

MINUTES OF TECHNICAL BIDS / PROPOSALS OPENING MEETING
HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 16 MARCH 2021 AT 11:30 A.M.

A meeting was held under the chairmanship of Prof. Dr. Kartar Dawani, Chairman Procurement Committee on 16 March 2021 at 11:30 a.m. to open and evaluate the technical bids / proposals for the Procurement of Medical Equipment / Instruments under ADP Scheme # 470 "Establishment of Trauma Center, BSL-3 Lab and Provision of Support Services at OICD-DUHS" received in response to IFB/NIT No. DUHS/DP/2021/126 dated 26 February 2021.

Meeting was attended by the following members of the Procurement Committee and representative of the bidders.

PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani, (Chairman)
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi.
2. Mr. Muhammad Khurram Khalid (Member)
Head of Internal Audit
IBA – Karachi
3. Mr. Abdul Rahim Khan (Member)
Project Director, Works & Services
Dow University of Health Sciences, Karachi

BIDDER WITH NAME OF REPRESENTATIVE

1. Mr. Aerash Ahmad M/s. KASBN International
2. Mr. M. Adil Khan M/s. Medline Technologies (Pvt.) Ltd.
3. Mr. M. Afzal M/s. Hospital Solutions
4. Mr. S. Faruukh M/s. Radiant Medical (Pvt) Ltd.
5. Mr. Sharjeel Khalid M/s. Hooraa Pharma
6. Mr. M. Ibrahim M/s. Elate C.C (Pvt.) Ltd.
7. Mr. M. Umar M/s. Noor International
8. Mr. Adnan Hussain M/s. Medical Equipment & Systems
9. Mr. Rehan Waqar M/s. Medequips S.M.C
10. Mr. Saud Pervez M/s. Shirazi Trading Co. (Pvt.) Ltd.
11. Mr. Abdul Basit M/s. Hospicare Systems
12. Mr. Umer Khan M/s. Muslim Medical Services
13. Mr. M. Shahrooz M/s. Biocare Enterprises
14. Mr. Kashif Muhammad Khan M/s. BIOS
15. Mr. Shahzaib Aleem M/s. Hospital Supply Corporation
16. Mr. Yousuf Khan M/s. Win Industries

17.	Mr. Asher Wasi	M/s. Biologic Medical Systems
18.	Mr. Qutubuddin	M/s. Claris Medical
19.	Mr. M. Iqbal	M/s. Platinum Corporation
20.	Mr. Waqar Anwar	M/s. Lab Link Enterprises
21.	Mr. Aqeel Ahmed	M/s. S. Ejazuddin & Co.
22.	Mr. Shayan Ali	M/s. A.M. Sales & Services
23.	Mr. Mamoon Keyani	M/s. Bio-Tech Services
24.	Mr. M. Khalid	M/s. Universal Enterprises
25.	Mr. Ali Iqbal	M/s. Medtronic Pakistan (Private) Limited
26.	Mr. Chand David	M/s. BioMedics
27.	Mr. Arshad	M/s. FujiFilm Pakistan (Pvt) Ltd.
28.	Mr. Huzaiifa	M/s. BioTech Pakistan
29.	Mr. M. Shahid	M/s. Karachi Medical Company

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the Invitation for Bid (IFB) No. DUHS/DP/2021/126 dated 26 February 2021 was hoisted on the DUHS and SPPRA websites at PPMS NIT ID No. T00582-20-0013 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. Daily Dawn, Daily Jang and Daily Kawish on 26-02-2021.

The receipt of bids was closed at 11:00 a.m. local time on 16 March 2021. Following 29 bidders submitted their bids upto the bid closing date and time.

