

EVALUATION OF MANDATORY REQUIREMENTS**SUPPLY, INSTALLATION, COMMISSIONING, MAINTENANCE OF HAEMATOLOGY AUTOMATION SYSTEM (HAS) ON REAGENT RENTAL BASIS****TENDER NO. DUHS/DP/2021/160 DATED 28-09-2021 TECHNICAL BIDS OPENED ON 05 NOV. 2021**

Sr. No	Qualification Requirements/ Knock Down Criteria (MANDATORY REQUIREMENTS)	M/s. Abbott Laboratories (Pakistan) Ltd.	M/s. S. Ejazuddin & Co.	M/s. Hooraa Pharma	M/s. Nextek Healthcare
1	Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan	C	C	NC* Proprietorship	NC Proprietorship
2	Applicant(s) must be the manufacturer or designated supplier / authorized distributor(s) of the business	C	C	Cella Vision = NC* Remaining = C	Cella Vision = NC Remaining = C
3	Relevant Business should be active for at least 3 years	C	C	C	C
4	Proof of Sales Tax Registration, NTN Certificate with active status	C	C	C	C
5	Average Annual Turnover during the last 3 financial years at least PKR 25 Million. Supported with Original Bank certificate not over 6 months old / Verified Audit Reports / Income Tax Return Form.	C	C	C	C
6	FDA / CE / JIS / JQAO approved.	C	C	Purple Top EDTA = NC* Remaining = C	Purple Top EDTA = NC Remaining = C
7	Manufacturer's authorization certificate and agreement with manufacturer in favour of bidder should be provided with the bid	C	C	NC*	Cella Vision = NC Remaining = C
8	An undertaking (as per attached format) must be provided on 100 Rupees Judicial Stamp paper that the participating company is not black listed in any Government / Semi Government Organization. Through this Supplier / Vendor shall also certify that they have no case/litigation pending in any court of law in Pakistan	C	C	C	C

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9	The bidder must have local certified / authorized repair and maintenance set-up	C	C	C	C
10	Compliance to the technical specifications of Goods/services and related Test / Kits to be procured mentioned vide Annexure-A of this document.	C	C	C	NC
11	Bidder has past experience for deploying the High-end Hematology Analyzer in Public or Private Sector Organization having the similar nature and complexity for which tender has been invited during the last three (03) years.	C	C	C	C
Remarks		Responsive / Qualified	Responsive / Qualified	Not Responsive / Disqualified	Not Responsive / Disqualified

C = Complied

NC = Not Complied

* = As per original Technical Bid submitted by the bidder

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RESPONSIVNESS TO MAJOR TECHNICAL SPECIFICATIONS AND TENDER REQUIREMENTS
SUPPLY, INSTALLATION, COMMISSIONING, MAINTENANCE OF HAEMATOLOGY AUTOMATION
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Item No.	Name of Equipment	Qty.	Model	Make	Country of Origin	Remarks / Comments / Findings	
M/S. S. EJAZUDDIN & CO.							
1.1	06 Parts fully automated Hematology Analyzer with RETICS & Body Fluids	3	Units	XN-1000	Sysmex Corporation	Japan	<u>RESPONSIVE / QUALIFIED</u>
1.2	Automate Hematology Slide Preparation Unit	2	Units	SP-10	Sysmex Corporation	Japan	
1.3	Digital Morphology System, integrated Slide Processing System	1	Unit	DI-60 DM9600	Cella Vision DM9600	Sweden	
1.4	Tube Sorter	1	Unit	TS-10	Sysmex Corporation	Japan	
2.1	Post Analytical - Stockyard & Track	1	Unit	Cobas p 501	Roche Diagnostics	Germany	
2.2	Track	1	Unit	CT-90	Sysmex Corporation	Japan	
3	Back-up Unit - Fully Automated Hematology Analyzer stand alone	1	Unit	XN-1000	Sysmex Corporation	Japan	
4	CBC, Purple Top Vacuette Tube 2ml EDTA	912,500	Units	4554511 Samplix Tube K3 EDTA Lavender Cap.	Greiner Bio-One Ltd.	Thailand	

