
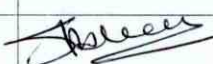
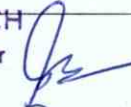
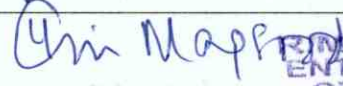


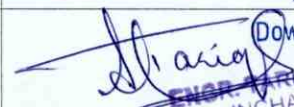


BID EVALUATION REPORT

1. Name of Procuring Agency: Dow University of Health Sciences, Karachi.
2. Tender Reference No: DUHS/P&D/2014/5790 Dated 16 April 2014
3. Tender Description: Procurement of Medical, Hospital & Lab. Equipment / Instruments.
4. Method of Procurement: National Competitive Bidding
5. Tender Published: The Tender Notice was hoisted on the DUHS and PPRA websites at Sr. No. 19941 and the same was advertised in the 20th April 2014 issue of "DAWN" (English language newspaper), "JANG" (Urdu language newspaper) and "IBRAT" (Sindhi language newspaper) and in "AWAMI SOACH" (Sindhi language newspaper) on 22nd April 2014. A copy of the Tender Notice is attached as **Appendix 1**.
6. Total Bid documents Sold; Twenty Eight (28) Nos.
7. Total Bids Received: Nineteen (19) Nos. (**Appendix 2**)
8. Technical Bid Opening date: 9th May 2014
9. No. of Bid technically qualified: Eighteen (18) Nos.
10. Bid(s) Rejected: Not Applicable
11. Financial Bid Opening date: 04 July 2014 (**Appendix 3**)
12. Bid Evaluation Report: Attached as **Appendix 4** and **Appendix 5**

1.	Pro-Vice Chancellor (Chairman) Dow University of Health Sciences, Karachi	 Prof. M. Umar Farooq PRO-VICE CHANCELLOR, Dow University of Health Sciences Karachi-Pakistan
2.	Prof. of Pathology, (DIMC) / Director, Dow Diagnostic Research & Reference Lab. (DDRRL), DUHS (Ojha Campus).	 DR. SHAHEEN SHARAF M.B.B.S. M.Phil PhD Professor of Pathology Dow International Medical College Dow University of Health Sciences Director Dow Diagnostic Reference & Research Labo.
3.	Senior Woman Medical Officer (Sr. WMO) ENT Department, Civil Hospital, Karachi	 DR. SADAF BANO BALOCH Senior Women Medical Officer E. N. T. Department Civil Hospital, Karachi.
4.	Resident Medical Officer (RMO) ENT Department, Civil Hospital, Karachi	 DR. N. O. (Admin) ENT Department Civil Hospital Karachi
5.	Deputy Director Bio-Technology/ Research Associate (DIMC) Dow University of Health Sciences, Karachi.	 Deputy Director Bio Technology / Research Associate (DIMC) DUHS - Karachi
6.	Deputy Director Finance Dow University of Health Sciences, Karachi	 S. Hasan Askari Rizvi Deputy Director Finance Dow University of Health Sciences
7.	Bio Medical Engineer Dow University of Health Sciences, Karachi	 ENGR. TARIQ AHMED IN CHARGE BIOMEDICAL ENGINEERING DEPT. DOW UNIVERSITY OF HEALTH SCIENCES

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- FINANCIAL BIDS / PROPOSALS OPENED ON 04 JULY 2014

