

## PURCHASE PROPOSAL / RECOMMENDATIONS

<b>Tender Description</b>	Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS (Ref. No. DUHS/DP/2023/245)
<b>IFB / NIT No.:</b>	DUHS/DP/2023/245/247 Dated 28 August 2023
<b>SPPRA PPMS NIT ID #:</b>	T00582-23-0005
<b>Technical Bid Opening Date &amp; Time:</b>	14 September 2023 at 12:30 Hrs.
<b>Financial Bid Opening Date &amp; Time:</b>	26 October 2023 at 12:30 Hrs.


Based on the detailed evaluation and findings, presented in the bid evaluation report, the purchase recommendations/ proposal for the "Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS" is worked out as under:

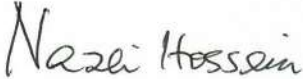
<b>M/S. MEDINOSTIC HEALTH CARE (PVT) LIMITED</b>					
<b>Item No.</b>	<b>Name and Description of Equipment / Instruments</b>	<b>Qty.</b>	<b>Curr-ency</b>	<b>Unit Price C&amp;F Basis</b>	<b>Total Price CNF Basis</b>
1	<b>Student Auscultation Manikin</b> Model / Cat No.: 1020095 Make: 3B Scientific Origin: USA / Germany	2 Units	Euro	€ 23,230.00	€ 46,460.00
6	<b>Epidural and Spinal Injection Trainer</b> Model / Cat No.: 1017891 Make: 3B Scientific Origin: Hungry / Germany	6 Units	Euro	€ 1,530.00	€ 9,180.00
17	<b>Intramuscular</b> Model / Cat No.: 1009840 Make: 3B Scientific Origin: Hungry / Germany	1 Unit	Euro	€ 1,360.00	€ 1,360.00
<b>TOTAL AMOUNT ON CNF/CFR/C&amp;F BASIS</b>			<b>Euro</b>		<b>€ 57,000.00</b>
<b>(Euro fifty-seven thousand only)</b>					

  
**Khaleel ur Rahman**  
General Manager Finance  
Dow University of Health Sciences

  
**Mohsin Memon**  
Manager Supply Chain  
Dow University of Health Sciences

  
**Syed Shafiqat Hussain**  
Director Procurement  
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**Muhammad Khurram Khalid**  
Head of Internal Audit  
Institute of Business Administration  
(I.B.A)

  
**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences

M/S. MEDINOSTIC HEALTH CARE (PVT) LIMITED					
Item No.	Name and Description of Equipment / Instruments	Qty.	Currency	Unit Price C&F Basis	Total Price CNF Basis
3	<b>BLS Manikin Infant</b> Model / Cat No.: 133-01050 Make: Laerdal Medical Origin: China / Norway	6 Units	USD	\$ 330.00	\$ 1,980.00
4	<b>Adult Venipuncture Arm</b> Model / Cat No.: 270-00001 Make: Laerdal Medical Origin: USA / Norway	8 Units	USD	\$ 750.00	\$ 6,000.00
5	<b>Arterial Puncture Arm</b> Model / Cat No.: 375-80001 Make: Laerdal Medical Origin: USA / Norway	7 Units	USD	\$ 860.00	\$ 6,020.00
7	<b>AED Trainer</b> Model / Cat No.: 197-01050 Make: Laerdal Medical Origin: China / Norway	4 Units	USD	\$ 340.00	\$ 1,360.00
8	<b>NG Tube and Trach Care Trainer</b> Model / Cat No.: 375-10001 Make: Laerdal Medical Origin: USA / Norway	6 Units	USD	\$ 2,180.00	\$ 13,080.00
9	<b>Intraosseous Trainer</b> Model / Cat No.: 080015 Make: Laerdal Medical Origin: Norway / Norway	4 Units	USD	\$ 1,120.00	\$ 4,480.00
10	<b>Bag Valve Mask Adult</b> Model / Cat No.: 845211 Make: Laerdal Medical Origin: China / Norway	12 Units	USD	\$ 20.83	\$ 250.00
11	<b>Bag Valve Mask Device Child</b> Model / Cat No.: 845221 Make: Laerdal Medical Origin: China / Norway	12 Units	USD	\$ 20.83	\$ 250.00