1. M/s. KASBN International
2. M/s. Medline Technologies (Pvt.) Ltd.
3. M/s. Hospital Solutions
4. M/s. Radiant Medical (Pvt) Ltd.
5. M/s. Hoorah Pharma
6. M/s. Elate C.C (Pvt.) Ltd.
7. M/s. Noor International
8. M/s. Medical Equipment & Systems
9. M/s. Medequips S.M.C
10. M/s. Shirazi Trading Co. (Pvt.) Ltd.
11. M/s. Hospicare Systems
12. M/s. Muslim Medical Services
13. M/s. Biocare Enterprises
14. M/s. BIOS
15. M/s. Hospital Supply Corporation
16. M/s. Win Industries
17. M/s. Biologic Medical Systems
18. M/s. Claris Medical
19. M/s. Platinum Corporation
20. M/s. Lab Link Enterprises
21. M/s. S. Ejazuddin & Co.
22. M/s. A.M. Sales & Services
23. M/s. Bio-Tech Services

24. M/s. Universal Enterprises
25. M/s. Medtronic Pakistan (Private) Limited
26. M/s. BioMadics
27. M/s. FujiFilm Pakistan (Pvt) Ltd.
28. M/s. BioTech Pakistan
29. M/s. Karachi Medical Company

The participants were informed that following 31 bidders purchased the bidding documents:

1. M/s. Hospicare Systems
2. M/s. Muslim Medical Services
3. M/s. Hospital Supply Corporation
4. M/s. Ali Gohar & Company (Private) Limited
5. M/s. A.M. Sales & Services
6. M/s. Medline Technologies (Pvt.) Ltd.
7. M/s. Biologic Medical Systems
8. M/s. BIOS
9. M/s. Win Industries
10. M/s. Noor International
11. M/s. Lab Link Enterprises
12. M/s. BioTech Pakistan
13. M/s. Hospital Solutions
14. M/s. Medical Equipment & Systems
15. M/s. KASBN International
16. M/s. Shirazi Trading Co. (Pvt.) Ltd.
17. M/s. Popular International (Pvt) Ltd.
18. M/s. Claris Medical
19. M/s. Bio-Tech Services
20. M/s. Biocare Enterprises
21. M/s. S. Ejazuddin & Co.
22. M/s. Hoorah Pharma
23. M/s. BioMadics
24. M/s. Medequips S.M.C
25. M/s. Medtronic Pakistan (Private) Limited
26. M/s. Karachi Medical Company
27. M/s. FujiFilm Pakistan (Pvt) Ltd.
28. M/s. Radiant Medical (Pvt) Ltd.
29. M/s. Universal Enterprises
30. M/s. Elate C.C (Pvt.) Ltd.
31. M/s. Platinum Corporation

As per the agenda technical bids received upto the bid closing date and time were announced and it was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents and its clarification / addendum / corrigendum, without reference to the price and reject any proposal which does not conform to the specified requirements. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the

bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder(s).

It was witnessed that the samples of the quoted hospital furniture were not submitted by M/s. Medline Technologies (Pvt.) Ltd., which was the mandatory requirement of the bidding documents (Section V). Hence, their offer was rejected by the procurement committee as the quality and standard of the offered products could not be ascertained in absence of the samples of the products.

Meeting ended with the vote of thanks to and from the chair.

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi.

Muhammad Khurram Khalid (Member PC)
Head of Internal Audit
Institute of Business Administration (IBA)
Karachi

ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences,
Karachi

Abdul Rahim Khan (Member PC)
Project Director, Works & Services,
Dow University of Health Sciences,
Karachi.

PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi

Prof. Dr. Kartar Dawani (Chairman PC)
Pro-Vice Chancellor
Dow University of Health Sciences,
Karachi

MINUTES OF FINANCIAL BIDS / PROPOSALS OPENING MEETING

**HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 28 MAY 2021 AT 11:30 A.M.**

Meeting of the Procurement Committee (PC) was held on **28 May, 2021** at **11:30 a.m.** to open and evaluate the financial bids / proposals for the **Procurement of Medical Equipment / Instruments under ADP Scheme # 470 “Establishment of Trauma Center, BSL-3 Lab and Provision of Support Services at OICD-DUHS”** received in response to IFB/NIT No. DUHS/DP/2021/126 dated 26 February 2021.