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price FOR	Total Price FOR	Unit Price C&F	Total Price C&F	Total Price PRS.	Status	Remarks
P 1 ANGIOGRAPHY SUITE													
UNIVERSAL ANGIOGRAPHY MACHINE	1	Siemens	Siemens	Artis one	Germany	USD			579,000	579,000	56,915,700	1	Recommended to purchased being lowest evaluated financial bid
UNIVERSAL ANGIOGRAPHY MACHINE	1	Shirazi Trading	General Electric	CL323i MacLab	Germany	USD			598,210	598,210	58,804,043	2	
UNIVERSAL ANGIOGRAPHY MACHINE	1	Allmed Solutions	Philips	Allura Centron	Netherlands	USD			630,528	630,528	61,980,902	3	
UNIVERSAL ANGIOGRAPHY MACHINE	1	Shirazi Trading	General Electric	CL323i MacLab	Germany	USD			642,210	642,210	63,129,243	4	
P 2 CENTER OF COCHLEAR IMPLANTS													
COCHLEAR IMPLANT SPEECH SYSTEM	30	MedEI	Med EI	Pulser C1 + Opus 2	Austria	PKR	1,250,000	37,500,000			37,500,000	1	Recommended to purchased being lowest evaluated financial bid.
P 3 DEPARTMENT OF PATHOLOGY													
AUTOMATIC TISSUE PROCESSOR	2	Technology Lonks	Thermo Shandon	Excelsior AS	UK	GBP			22,000	44,000	7,302,680	1	Recommended to purchased being lowest evaluated financial bid.
AUTOMATIC TISSUE PROCESSOR	2	Scientific Technical Corp	Slee Medical	MTM1	Germany	EURO			36,800	73,600	10,028,736	2	
AUTOMATIC TISSUE PROCESSOR	2	Global Marketing Services	Leica Microsystem	ASP6025	Germany	EURO			37,450	74,900	10,205,874	3	
AUTOMATIC TISSUE PROCESSOR	2	Global Marketing Services	Leica Microsystem	Peloris 2	Germany	EURO			77,500	155,000	21,120,300	4	

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Deputy Director
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COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- FINANCIAL BIDS / PROPOSALS OPENED ON 04 JULY 2014

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price FOR	Total Price FOR	Unit Price C&F	Total Price C&F	Total Price PRS.	Status	Remarks
ROTARY MICROTOME	2	Technology Links	Microm International	HM325	Germany	EURO			7,750	15,500	2,112,030	1	Recommended to purchased being lowest evaluated financial bid.
ROTARY MICROTOME	2	Scientific Technical Corp	Slee Medical	CUT4062	Germany	EURO			8,550	17,100	2,330,046	2	
ROTARY MICROTOME	2	Global Marketing Services	Leica Microsystem	RM2245	Germany	EURO			9,324	18,648	2,540,976	3	
ROTARY MICROTOME	2	Scientific Technical Corp	Slee Medical	CUT5062	Germany	EURO			9,550	19,100	2,602,566	4	
ROTARY MICROTOME	2	Hospicare	Medtie	M530	Germany	EURO			10,200	20,400	2,779,704	5	
ANALYTICAL BALANCE	1	Hospicare	Ohaus	PA214C	USA	PKR	125,000	125,000	125,000	125,000	125,000	1	Recommended to purchased being lowest evaluated financial bid.
ANALYTICAL BALANCE	1	Diagnostic Systems	Kern	ABS 220 4N	Germany	EURO			1,200	1,200	163,512	2	
ANALYTICAL BALANCE	1	Analytical Measuring Systems	Radwag Wagi	AS 220 3Y	Poland	EURO			1,680	1,680	228,917	3	
MICROSCOPES	6	Qualitron Corporation	Nikon	E-200	China	JPY			174,250	1,045,500	1,004,098	1	Recommended to purchased being lowest evaluated financial bid.
MICROSCOPES	6	Global Marketing Services	Leica Microsystem	DM500	Germany	EURO			4,165	24,990	3,405,137	2	
MICROSCOPES	6	Latif Brothers	Carl Zeiss	Axio Lab A1	Germany	EURO			4,371	26,226	3,573,555	3	

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COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- FINANCIAL BIDS / PROPOSALS OPENED ON 04 JULY 2014