**Khaleel ur Rahman**  
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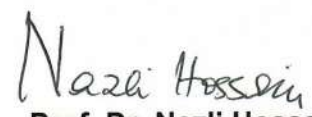
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M/S. MEDINOSTIC HEALTH CARE (PVT) LIMITED					
Item No.	Name and Description of Equipment / Instruments	Qty.	Currency	Unit Price C&F Basis	Total Price CNF Basis
12	<b>Bag Valve Mask Infant</b> Model / Cat No.: 845231 Laerdal Medical Origin: China / Norway	12 Units	USD	\$ 20.83	\$ 250.00
13	<b>Face Masks (Adult)</b> Model / Cat No.:82001133 Make: Laerdal Medical Origin: China / Norway	5 Units	USD	\$ 20.00	\$ 100.00
14	<b>ACLS Updated Full Body Manikin</b> Model / Cat No.: 150-27000+ Simpbad Plus Make: Laerdal Medical Origin: Norway / Norway	1 Unit	USD	\$ 16,610.00	\$ 16,610.00
15	<b>Neonatal Resuscitation Manikin</b> Model / Cat No.: 290-00050 Make: Laerdal Medical Origin: Norway / Norway	2 Units	USD	\$ 3,780.00	\$ 7,560.00
16	<b>CPR Adult with Feedback Device</b> Model / Cat No.: 123-01050 Make: Laerdal Medical Origin: China / Norway	3 Units	USD	\$ 410.00	\$ 1,230.00
<b>TOTAL AMOUNT ON CNF/CFR/C&amp;F BASIS</b>			<b>USD</b>		<b>\$ 59,170.00</b>
<b>(US Dollars fifty-nine thousand one hundred seventy only)</b>					

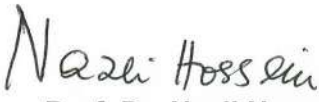
The contract's total value in Euro 57,000/- and USD 59,170/- (CNF/ CPT / CFR / C&F basis) is within the cost estimates/ budget allocations. Therefore, case is submitted to the H'able Vice Chancellor, Dow University of Health Sciences for approval of the purchase proposal and issuance of the Acceptance Letter, Contract Award / Work Order and Signing of Contract Agreement with **M/S. MEDINOSTIC HEALTH CARE (PVT) LIMITED** besides opening of the letter of credit in favour of the principal/

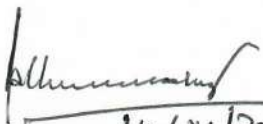
  
**Khaleel ur Rahman**  
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14/XI/2023  
**Professor Mohammad Saeed Quraishy**  
Vice Chancellor  
Dow University of Health Sciences Karachi  
(Approved by)

## BID EVALUATION REPORT

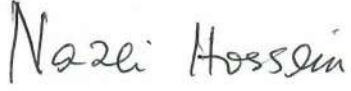
- 01. Name of Procuring Agency:** Dow University of Health Sciences, Karachi (DUHS).
- 02. Tender Reference No:** DUHS/DP/2023/245/247 Dated 28 August 2023  
(Ref. No. DUHS/DP/2023/245)
- 03. Tender Description:** Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS.  
(Ref. No. DUHS/DP/2023/245)
- 04. Method of Procurement:** Single Stage – Two Envelope, Rule 46(2) of SPP Rules 2010
- 05. Tender Published:**
- i. **Websites:**
    - a. DUHS and SPPRA at PPMS NIT ID T00582-23-0005
  - ii. **Advertised in the following newspapers on 29-08-2023:**
    - a. Daily The Dawn (English newspaper)
    - b. Daily Jang (Urdu newspaper)
    - c. Daily Kawish (Sindhi newspaper) (Annexure – 1)
- 06. Total Bid documents Sold;** Two (02) Nos.
- 07. Total Bids Received:** Two (02) Nos.
- 08. Technical Bid Opening date:** 14 September 2023 at 12:30 Hrs. (Annexure - 2)
- 09. No. of Bids qualified:** One (01) No.
- 10. No. of Bids disqualified:** One (01) No.
- 11. Bid(s) Rejected:** None

  
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## **BID EVALUATION REPORT**

Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS. (Ref. No. DUHS/DP/2023/245)  
NIT No. DUHS/DP/2023/245/247 Dated 28 August 2023

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**12. Financial bid opened on:** 26 October 2023 at 12:30 Hrs. (**Annexure - 3**)