The participants include:

PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani, (Chairman)
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi.
2. Mr. Muhammad Khurram Khalid (Member)
Head of Internal Audit
IBA – Karachi
3. Mr. Abdul Rahim Khan (Member)
Project Director, Works & Services
Dow University of Health Sciences, Karachi

BIDDER WITH NAME OF REPRESENTATIVE

1. Mr. Sarfaraz Ahmed M/s. Platinum Corporation
2. Mr. Waqar M/s. Lab Link Enterprises
3. Mr. Qutubuddin Ahmed M/s. Claris Medical
4. Mr. Kashif M. Khan M/s. BIOS
5. Mr. Shah Rukh Raza M/s. Elate C.C (Pvt.) Ltd.
6. Mr. Arsalan Bari M/s. BioTech Pakistan
7. Mr. M. Shahrooz Ghani M/s. Biocare Enterprises
8. Mr. Amir Akhtar M/s. Medequips S.M.C
9. Mr. Rehan Waqar M/s. Medical Equipment & Systems
10. Mr. Syed Arif Ali M/s. KASBN International
11. Mr. Shayan Ali M/s. A.M. Sales & Services
12. Mr. M. Umar M/s. Noor International
13. Mr. Javed Nazir M/s. Biologic Medical Systems
14. Mr. Yousuf Khan M/s. Win Industries
15. Mr. Imtiaz M/s. Muslim Medical Services
16. Mr. Sharjeel Khalid M/s. Hoorra Pharma
17. Mr. Tabish M/s. Hospicare Systems
18. Mr. Suffian Keyani M/s. Bio-Tech Services
19. Mr. Mukhtar Ali M/s. FujiFilm Pakistan (Pvt) Ltd.
20. Mr. S. Faruukh M/s. Radiant Medical (Pvt) Ltd.
21. Mr. M. Afzal M/s. Hospital Solutions
22. Mr. M. Daniyal M/s. Shirazi Trading Co. (Pvt.) Ltd.

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Technical Bids / Proposals were opened on 16 March 2021 and twenty nine (29) bidders submitted their bids up to the prescribed bid closing date and time. The preliminary bidder's qualification / technical evaluation report was communicated to all the bidders on 26 May 2021 prior to the opening of the financial bids.

After the detailed scrutiny, the technical proposals / bids submitted by following thirteen (13) bidders were found not responsive to the provisions of the bidding documents, hence, technically disqualified / rejected. The reasons of the acceptance and rejection are recorded in the bid evaluation report.

1. M/s. Medline Technologies (Pvt.) Ltd.
2. M/s. Noor International
3. M/s. Medical Equipment & Systems
4. M/s. KASBN International
5. M/s. Shirazi Trading Co. (Pvt.) Ltd.
6. M/s. Bio-Tech Services
7. M/s. Biocare Enterprises
8. M/s. S. Ejazuddin & Co.
9. M/s. BioMadics
10. M/s. Medtronic Pakistan (Private) Limited
11. M/s. Karachi Medical Company
12. M/s. FujiFilm Pakistan (Pvt) Ltd.
13. M/s. Radiant Medical (Pvt) Ltd.


Subsequently, the financial offers of the responsive / technically qualified bidders were taken into consideration by the procurement committee and the rates quoted by the bidders were read aloud along with amount of bid security attached by the bidder and each rate in the comparative statement was confirmed from the original bid by the procurement committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).

