

MINUTES OF FINANCIAL BIDS / PROPOSALS OPENING MEETING

**HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 17th JANUARY 2022 AT 11:30 A.M.**

Meeting of the Procurement Committee (PC) was held on **January 17, 2022 at 11:30 A.M.** to open the Financial Bids / Proposals received in response to IFB / NIT No. DUHS/DP/2021/160 dated 28 September 2021 for the **Supply, Installation, Commissioning, Maintenance of Haematology Automation System (HAS) on Reagent Rental Basis.**

The participants include:


PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani, (Chairman)
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi.
2. Mr. Muhammad Khurram Khalid (Member)
Head of Internal Audit,
Institute of Business Administration (IBA)
Karachi
3. Engr. Abdul Rahim Khan (Member)
Project Director, Works & Services,
Dow University of Health Sciences, Karachi.
4. Dr. Shaheen Kouser (Co-opted Member)
Assistant Professor/
Incharge Dr. Ishratul Ebad Khan Institute of Blood Diseases
Dow University of Health Sciences, Karachi

BIDDER WITH NAME OF REPRESENTATIVE

- | | |
|------------------------------|--|
| 01. Mr. Shahzad / Mr. Faisal | M/s. Hoorah Pharma |
| 02. Mr. Faizan Pervaiz | M/s. Abbott Laboratories (Pakistan) Ltd. |
| 03. Mr. Babar / Mr. Zeeshan | M/s. S. Ejazuddin & Co. |

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Technical Bids / Proposals were opened on 05/11/2021 and four (04) bidders submitted their bids up to the prescribed bid closing date and time. It was also informed to the participants that after the detailed scrutiny, the technical bids / proposals submitted by M/s. Hoorah Pharma and M/s. Nextec Healthcare were found not responsive to the mandatory requirements and/or bid evaluation criteria of the bidding documents, hence, technically disqualified / rejected (reasons of the disqualification / rejection have been


PROF. DR. KARTAR DAWANI
Pro - Vice Chancellor
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recorded in the bid evaluation report). Whereas, technical bids / proposals submitted by M/s. S. Ejazuddin & Co and M/s. Abbott Laboratories (Pakistan) Ltd. were found technically responsive to the tender requirements hence, qualified.

It was apprised the forum that the preliminary technical evaluation report was communicated to the respective bidders vide email dated 14.01.2022 and in response to the said email M/s. Hooraa Pharma, vide letter No. NIL dated 14 Jan. 2022, submitted following documents on 15-01-2022 at 02:20 p.m., which were not found attached with their technical bid opened on 05/11/2021.

- Manufacturer authorization in favour of M/s. Hooraa Pharma.
- Authorization of Cella Vision.
- Top Purple EDTA Tube CE mark Certificate.

Furthermore, prior to the opening of financial bids, procurement committee requested to M/s. Hooraa Pharma to produce a copy of Memorandum of Association and / or Partnership deed registered with the Registrar of Firms and Security Exchange Commission of Pakistan as the case may be, if available, in accordance with the Clause 3.3.2 (Eligible Contractor), Clause 8.1.1 (Tender Eligibility and Qualification Criteria) and Clause 1 of the Evaluation Criteria (Appendix A) of the bidding documents. However, M/s. Hooraa Pharma failed to provide the requisite MANDATORY documents to satisfy the members of the procurement committee, despite of ample time given to them.

Subsequently, the financial offers of the responsive and technically qualified bidders were taken into consideration by the procurement committee and the rates quoted by the bidders were read aloud along with amount of bid security attached by the bidders and each rate in the comparative statement was confirmed from the original bid along with the terms and conditions of the financial offers.

It was observed that M/s. S. Ejazuddin & Co. had submitted a conditional financial offer with the following provisions, which illustrates that their quoted prices shall not be remain unchanged (firm-up) during the contract period. Moreover, their financial offer was not valid even for 90 days due to the imposition of such conditions.




- 10% per year subject to the USD rates upto Rs. 175 (1 x USD).
- Any change in currency exchange beyond Rs. 175 or imposition of any new Govt. Tax / duty / GST will be on buyer's account.


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New University of Health Sciences
Karachi

Details of the Bid Security submitted by qualified / responsive bidders are as under:

S#	Name of Bidder	Total Bid Amount for 1 st Year	Amount of Bid Security	Bank Instrument No. & Date	Particulars of Bank
01.	M/s. S. Ejazuddin & Co	169,673,009.40	Rs. 2,085,850 Rs. 1,318,000	No. 08328141 Dated 18-10-2021 No. 8328229 Dated 02-11-2021	Meezan Bank (9923) Shahrah-e-Qaideen Road, Branch, Karachi.
02.	M/s. Abbott Laboratories (Pakistan) Ltd.	98,130,637.00	Rs. 2,000,000	No. 728348 Dated: 02-11-2021	MCB Bank Limited (0054) Corporate Branch, MCB Tower, Karachi

The meeting ended with the vote of thanks.

1.	Prof. Dr. Kartar Dawani (Chairman PC) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro - Vice Chancellor Dow University of Health Sciences Karachi
2.	Muhammad Khurram Khalid (Member PC) Head of Internal Audit Institute of Business Administration (IBA), Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	Abdul Rahim Khan (Member PC) Project Director, Works & Services, Dow University of Health Sciences, Karachi.	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

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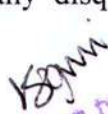
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“Daily Kawish” on 30 September 2021. Whereas, a corrigendum was issued in response to the letters of the bidders, and the same was published on 19-10-2021 in the same newspapers.

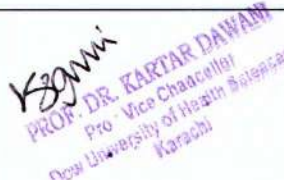
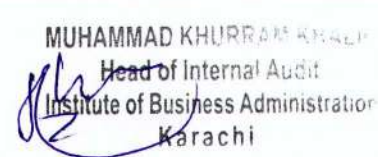
The participants were further informed that bidding documents were sold to the following five (05) bidders:

1. M/s. Abbott Laboratories (Pakistan) Ltd.
2. M/s. Nextek Healthcare
3. M/s. Ainjee Diagnostics
4. M/s. Hoorah Pharma
5. M/s. S. Ejazuddin & Co.

All of the above bidders except M/s. Ainjee Diagnostics submitted their bids up to the bid closing date and time i.e. 11:00 Hrs. on 05-11-2021.

As per the agenda technical bids received up to the bid submission deadline were announced and it was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents and its clarification / addendum / corrigendum, without reference to the price and reject any proposal which does not conform to the specified requirements. Financial Bids / Proposals of technically qualified/ responsive bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder.

Meeting ended with the vote of thanks to and from the chair.

1.	Prof. Dr. Kartar Dawani (Chairman PC) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	
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