
	MDD or Japan Industrial Standard (JIS)	4.4			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7	_		
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	8	8	8
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)		74	64	64
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	DISQUALIFIED	DISQUALIFIED

### M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Fermentor with Two Vessels - Major Science USA - FS05220	Spectrophoto- meter Biotechnology Medical Science Canada - UV1900	Microprocessor PH/MV Meter - Bante Inst. USA - PHS3VW
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications  Fully compliant with the required specifications	<b>25</b> 25	Very Basic Controller not suitable for research.	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	15		
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	5	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training  Networking setup across Pakistan (1 mark for each setup upto maximum 6)	<b>8</b> 6	8	8	8
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)		59	74	74
	MARKS (Minimum 70 marks are required to Technically qualify		DISQUALIFIED	QUALIFIED	QUALIFIED

#### M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Gradiant Thermal Cycler - Labnet International USA - Multigene	Digital Peristaltic Pump - Major Science USA - MUD02
Α.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25	0.5	0.5
	Fully compliant with the required specifications	25	25	OK but minmum and maximum flow rate possible need to be confirmed first
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15
	MDD or Japan Industrial Standard (JIS)			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
_	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	0	0
	Diploma Engineers (minimum two) Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	<u>3</u> 5	2	2
	of relevant field is mandatory for each product)	5	3	3
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	8	8
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4		
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
-	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)		74	74
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED

### M/S. ECHO BIOSCIENCES

	Thermal Cycler -		
S#	Parameters / Sub-Parameters	Marks	Agilent USA - Sure
			Cycler 8800
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20	
	effected)	_	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15
	MDD or Japan Industrial Standard (JIS)		
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
_	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions	10	10
	(other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified		
	by the relevant countries		
В.	FIRM EVALUATION	50	
4	Legal Requirement	6	_
-	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
_	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	0
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	3
	of relevant field is mandatory for each product)	0	0
_	MSc / PhD qualification/Foreign training	3	2
6	Networking and Training	8	4
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4
	Certificate to the affect that the firm will provide training in the use of	2	
	equipment to the relevant technical staff. Training plan must be attached with		
	certificate		
7	Testing & Calibration Equipment	4	
	List of tools, testing equipment and calibration equipment relevant to the	2	2
	product		
	Spare Parts readily availability (Inventory list)	2	2
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the	4	2
	medical institutions within Pakistan (1 mark for each certificate upto		
	maximum 4)		
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get	2	
	the marks) warranty must be from original manufacturer		
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates	2	2
	(companies to offer precentage (%) of the contract value in the technical bid.	_	_
	The lowest will get the full marks. The rates must come from the original		
	manufacturer		
	TOTAL POINT SCORE (A+B)	100	75
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED
	, , , , , , , , , , , , , , , , , , , ,		

#### M/S. TECHNOLOGY LINKS

S#	Parameters / Sub-Parameters	Marks 50	Automatic Tissue Processor - Shandon USA Excelsior AS	Microtome - Thermofisher Scientific - Microme International GmBH - HM325
A. 1		25		
1	Conformity to the Purchaser's Specifications  Fully compliant with the required specifications	25 25	25	Range of Thickness 60 against 100 micro meter
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		20
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)  European Community (CE) MDD and Japan Industrial Standard (JIS)	15 14	15	15
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
	Product global acceptability / performance  World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	<b>10</b> 10	10	10
В.	FIRM EVALUATION	50		
4	Legal Requirement	6		0
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2	0	0
-	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14	2	2
	Simple Technician (minimum two) Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	<b>4</b> 4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
<u> </u>	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)	100	82	77
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED

#### M/S. KARACHI MEDICAL COMPANY

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Olympus Japan - CX41	Double Head Microscope - Olympus Japan - CX41	Thermal Cycler - Biorad Laboratory USA - T100
Α.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25	0.5	25	0.5
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20			
2	effected) Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15	15
	IMDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K  European Community (CE) MDD	8 7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
3	World wide satisfactory performance certificates from the medical	10	10	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto	10	10	10	10
	maximum 8) verified by the relevant countries				
В.	FIRM EVALUATION	50			
	Legal Requirement				
4	<u> </u>	<b>6</b>	2	2	2
-	Authorization Certificate Partnership Deed with manufacturer	2		<u> </u>	
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14		2	2
3	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate	5	2	2	2
	Engineer of relevant field is mandatory for each product)	5	2	2	2
	MSc / PhD qualification/Foreign training	3	1	1	1
6	Networking and Training	8	4	4	4
	Networking setup across Pakistan (1 mark for each setup upto maximum	6	1	1	1
	16)		'	'	'
	Certificate to the affect that the firm will provide training in the use of	2	2	2	2
	equipment to the relevant technical staff. Training plan must be attached	_	_	_	_
	with certificate				
7	Testing & Calibration Equipment	4			
-	List of tools , testing equipment and calibration equipment relevant to the	2	0	0	0
	product	_			
	Spare Parts readily availability (Inventory list)	2	2	2	2
8	Past Experience / Performance	4	_		
	Satisfactory performance certificate for the quoted equipment from the	4	2	2	2
	medical institutions within Pakistan (1 mark for each certificate upto			_	_
	maximum 4)				
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2	2	2	2
10	Bonus points	8	_		
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will	2	2	2	2
	get the marks) warranty must be from original manufacturer	_		_	_
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates	2	2	2	2
	(companies to offer precentage (%) of the contract value in the technical	_			_
	bid. The lowest will get the full marks. The rates must come from the				
	original manufacturer				
		400	64	64	6.1
	TOTAL POINT SCORE (A+B)	100	81	81	81
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED	QUALIFIED

#### M/S. LATIF BROTHERS

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Karl Zeiss Germany Axiolab A1	Dual Head Microscope - Karl Zeiss Germany Axiolab A1	Scanning Electron Microscope - Karl Zeiss Germany - Evo MA15
Α.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20			
2	effected) Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15	15
	MDD or Japan Industrial Standard (JIS)	13	15	13	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			_
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5	5	5
	of relevant field is mandatory for each product) MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
U	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will	2			
	get the marks) warranty must be from original manufacturer  Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates	2			
	(companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	77	77	77
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED	QUALIFIED

#### M/S. GLOBAL MARKETING SERVICES

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - Laica Germany ASP 6025	Automatic Tissue Processor - Laica Germany Polaris 2	Microtome - Laica Germany - RM2245
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	Range up to 300 max. required is 600	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	15		
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)  European Community (CE) MDD and Japan Industrial Standard (JIS)	15 14	15	15	15
		8			
	Food and Drug Administration (FDA) 510K  European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
6	MSc / PhD qualification/Foreign training  Networking and Training	3 <b>8</b>			
0	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5	5	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
_	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance  Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)  MARKS (Minimum 70 marks are required to Technically qualify	100	68 DIS-QUALIFIED	78 QUALIFIED	78 QUALIFIED

#### M/S. GLOBAL MARKETING SERVICES

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Leica Germany - DM500	Dual Head Microscope - Leica Germany - DM1000
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3		
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2	·	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)	100	78	78
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED

#### M/S. MED EL PAKISTAN

			Cochlear Implant -
S#	Parameters / Sub-Parameters	Marks	Med EL -
			Pulsar C1
Α.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	0.5
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15
	MDD or Japan Industrial Standard (JIS)		10
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto		
	maximum 8) verified by the relevant countries		
	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
_	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two) Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	3 5	<u>3</u> 5
	of relevant field is mandatory for each product)	3	3
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	-
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	One of the section to the section of		
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached	2	
	with certificate		
7	Testing & Calibration Equipment	4	
•	List of tools, testing equipment and calibration equipment relevant to the	2	
	product	_	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the	4	4
	medical institutions within Pakistan (1 mark for each certificate upto		
	maximum 4)		
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will	2	
	get the marks) warranty must be from original manufacturer		
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates	2	
	(companies to offer precentage (%) of the contract value in the technical		
	bid. The lowest will get the full marks. The rates must come from the		
	original manufacturer		
	TOTAL POINT SCORE (A+B)	100	78
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED

#### M/S. DIAGNOSTIC SYSTEM

S#	Parameters / Sub-Parameters	Marks	Analytical Balance - Kern Germany ABS220	Spectrophoto- meter - Bibby Scientific UK - Genova Plus	Microprocessor PH/MV Meter - Bibby Scientific UK 3510
Α.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20			
	effected)				
2	Product Certification	15	45	45	45
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15	15
	MDD or Japan Industrial Standard (JIS)	4.4			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14 8			
	Food and Drug Administration (FDA) 510K	7			
	European Community (CE) MDD  Japan Industrial Standard (JIS)	7			
3		10			
3	Product global acceptability / performance  World wide satisfactory performance certificates from the medical institutions	10	10	40	10
	(other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified	10	10	10	10
	, , , , , , , , , , , , , , , , , , , ,				
	by the relevant countries				
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5	5	5
	of relevant field is mandatory for each product)				
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the	2			
	product				
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
- 10	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get	2			
	the marks) warranty must be from original manufacturer	] -			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates	2			
	(companies to offer precentage (%) of the contract value in the technical bid.	_			
	The lowest will get the full marks. The rates must come from the original				
	manufacturer				
	TOTAL POINT SCORE (A+B)	100	79	79	79
	MARKS (Minimum 70 marks are required to Technically qualify	.00	QUALIFIED	QUALIFIED	QUALIFIED
			WOYFII IED	WOALII ILD	QUALII ILD

#### M/S. DIAGNOSTIC SYSTEM

S#	Parameters / Sub-Parameters	Marks	Thermal Cycler - Bibby Scientific UK - Prime G/02	Peristaltic Pump - Harward Bioscience USA - Alegro 1
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20		
	effected)			
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15
	MDD or Japan Industrial Standard (JIS)			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions	10	10	10
	(other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified			
	by the relevant countries			
В.	FIRM EVALUATION	50		
4	Legal Requirement	6		
-	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
J	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5	5
	of relevant field is mandatory for each product)	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8	3	3
0	Networking and Training  Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3
	Interworking setup across Pakistan (1 mark for each setup upto maximum 6)	O	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2	<del>-</del>	_
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get	2		
	the marks) warranty must be from original manufacturer	_		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates	2		
	(companies to offer precentage (%) of the contract value in the technical bid.	_		
	The lowest will get the full marks. The rates must come from the original manufacturer			
	TOTAL POINT SCORE (A+B)	100	79	79
	MARKS (Minimum 70 marks are required to Technically qualify	100	QUALIFIED	QUALIFIED
	manta (minimum 70 marks are required to reclinically quality		QUALIFIED	QUALIFIED

### M/S. SANCO

S#	Parameters / Sub-Parameters	Marks	Scanning Electron Microscope - Tescan Czech Republic - Vega 3 LM
Α.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20	
	effected)	45	
2	Product Certification	15	45
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto	10	10
	maximum 8) verified by the relevant countries		
В.	FIRM EVALUATION	50	
4	Legal Requirement	6	
-	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	2
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	2
<u> </u>	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5
	of relevant field is mandatory for each product)	3	3
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates	2	
	(companies to offer precentage (%) of the contract value in the technical		
	bid. The lowest will get the full marks. The rates must come from the original manufacturer		
	TOTAL POINT SCORE (A+B)	100	78
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED

#### M/S. INS - TECH

S#	Parameters / Sub-Parameters	Marks	Fermenter - New Burswick USA - Bioflo	Shaking Incubator - New Burswick USA - 42R	Shaking Incubator - New Burswick USA - 43R
Α.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25	0.5		0.5
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20			
2	effected) Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15	15	15
	MDD or Japan Industrial Standard (JIS)	13	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical	10	10	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto				
	maximum 8) verified by the relevant countries				
В.	FIRM EVALUATION	50			
4	Legal Requirement	6			
-	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	1	1	1
	Diploma Engineers (minimum two)	3	1	1	1
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	1	1	1
	of relevant field is mandatory for each product)				
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6			
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	2	2	2
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2	2
	Spare Parts readily availability (Inventory list)	2	1	1	1
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2			
	Yearly turn-over of over 100 Million	2	2	2	2
10	Bonus points	8			
	Special features	2	_		
	Warranty period extension free of cost (the firm offered greater period will	2	2	2	2
	get the marks) warranty must be from original manufacturer				
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	72	72	72
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED	QUALIFIED