**13. Bid Evaluation Report:**

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
<b>0</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
1.	M/s. Medinostic (Pvt) Limited	Euro 57,000/- and USD 59,170/- (Equivalent to Rs. 37.041 million)	Single Bid	Rs. 55 Million 32.653% Less	Most advantageous & substantially responsive bid.	Recommended to award the contract.
2.	M/s. Deneb Corporation.	---	---	---	Technically non-responsive bid. Hence, Disqualified	---

*Note: Details attached at Annexures - 4, Annexures - 5, Annexures - 6 and Annexures - 7.*

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# DAWN

TODAY'S PAPER | AUGUST 29, 2023

 <b>DOW UNIVERSITY OF HEALTH SCIENCES</b>		
IFB / NIT No: DUHS/DP/2023/245/247 Dated: 28 Aug. 2023		
<b>NOTICE INVITING TENDER (NIT)</b>		
<p>Dow University of Health Sciences (DUHS), Karachi invites following sealed bids on CNF basis and/or DDP Basis (Excluding GST), from the Manufacturers or authorized Agents/Distributors of Manufacturers available on 'List of Active Taxpayers' of FBR for Income Tax &amp; Sales Tax.</p>		
Description of Tender	Bidding Procedure	Reference No.
Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS.	Single Stage-Two Envelope	DUHS/DP/2 023/245
Procurement of Metallic Furniture for Plasma Collection and Processing Laboratory. (On DDP Basis only - Excluding GST)	Single Stage-Two Envelope	DUHS/DP/2 023/246
Procurement of Recliners for Different Units of Dow University Hospital	Single Stage-One Envelope	DUHS/DP/2 023/247
<b>Tender Fee</b>	Rs. 2,000/- (Rupees Two Thousand Only) Non-Refundable	
<b>Bid security</b>	Two percent (2%) of the total bid value.	
<b>Purchasing Date</b>	From the date of publishing to 13 September 2023	
<b>Deadline for submission of bids</b>	14 September 2023 up to 1200 Hrs.	
<b>Bid Opening Date &amp; Time</b>	14 September 2023 at 1230 Hrs.	
<p>Bidding Document containing detailed terms &amp; conditions can be obtained against non-refundable pay Order/Demand Draft of Rs. 2,000/- being tender fee in favor of Dow University of Health Sciences during office hours. No tender shall be sold on the date of opening of bid. Tender Notice and bidding documents are also available on the websites of Dow University of Health Sciences (<a href="http://www.duhs.edu.pk">www.duhs.edu.pk</a>) and Sindh Public Procurement Regulatory Authority (<a href="http://ppms.ppr.sindh.gov.pk">http://ppms.ppr.sindh.gov.pk</a>). In this situation, bidder is required to enclose Pay Order / Demand Draft of tender fee (Rs. 2000/-) with their bid, which must be issued by a scheduled bank within the tender purchasing dates, otherwise bid will not be entertained. DUHS may issue the clarifications or amendments in respect of the bidding documents which will be uploaded on both websites. DUHS will not be responsible for any confusion or misunderstanding in this regard.</p>		
<p>The Bidder shall submit an original and one copy of the bid in separate sealed envelopes, clearly marking each "ORIGINAL BID" and "COPY OF BID," as appropriate.</p>		
<p>The Dow University of Health Sciences, Karachi (DUHS) reserves the right to reject any or all the bids subject to the relevant provisions of SPP Rules 2010.</p>		
<p><b>Address for Purchasing of bidding documents, submission and opening of bids:</b></p>		
<p>Procurement Directorate at Library Block, Dow University of Health Sciences (Ojha Campus), SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi. Phone No: +92-21-38771111 (Ext. 4433), Email: <a href="mailto:director.procurement@duhs.edu.pk">director.procurement@duhs.edu.pk</a></p>		
<p>Director Procurement Dow University of Health Sciences, Karachi</p>		

  
**MOHSIN MEMON**  
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 Incharge Stores  
 Dow University Of Health Sciences

  
 SHAFQAT HUSSAIN  
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 Procurement Directorate  
 Dow University of Health Sciences  
 Karachi

  
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 Dow University Hospital  
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 Nazli Hossain  
 Professor Vice Chancellor  
 Meritorious Professor of Obstetrics & Gynecology  
 Dow University of Health Sciences  
 Karachi