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price FOR	Total Price FOR	Unit Price C&F	Total Price C&F	Total Price PRS.	Status	Remarks
MICROSCOPES	6	Karachi Medical Company	Olympus	CX41	Philippine	SGD			9,990	59,940	4,703,492	4	
DOUBLE HEAD MICROSCOPE	1	Qualitron Corporation	Nikon	CH-L TH-2F	China	JPY			1,144,175	1,144,175	1,098,866	1	Recommended to purchased being lowest evaluated financial bid.
DOUBLE HEAD MICROSCOPE	1	Karachi Medical Company	Olympus	CX41	Philippine	SGD			14,285	14,285	1,120,944	2	
DOUBLE HEAD MICROSCOPE	1	Latif Brothers	Carl Zeiss	Axio Lab A1	Germany	EURO			11,020	11,020	1,501,585	3	
DOUBLE HEAD MICROSCOPE	1	Global Marketing Services	Leica Microsystem	DM1000+DFC 450	Germany	EURO			11,850	11,850	1,614,681	4	
JP 4 FERMENTATION LAB													
FERMENTOR	1	Ins-Tech	New Burnswick	Bioflo	USA	USD			45,000	45,000	4,423,500	1	Recommended to purchased being lowest evaluated financial bid.
SHAKING INCUBATOR	1	Ins-Tech	New Burnswick	42R	USA	USD			14,000	14,000	1,376,200	1	Recommended to purchased being lowest evaluated financial bid.
SHAKING INCUBATOR	1	Ins-Tech	New Burnswick	43R	USA	USD			19,000	19,000	1,867,700	2	
SPECTROPHOTOMETER	1	Diagnostic Systems	Bibby Scientific	Genova Plus	UK	USD			4,455	4,455	437,927	1	Recommended to purchased being lowest evaluated financial bid.
SPECTROPHOTOMETER	1	Scientific Technical Corporation	Biotechnology Medical Science	UV1900	Canada	USD			6,210	6,210	610,443	2	
SPECTROPHOTOMETER	1	Hospicare	Hilachi	u-2900	Japan	JPY			1,300,000	1,300,000	1,248,520	3	

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**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- FINANCIAL BIDS / PROPOSALS OPENED ON 04 JULY 2014**

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price FOR	Total Price FOR	Unit Price C&F	Total Price C&F	Total Price PRS.	Status	Remarks
MICROPROCESSOR PH MV METER	1	Hospicare	Ohaus	Starter 2100	USA	PKR	55,000	55,000		0	55,000	1	Recommended to purchased being lowest evaluated financial bid.
MICROPROCESSOR PH MV METER	1	Diagnostic Systems	Bibby Scientific	3510	UK	USD			660	660	64,878	2	
MICROPROCESSOR PH MV METER	1	Scientific Technical Corporation	Bente Instruments	PHS3UV	USA	USD			1,728	1,728	169,862	3	
GRADIANT THERMAL CYCLER	1	Diagnostic Systems	Bibby Scientific	Prime G 02	UK	USD			5,200	5,200	511,160	1	Recommended to purchased being lowest evaluated financial bid.
GRADIANT THERMAL CYCLER	1	Hospicare	G Storm	GS1	UK	GBP			3,250	3,250	539,403	2	
GRADIANT THERMAL CYCLER	1	Analytical Measuring Systems	Life Technologies	4375786	USA	USD			7,000	7,000	688,100	3	
GRADIANT THERMAL CYCLER	1	Hooria Pharma	Esco	Aeris	Singapore	USD			7,220	7,220	709,726	4	
GRADIANT THERMAL CYCLER	1	EcoBiosciences	Agilent Technologies	Sure Cyclor 8800	USA	PKR	643,500	643,500	643,500	643,500	643,500	5	Sales Tax Not Included in the offer
GRADIANT THERMAL CYCLER	1	Scientific Supplies	Biometra	Professional Basic Gradient XL	Germany	PKR	965,000	965,000	965,000	965,000	965,000	6	
GRADIANT THERMAL CYCLER	1	Karachi Medical Company	Biorad Laboratory	T-110	USA/EC	USD			11,430	11,430	1,123,569	7	
GRADIANT THERMAL CYCLER	1	Scientific Technical Corporation	Labnet	Multigene	USA	USD			22,050	22,050	2,167,515	8	

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COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- FINANCIAL BIDS / PROPOSALS OPENED ON 04 JULY 2014