### M/S. HOORA PHARMA

S#	Parameters / Sub-Parameters	Marks	Thermal Cycler - ESCO, Singapore - Aeris
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20	
	effected)		
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE)	15	15
		15	15
	MDD or Japan Industrial Standard (JIS)  European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	European Community (CE) WDD and Japan industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	Food and Drug Administration (FDA) 510K		
	European Community (CE) MDD	7	
_	Japan Industrial Standard (JIS)	-	
3	Product global acceptability / performance	10	10
	World wide satisfactory performance certificates from the medical	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto		
	maximum 8) verified by the relevant countries		
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5
	of relevant field is mandatory for each product)		
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	-
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached	2	
	with certificate		
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	<del>-</del>
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the	2	
	original manufacturor		
	original manufacturer  TOTAL POINT SCORE (A+B)	100	80

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - MYR Spain - STP120- 3	Microtome MEDTIE Germany = M530	Electrical Balance Ohaus USA - PA214C
Α.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	Low Cassette Capacity of 240 agaist 300 min	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	15		
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
-	Food and Drug Administration (FDA) 510K	8			
<b> </b>	European Community (CE) MDD  Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2	0	0	
-	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14	2	2	2
	Simple Technician (minimum two) Diploma Engineers (minimum two)	3	3	3	3 3
	Graduate Engineers (For High Tech / Critical equipment Graduate	5	3 5	5	<u>5</u>
	Engineer of relevant field is mandatory for each product)  MSc / PhD qualification/Foreign training	3	Ŭ		
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
<u> </u>	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	66	76	76
	MARKS (Minimum 70 marks are required to Technically qualify		DIS QUALIFIED	QUALIFIED	QUALIFIED

#### M/S. HOSPICARE SYSTEMS

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope Micros Austria - MCX 300	Trinocular Microscope Motic Germany - BA310	Dual Head Microscope Micros Austria - MCX 300
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15			15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8	_	_	
	European Community (CE) MDD	7	7	7	
_	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance  World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	<b>10</b> 10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14	_	_	
-	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5 3	5	5	5
6	MSc / PhD qualification/Foreign training  Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	68	68	76
	MARKS (Minimum 70 marks are required to Technically qualify		DISQUALIFIED	DISQUALIFIED	QUALIFIED

S#	Parameters / Sub-Parameters	Marks	Dual Head Microscope Motic Germany - BA310	Fermentor - Bioengineering Switzerland - RALF	Spectrophotometer - Hitachi Japan - U2900
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	basic features only, not acceptable.	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7		-	
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	76	76	76
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED	QUALIFIED

S#	Parameters / Sub-Parameters	Marks	Microprocessor PH/MV Meter - Ohaus USA - Starter 2100	Gradiant Thermal Cycler - G Storm UK - GS1	Peristaltic Pump - Hirschman Germany - Rotaris Flow 100
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
_	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
•	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	<b>8</b>	2	3	3
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)		3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features Warranty period extension free of cost (the firm offered greater period will	2			
	get the marks) warranty must be from original manufacturer				
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
	TOTAL POINT SCORE (A+B)	100	76	76	76
	MARKS (Minimum 70 marks are required to Technically qualify	.00	QUALIFIED	QUALIFIED	QUALIFIED
			QUALII ILD	QUALII ILD	QUALITIED

### M/S. SCIENTIFIC SUPPLIES (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Gradiant Cycler - Biometra Germany TP Professional Basic
Α.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not	20	
	effected)		
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K  European Community (CE) MDD	8 7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
<u> </u>	World wide satisfactory performance certificates from the medical	10	10
	institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	
	of relevant field is mandatory for each product)		
	MSc / PhD qualification/Foreign training	3	
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the	2	
	product Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
-	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	
9	Financial Status	6	
	Bank Certificate	2	
	Last year verified Balance Sheet	2	
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
	TOTAL POINT SCORE (A+B)	100	54
	MARKS (Minimum 70 marks are required to Technically qualify		DIS QUALIFIED

### M/S. QUALITRON CORPORATION

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Nikon Japan E- 200	Double Head Microscope - Nikon Japan Ci-L
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer	5	5	5
	of relevant field is mandatory for each product)			
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2		
	Last year verified Balance Sheet	2		
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
10	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
	TOTAL POINT SCORE (A+B)	100	76	76
	MARKS (Minimum 70 marks are required to Technically qualify		QUALIFIED	QUALIFIED