Details of the Bid Security submitted by qualified / responsive bidders are as under:

Sr. No.	Name of Bidder	Curr:	Bid Amount	Amount of Bid Security	BG/PO/CDR No. and Date	Particulars of Bank
1	M/s. A.M. Sales & Services	PKR	660,000.00	13,500.00	No. 00115276 Dated: 12-03-2021	Meezan Bank (0120) Khalid Bin Waleed Road, Karachi
2	M/s. BioTech Pakistan	USD	41,000.00	131,200.00	No. 02228781 Dated: 16-03-2021	BankIslami (1108) Shahrah e Faisal, Karachi
3	M/s. Biologic Medical Systems	USD GBP Euro	42,800.00 18,260.00 14,750.00	272,000.00	No. 02261374 15-03-2021	Dubai Islamic Bank (0083) Khalid Bin Waleedroad, Karachi
4	M/s. Bios	Euro USD	109,390.00 35,300.00	905,000.00	No. 07998758 Dated: 15-03-2021	Bank Al Habib Limited (1116) DHA Phase-II, Karachi
5	M/s. Claris Medical	Euro USD	9,600.00	40,000.00	No. 00297519 Dated: 11-03-2021	Soneri Bank (0133)
6	M/s. Elate C.C (Pvt.) Ltd.	PKR	3,750,000.00	78,000.00	No. 07869695 Dated: 15-03-2021	Meezan Bank (9907) Gulshan-e-Iqbal Block-6, Karachi
7	M/s. Hoorah Pharma	USD PKR	123,000.00 350,000.00	333,400.00	No. 127GTEN 210710005 Dated: 12-03-2021	Dubai Islamic Bank Head Office, Karachi.
8	M/s. Hospicare Systems	Euro USD	12,000.00 125,380.00	566,000.00	No. 07916114 Dated: 15-03-2021	Meezan Bank (0104) Gulshan-e-Iqbal, Karachi

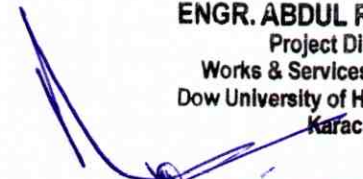
Sr. No.	Name of Bidder	Curr:	Bid Amount	Amount of Bid Security	BG/PO/CDR No. and Date	Particulars of Bank
9	M/s. Hospital Solutions	PKR	28,573,000.00	1,000,000.00	No. 24023454 Dated: 15-03-2021	Habib Bank (1089) Jacob Lines, Karachi.
10	M/s. Hospital Supply Corporation	JPY	4,860,000.00	154,800.00	No. 00556774 Dated: 12-03-2021	Bank Al Habib Limited (1003) Shahrah-e-Faisal, Karachi
11	M/s. Hospital Supply Corporation	PKR	2,995,000.00	59,900.00	No. 00556773 Dated: 12-03-2021	Bank Al Habib Limited (1003) Shahrah-e-Faisal, Karachi
12	M/s. Lab Link Enterprises	PKR	7,290,000.00	232,480.00	No. 50635848 Dated: 15-03-2021	Summit Bank (1-2-52) Tariq Road, Karachi
13	M/s. Medequips S.M.C	USD	54,787.00	445,000.00	No. 14320854 Dated: 15-03-2021	Habib Metropolitan Bank Ltd. (18) Nursery Branch, Karachi
14	M/s. Muslim Medical Services	USD	41,350.00	142,000.00	No. 07916115 Dated: 15-03-2021	Meezan Bank (0104) Gulshan-e-Iqbal, Karachi
15	M/s. Platinum Corporation	PKR	17,320,000.00	400,400.00	No. 50635849 Dated: 15-03-2021	Summit Bank (1-2-52) Tariq Road, Karachi
16	M/s. Universal Enterprises	PKR	7,920,000.00	284,200.00	No. 0014LBG210388 Dated: 09-03-2021	MCB Bank Ltd. Gulberg, Lahore
17	M/s. Win Industries	PKR	40,768,000.00	816,000.00	No. 07916111 Dated: 15-03-2021	Meezan Bank (0104) Gulshan-e-Iqbal, Karachi

The meeting ended with the vote of thanks.


MUHAMMAD KHURRAM KHALID
 Head of Internal Audit
 Institute of Business Administration
 Karachi.

Muhammad Khurram Khalid (Member PC)
 Head of Internal Audit
 Institute of Business Administration (IBA)
 Karachi

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