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price FOR	Total Price FOR	Unit Price C&F	Total Price C&F	Total Price PRS.	Status	Remarks
PARISTALTIC PUMP	1	Diagnostic Systems	Harvard Scientific	Allegro 1	USA	USD			1,990	1,990	195,617	1	Recommended to purchased being lowest evaluated financial bid.
PARISTALTIC PUMP	1	Hospicare	Hirschman	Rotarus Flow 100	Germany	EURO			3,500	3,500	476,910	2	
PARISTALTIC PUMP	1	Scientific Technical Corporation	Major Science	MUD02	USA	USD			6,600	6,600	648,780	3	
IP 5 DEPARTMENT OF DENTAL RESEARCH													
SCANNING ELECTRON MICROSCOPE	1	Analytical Measuring Systems	Jeol	JSM6510 LV	Japan	USD			138,250	138,250	13,589,975	1	Recommended to purchased being lowest evaluated financial bid.
SCANNING ELECTRON MICROSCOPE	1	Latif Brothers	Carl Zeiss	EVO MA15 Tungston	Germany	GBP			144,425	144,425	23,970,217	2	
SCANNING ELECTRON MICROSCOPE	1	Sanco	Tescan	Vega 3 LMU	Czech Republic	USD			325,450	325,450	31,991,735	3	



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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. SIEMENS (PAKISTAN) ENGINEERING CO. LTD.

S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine - Artis One with Sensis Lite
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	25
	Fully compliant with the required specifications	25	
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	1
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	2
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	83
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. ALLMED SOLUTIONS

S#	Parameters / Sub-Parameters	Marks	UNIVERSAL ANGIOGRAPHY MACHINE Alura Centron with Xperflex Cardio
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	1
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	1
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2
TOTAL POINT SCORE (A+B)		100	75
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. SHIRAZI TRADING CO. (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine Optima 323i with MacLab
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	88
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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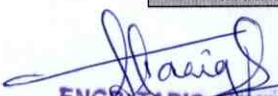
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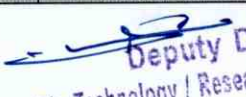
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M/S. MEDEQUIPS S.M.C

S#	Parameters / Sub-Parameters	Marks	Universal Angiography Machine - Toshiba Japan INFX-8000V
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	Haemodynamic Monitoring is not upgradeable to EP and has only 2 channel of IBP against 4 required
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	1
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	4
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2
TOTAL POINT SCORE (A+B)		100	58
MARKS (Minimum 70 marks are required to Technically qualify)			DIS QUALIFIED


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M/S. MED EL PAKISTAN

S#	Parameters / Sub-Parameters	Marks	Cochlear Implant - Med EL - Pulsar C1
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	78
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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M/S. ANALYTICAL MEASURING SYSTEM (PVT) LTD.

S#	Parameters / Sub-Parameters	Marks	Electrical Balance for Frozen Section and Gross - Radwag Analytical Balance AS	Microprocessor PH/MV Meter - Wenk LabTech EL2
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	Not Benchtop. not suitable for the pupose.
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15		15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7	7	
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3		
	Diploma Engineers (minimum two)	3		
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2
	Spare Parts readily availability (Inventory list)	2	2	2
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2	2	2
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	72	55
MARKS (Minimum 70 marks are required to Technically qualify			QUALIFIED	DIS-QUALIFIED

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M/S. ANALYTICAL MEASURING SYSTEM (PVT) LTD.

S#	Parameters / Sub-Parameters	Marks	Gradient Thermal Cycler - Invitrogen Veriti Thermal Cycler	Scanning Electron Microscope - Jeol JSM6510LV
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3		
	Diploma Engineers (minimum two)	3		
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2
	Spare Parts readily availability (Inventory list)	2	2	2
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2	2	2
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	80	80
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790---TECHNICAL BIDS OPENED ON 9 MAY 2014 M/S. ECHO BIOSCIENCES

S#	Parameters / Sub-Parameters	Marks	Thermal Cycler - Agilent USA - Sure Cycler 8800
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	
	Diploma Engineers (minimum two)	3	
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3
	MSc / PhD qualification/Foreign training	3	2
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	2
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	2
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2
TOTAL POINT SCORE (A+B)		100	75
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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M/S. TECHNOLOGY LINKS

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - Shandon USA Excelsior AS	Microtome - Thermofisher Scientific - Microme International GmbH - HM325
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	Range of Thickness 60 against 100 micro meter
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		20
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	82	77
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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M/S. GLOBAL MARKETING SERVICES

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - Laica Germany ASP 6025	Automatic Tissue Processor - Laica Germany Polaris 2	Microtome - Laica Germany - RM2245
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5	5	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts)	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	78	78	78
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED

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M/S. GLOBAL MARKETING SERVICES

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Leica Germany - DM500	Dual Head Microscope - Leica Germany - DM1000
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3		
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	5	5
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	78	78
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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M/S. DIAGNOSTIC SYSTEM

S#	Parameters / Sub-Parameters	Marks	Analytical Balance - Kern Germany ABS220	Spectrophotometer - Bibby Scientific UK - Genova Plus	Microprocessor PH/MV Meter - Bibby Scientific UK 3510
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	79	79	79
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED

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M/S. DIAGNOSTIC SYSTEM

S#	Parameters / Sub-Parameters	Marks	Thermal Cycler - Bibby Scientific UK - Prime G/02	Peristaltic Pump - Harward Bioscience USA - Allegro 1
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	79	79
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - SLEE MTM1	Automatic Tissue Processor - SLEE MTP	Microtome - SLEE CUT5062
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	Low Cassette Capacity of 240 against 300 min required	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		15	
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)			72	62	72
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	DISQUALIFIED	QUALIFIED

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M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Microtome - SLEE CUT4062	Trinocular Compound Microscope - Labmed LX400	Double Head Microscope - Labmed LX400
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	Unknown brand do not satisfy the requirement of	Unknown brand do not satisfy the requirement of
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		15	15
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)			72	62	62
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	DISQUALIFIED	DISQUALIFIED

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M/S. SCIENTIFIC TECHNICAL CORPORATION (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Fermentor with Two Vessels - Major Science USA - FS05220	Spectrophotometer - Biotechnology Medical Science Canada - UV1900	Microprocessor PH/MV Meter - Bante Inst. USA - PHS3VW
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	Very Basic Controller not suitable for research.	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	15		
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	5	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	2	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3	3
	MSc / PhD qualification/Foreign training	3	3	3	3
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4			
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)			57	72	72
MARKS (Minimum 70 marks are required to Technically qualify)			DISQUALIFIED	QUALIFIED	QUALIFIED

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S#	Parameters / Sub-Parameters	Marks	Gradient Thermal Cycler - Labnet International USA - Multigene	Digital Peristaltic Pump - Major Science USA - MUD02
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25 OK but minimum and maximum flow rate possible need to be confirmed first
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3		
	Diploma Engineers (minimum two)	3	2	2
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	3	3
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	6	6
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4		
9	Financial Status	6		
	Bank Certificate	2	2	2
	Last year verified Balance Sheet	2	2	2
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)			72	72
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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TECHNICAL EVALUATION REPORT
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. HOSPICARE SYSTEMS

S#	Parameters / Sub-Parameters	Marks	Automatic Tissue Processor - MYR Spain - STP120-3	Microtome MEDTIE Germany = M530	Electrical Balance Ohaus USA - PA214C
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	Low Cassette Capacity of 240 against 300 min	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	15		
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	66	76	76
MARKS (Minimum 70 marks are required to Technically qualify)			DIS QUALIFIED	QUALIFIED	QUALIFIED

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M/S. HOSPICARE SYSTEMS

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope Micros Austria - MCX 300	Trinocular Microscope Motic Germany - BA310	Dual Head Microscope Micros Austria - MCX 300
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15			
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7	7	7	7
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	68	68	68
MARKS (Minimum 70 marks are required to Technically qualify)			DISQUALIFIED	DISQUALIFIED	DISQUALIFIED



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M/S. HOSPICARE SYSTEMS

S#	Parameters / Sub-Parameters	Marks	Dual Head Microscope Motic Germany - BA310	Fermentor - Bioengineering Switzerland - RALF	Spectrophotometer - Hitachi Japan - U2900
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	basic features only, not acceptable.	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15		15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7	7		
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts)	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	68	51	76
MARKS (Minimum 70 marks are required to Technically qualify)			DISQUALIFIED	DISQUALIFIED	QUALIFIED

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M/S. HOSPICARE SYSTEMS

S#	Parameters / Sub-Parameters	Marks	Microprocessor PH/MV Meter - Ohaus USA - Starter 2100	Gradient Thermal Cycler - G Storm UK - GS1	Peristaltic Pump - Hirschman Germany - Rotaris Flow 100
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3	3	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	76	76	76
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED

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M/S. INS - TECH

S#	Parameters / Sub-Parameters	Marks	Fermenter - New Brunswick USA - Bioflo	Shaking Incubator - New Brunswick USA - 42R	Shaking Incubator - New Brunswick USA - 43R
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	1	1	1
	Diploma Engineers (minimum two)	3	1	1	1
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	1	1	1
	MSc / PhD qualification/Foreign training	3	1	1	1
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6			
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	2	2	2
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2	2	2	2
	Spare Parts readily availability (Inventory list)	2	1	1	1
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2			
	Yearly turn-over of over 100 Million	2	2	2	2
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	2	2	2
	Comparative Running Cost (consumeables / reagents / replacement parts	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	73	73	73
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. HOORA PHARMA

S#	Parameters / Sub-Parameters	Marks	Thermal Cycler - ESCO, Singapore - Aeris
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	80
MARKS (Minimum 70 marks are required to Technically qualify			QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS NO. DUHS/P&D/2014/5790---TECHNICAL BIDS OPENED ON 9 MAY 2014 M/S. SCIENTIFIC SUPPLIES (PVT.) LTD.

S#	Parameters / Sub-Parameters	Marks	Gradiant Cyclor - Biometra Germany TP Professional Basic
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	4
	MSc / PhD qualification/Foreign training	3	2
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	2
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	2
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	
	Yearly turn-over of over 100 Million	2	2
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	2
	Comparative Running Cost (consumables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer precentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	79
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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M/S. QUALITRON CORPORATION

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Nikon Japan E- 200	Double Head Microscope - Nikon Japan Ci-L
A.	PRODUCT EVALUATION	50		
1	Conformity to the Purchaser's Specifications	25		
	Fully compliant with the required specifications	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20		
2	Product Certification	15		
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14		
	Food and Drug Administration (FDA) 510K	8		
	European Community (CE) MDD	7		
	Japan Industrial Standard (JIS)	7		
3	Product global acceptability / performance	10		
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10
B.	FIRM EVALUATION	50		
4	Legal Requirement	6		
	Authorization Certificate	2	2	2
	Partnership Deed with manufacturer	2		
	Taxation Certificate (NTN and GST)	2	2	2
5	Technical Staff	14		
	Simple Technician (minimum two)	3	3	3
	Diploma Engineers (minimum two)	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5
	MSc / PhD qualification/Foreign training	3	3	3
6	Networking and Training	8		
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2		
7	Testing & Calibration Equipment	4		
	List of tools , testing equipment and calibration equipment relevant to the product	2		
	Spare Parts readily availability (Inventory list)	2		
8	Past Experience / Performance	4		
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4
9	Financial Status	6		
	Bank Certificate	2		
	Last year verified Balance Sheet	2		
	Yearly turn-over of over 100 Million	2		
10	Bonus points	8		
	Special features	2		
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2		
	Comparative Running Cost (consumeables / reagents / replacement parts	2		
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2		
TOTAL POINT SCORE (A+B)		100	76	76
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED

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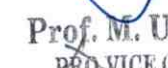
TECHNICAL EVALUATION REPORT
PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. KARACHI MEDICAL COMPANY


S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Olympus Japan - CX41	Double Head Microscope - Olympus Japan - CX41	Thermal Cycler - Biorad Laboratory USA - T100
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3			
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	2	2	2
	MSc / PhD qualification/Foreign training	3	1	1	1
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	1	1	1
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	2	2	2
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2	0	0	0
	Spare Parts readily availability (Inventory list)	2	2	2	2
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	2	2	2
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2	2	2	2
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	2	2	2
	Comparative Running Cost (consumeables / reagents / replacement parts)	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	2	2	2
TOTAL POINT SCORE (A+B)		100	81	81	81
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED


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PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS
NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. LATIF BROTHERS