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M/S. NEXTEK HEALTHCARE							
1.1	Hematology Analyzer	4	Unit	DxH 900-2 + SMS	Beckman Coulter	USA	<u>NOT RESPONSIVE / DISQUALIFIED</u> ➔ Engineering Support is not satisfactory for quoted model. ➔ Post Analytical requirement STOCKYARD is not quoted. ➔ Post Analytical requirement TRACK not quoted. ➔ Flagging for MP is not available. ➔ Authorization of Cella Vision not attached. ➔ Top Purple EDTA Tube is not CE marked or FDA approved.
1.2	Automate Hematology Slide Preparation Unit	2	Unit	Slidemaker Stainer II	Beckman Coulter	USA	
1.3	Digital Morphology System, integrated Slide Processing System	1	Unit	DM9600	Cella Vision DM9600	Sweden	
2	Post Analytical - Stockyard & Track	1	Unit	NA	NA	NA	
3	Back-up Unit - Fully Automated Hematology Analyzer stand alone	1	Unit	DxH 900-2 + SMS	Beckman Coulter	USA	
4	CBC, Purple Top Vacuette Tube 2ml EDTA	912,500	Units	Improvacuter EDTA K2 Tubes	Guangzhou Improve Medical Instruments	China	

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M/S. HOORA PHARMA							
1	Automaiton Module			APTIO (TLA)	Siemens Healthineers	Italy	<u>NOT RESPONSIVE / DISQUALIFIED</u> Valid Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan not provided. Bidder failed to submit the documentary evidence in compliance to the Clause 3.3.2 (Eligible Contractor), Clause 8.1.1 (Tender Eligibility and Qualification Criteria) and Clause 1 of the Evaluation Criteria (Appendix A), which were the mandatory requirements of the bidding documents. ----- Following missing documents not enclosed with original bid submitted on 15-01-2022 vide letter No. NIL dated 14 Jan. 2022. ➔ Manufacturer authorization in favour of Hoora Pharma. ➔ Authorization of Cella Vision. ➔ Top Purple EDTA Tube CE mark Certificate. ----- Engineering Support of the bidder is not satisfactory.
1.1	Hematology Analyzer	3	Unit	Advia2120i Analyzer	Siemens Healthineers	Ireland	
1.2	Automate Hematology Slide Marker	2	Unit	Advia Autoslide Slide Maker Stainer	Siemens Healthineers	France	
1.3	Digital Morphology System, integrated Slide Processing System	1	Unit	DM9600	Cella Vision DM9600	Sweden	
2	Post Analytical - Stockyard & Track	1	Unit	Part of TLA	Inpeco S.p.A, Italy makes for Siemens	Italy	
3	Back-up Unit - Fully Automated Hematology Analyzer stand alone	1	Unit	Advia2120i Analyzer	Siemens Healthineers	Ireland	
4	CBC, Purple Top Vacuette Tube 2ml EDTA	912,500	Units	Improvacuter EDTA K2 Tubes	Guangzhou Improve Medical Instruments	China	

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M/S. ABBOTT LABORATORIES PAKISTAN LIMITED							
1.1	Hematology Analyzer	3	Units	Alinity hq	Abbott Laboratories	USA	RESPONSIVE / QUALIFIED
1.2	Automate Hematology Slide Preparation Unit	2	Units	Alinty hs	Abbott Laboratories	USA	
1.3	Digital Morphology System, integrated Slide Processing System	1	Unit	DC-1	Cella Vision	Sweden	
1.4	Tube Sorter with track	1	Unit	a3600, TLA	Inpeco	Italy	
2	Post Analytical - Stockyard	1	Unit	a3600, TLA	Inpeco	Italy	
3	Back-up Unit - Fully Automated Hematology Analyzer stand alone	1	Unit	Alinity hq	Abbott Laboratory	USA	
4	CBC, Purple Top Vacuette Tube 2ml EDTA	912,500	Units	BD Vacutainer K2EDTA.	Becton Dickinson	USA	

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TECHNICAL WEIGHTAGE CRITERIA**SUPPLY, INSTALLATION, COMMISSIONING, MAINTENANCE OF HAEMATOLOGY AUTOMATION SYSTEM (HAS) ON REAGENT RENTAL BASIS**