S#	Parameters / Sub-Parameters	Marks	Trinocular Microscope - Karl Zeiss Germany AxioLab A1	Dual Head Microscope - Karl Zeiss Germany AxioLab A1	Scanning Electron Microscope - Karl Zeiss Germany - Evo MA15
A.	PRODUCT EVALUATION	50			
1	Conformity to the Purchaser's Specifications	25			
	Fully compliant with the required specifications	25	25	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20			
2	Product Certification	15			
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14			
	Food and Drug Administration (FDA) 510K	8			
	European Community (CE) MDD	7			
	Japan Industrial Standard (JIS)	7			
3	Product global acceptability / performance	10			
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10	10	10
B.	FIRM EVALUATION	50			
4	Legal Requirement	6			
	Authorization Certificate	2	2	2	2
	Partnership Deed with manufacturer	2			
	Taxation Certificate (NTN and GST)	2	2	2	2
5	Technical Staff	14			
	Simple Technician (minimum two)	3	3	3	3
	Diploma Engineers (minimum two)	3	3	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5	5	5
	MSc / PhD qualification/Foreign training	3			
6	Networking and Training	8			
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	4	4	4
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2			
7	Testing & Calibration Equipment	4			
	List of tools , testing equipment and calibration equipment relevant to the product	2			
	Spare Parts readily availability (Inventory list)	2			
8	Past Experience / Performance	4			
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4	4	4
9	Financial Status	6			
	Bank Certificate	2	2	2	2
	Last year verified Balance Sheet	2	2	2	2
	Yearly turn-over of over 100 Million	2			
10	Bonus points	8			
	Special features	2			
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2			
	Comparative Running Cost (consumeables / reagents / replacement parts)	2			
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2			
TOTAL POINT SCORE (A+B)		100	77	77	77
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED	QUALIFIED	QUALIFIED

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APPENDIX - 4

TECHNICAL EVALUATION REPORT

PROCUREMENT OF MEDICAL, HOSPITAL & LAB. EQUIPMENT/INSTRUMENTS

NO. DUHS/P&D/2014/5790 --- TECHNICAL BIDS OPENED ON 9 MAY 2014

M/S. SANCO

S#	Parameters / Sub-Parameters	Marks	Scanning Electron Microscope - Tescan Czech Republic - Vega 3 LM
A.	PRODUCT EVALUATION	50	
1	Conformity to the Purchaser's Specifications	25	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	
2	Product Certification	15	
	Food and Drug Administration (FDA) 510K and European Community (CE) MDD or Japan Industrial Standard (JIS)	15	15
	European Community (CE) MDD and Japan Industrial Standard (JIS)	14	
	Food and Drug Administration (FDA) 510K	8	
	European Community (CE) MDD	7	
	Japan Industrial Standard (JIS)	7	
3	Product global acceptability / performance	10	
	World wide satisfactory performance certificates from the medical institutions (other than Pakistan) (1.5 marks for each certificate upto maximum 8) verified by the relevant countries	10	10
B.	FIRM EVALUATION	50	
4	Legal Requirement	6	
	Authorization Certificate	2	2
	Partnership Deed with manufacturer	2	
	Taxation Certificate (NTN and GST)	2	2
5	Technical Staff	14	
	Simple Technician (minimum two)	3	3
	Diploma Engineers (minimum two)	3	3
	Graduate Engineers (For High Tech / Critical equipment Graduate Engineer of relevant field is mandatory for each product)	5	5
	MSc / PhD qualification/Foreign training	3	3
6	Networking and Training	8	
	Networking setup across Pakistan (1 mark for each setup upto maximum 6)	6	2
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff. Training plan must be attached with certificate	2	
7	Testing & Calibration Equipment	4	
	List of tools , testing equipment and calibration equipment relevant to the product	2	
	Spare Parts readily availability (Inventory list)	2	
8	Past Experience / Performance	4	
	Satisfactory performance certificate for the quoted equipment from the medical institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	4
9	Financial Status	6	
	Bank Certificate	2	2
	Last year verified Balance Sheet	2	2
	Yearly turn-over of over 100 Million	2	
10	Bonus points	8	
	Special features	2	
	Warranty period extension free of cost (the firm offered greater period will get the marks) warranty must be from original manufacturer	2	
	Comparative Running Cost (consumeables / reagents / replacement parts	2	
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks. The rates must come from the original manufacturer	2	
TOTAL POINT SCORE (A+B)		100	78
MARKS (Minimum 70 marks are required to Technically qualify)			QUALIFIED

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