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S#	Description	Marks Assigned	Criteria for Marks Obtained	M/s. Abbott Laboratories (Pakistan) Ltd.	M/s. S. Ejazuddin & Co.
1	Conformity to the Procuring Agency's Specifications	15	Full marks will be given if Quoted Equipment and Ancillaries are Fully compliant with the required specifications of Bidding Document. The bid will be DISQUALIFY and not considered for further evaluation, if offered specifications are non-complaint with the required specifications	15	15
2	Manufacturer / designated supplier / authorized distributor(s) of the business	10	<ul style="list-style-type: none"> • Full marks if Manufacturer • 05 marks if designated supplier/ authorized distributor(s) of the business If not manufacturer of goods or authorized by the manufacturer of goods bid will be DISQUALIFY	10	5
3	Financial Capability Average Annual Turnover of the Applicant for the last three financial years. A=Average Annual Turnover of the Applicant for the Last three financial years in million PKR.	10	<ul style="list-style-type: none"> • Full marks if 'A' is PKR 75 Million or above. • For 'A' less than PKR 75 million PKR, marks will be awarded as: {A/75(in million PKR)} *10 • No Marks will be given if 'A' is less than PKR 25 million. Required documents No marks shall be given if audited financial statements / annual returns / ITR / STR (FBR) of last three fiscal years are not attached	10	10

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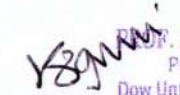
S#	Description	Marks Assigned	Criteria for Marks Obtained	M/s. Abbott Laboratories (Pakistan) Ltd.	M/s. S. Ejazuddin & Co.
4	Experience Record	20			
(a)	Supply & Installation Experience of HAS meeting the technical specifications or having the better Specifications given at Annexure-A during the last 5 years	10	<ul style="list-style-type: none"> • Full marks will be given if the Firm has Completed / Ongoing 03 Projects, in Pakistan. • For Projects less than 03, Marks shall be awarded as: {No of Projects /03} *10 • No marks will be given if completed / ongoing projects is less than 01. Required documents: Proof of Supply/Installation / Purchase order and Agreement duly signed by the competent authority of Client.	10	10
(b)	Satisfactory Performance Certificate of High-end Hematology Analyzer meeting the technical specifications or having the better Specifications given at Annexure-A in last 5 years. The bidder shall provide specific Certificates.	10	<ul style="list-style-type: none"> • Full marks will be given if the Firm has 03 Satisfactory Performance Certificates (completed / ongoing) from the medical institution in Pakistan. • For certificates, less than 03, Marks shall be awarded as: {No of Projects /03} *10 • No marks will be given if completed / ongoing projects certificate is less than 01 • No marks will be given if the Satisfactory Performance certificates duly signed by the competent authority of the Client is not attached 	6.67	6.67

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5	Staff Capabilities	20			
A.	Graduate Engineer (05) Bio-medical Engineer having 03 years of Experience of quoted equipment / instrument.	10	Full marks will be given if 05 Graduate Bio-medical Engineer • For engineers, Less than 05 Marks shall be awarded as: {No of engineer /05} *10 No marks will be given if Graduate Bio-medical Engineers are less than 03.	10	8
B.	Trainings (05) Trainings taken by the staff at sr. 5 A from the OEM in the Field of Biomedical on quoted Equipment meeting.	10	Full marks will be given if 05 Trainings • For Training, Less than 05 Marks shall be awarded as: {No of engineer /05} *10 No marks will be given if OEM trained staff are less than 03.	10	0
6	Equipment Capabilities	5			
a.	Lux Meter	If the available quantity of equipment is equivalent or more than the given minimum requirement, full marks will be awarded		5	5
b.	Biomedical Service Tool Kit (01)				
c.	Image Quality Lead Phantom & Imaging Equipment Tools				
d.	Electrical Safety Analyzer (01)				
e.	Oscilloscope 1MHz or more (01)				
f.	DC Variable Power Supply (30V, 3A) or more (01)				
g.	Signal Generator 1MHz or more (01)				
h.	Frequency Counter 10MHz or more (01)				
i.	KVP Meter (200KV) (01)				
j.	Pressure and Sound Meter				
k.	Temp and humidity Meter				

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7	Local stock availability and storage capacity of Kits, consumables and Spare Parts in controlled environment.	20	<ul style="list-style-type: none"> •. If more than 25% quantity of each quoted item / reagent available = 20 marks •. If between 15% to 20% quantity of each quoted item available= 15 marks •. If less than 15% quantity of each quoted item available = 00 marks Documentary proof required (Inventory DATA & Item ledger) covering on letter head	20	20
TOTAL		100		96.67	79.67
REMARKS / FINDINGS				Qualified	Qualified

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