جنگل 11 مارچ 1445ھ 29 مارچ 2023ء

www.jang.com.pk

ABC

جنگل 11 مارچ 1445ھ 29 مارچ 2023ء

**DOW UNIVERSITY OF HEALTH SCIENCES**

آئی ایف بی اینی آئی بی آر نمبر: DUHS/DP/2023/245/247 تاریخ: 28 مارچ 2023

**بولیاں مطلوب ہیں**

ڈاؤج یونیورسٹی آف ہیلتھ سائنسز کراچی (ڈی یو ایچ ایس) CNF اور DDP کی بنیاد پر (ملاوٹی ایس ٹی) اور ج ڈی اے کاموں کیلئے فیڈرل ہیرڈ آف نیو (ایب ٹی آر) سے اگ لکس اور بکٹنگ لکس کیلئے ایکریٹس ریٹس میں شامل تیار کنندگان یا ہارڈ ویئر ایپرائزنگ کنندگان کے ذمہ داری سے سرکاری طور پر طلب ہیں۔

Description of Tender	Bidding Procedure	Reference No.
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Procurement of Recliners for Different Units of Dow University Hospital	Single Stage- One Envelope	DUHS/DP/2 023/247

2000/- (دو ہزار روپے) کا قسطی واپس	نیشنل ریس
کل بولی کا 2%	بولی کی سیکورٹی
اشتہار پبلکیشن کی اشاعت سے	بولی دستاویزات
13 ستمبر 2023 تک	خریدنے کی تاریخ
14 ستمبر 2023 دوپہر 12:00 بجے	بولیاں جمع کرانے کی
14 ستمبر 2023 دوپہر 12:30 بجے	آخری تاریخ اور وقت
14 ستمبر 2023 دوپہر 12:30 بجے	بولی کھلنے کی تاریخ اور وقت

مختصر شرائط و ضوابط پر مشتمل بولی دستاویزات دفتری اوقات کار کے درمیان درج ذیل پتہ سے مبلغ 2,000 روپے (دو ہزار روپے) کا قسطی واپس (انٹرنیشنل بیس) بھجوا کر ڈراؤنڈ لینڈ ڈرافٹ نام ڈاؤج یونیورسٹی آف ہیلتھ سائنسز کراچی کو حاصل کر سکتے ہیں۔ بولی کھلنے کی تاریخ پر نیشنل فرہدت سے ہونے والے نیشنل ڈرافٹ اور بولی دستاویزات ڈاؤج یونیورسٹی آف ہیلتھ سائنسز کی ویب سائٹ [www.duhs.edu.pk](http://www.duhs.edu.pk) اور سٹوڈنٹ پبلیک پروڈیگرمٹ ریگولیری اگنڈا <http://ppms.pprasinidh.gov.pk> پر دستیاب ہیں اس صورت میں بولی دہندہ کو اپنی بولیوں کے سرٹیفیکٹس فراہمی کی ضرورت درج ذیل ہے: بولی کھلنے والی جگہ سے جاری کردہ مبلغ 2,000 روپے کا قسطی واپس ڈراؤنڈ لینڈ ڈرافٹ بطور نیشنل لازماً منسلک کرنا ہوگا بصورت دیگر بولی کا قسطی قبول ہوگی۔ ڈی یو ایچ ایس بولی دستاویزات سے متعلق وضاحت یا ترامیم ہائی کر سکتا ہے جو درج ذیل ہونے سے پہلے ہی سب سائٹس پر اپ لوڈ کر دی جائیں گی۔ ڈی یو ایچ ایس اس سلسلے میں کسی بھی اہم اور تعلقہ کی ذمہ داری ہوگی۔

بولی دہندہ کی اور بیکل اور ایک کاپی ٹیڈر سرٹیفیکٹس میں جمع کرانے اور بولیوں پر مبلغ "ORIGINAL BID" اور "COPY BID" قرض کرے۔

ڈاؤج یونیورسٹی آف ہیلتھ سائنسز (ڈی یو ایچ ایس) کراچی، ایس ٹی بی نیو ریڈ 2010 کی حد تک کے مطابق کسی ایک یا تمام بولیوں کو کسٹمر کے کلائنٹس کو فروغ دینے کے لیے بولی دستاویزات خریدنے اور کھلنے کا پتہ:

ڈاؤج یونیورسٹی آف ہیلتھ سائنسز (ایچ ایس ایس) پری ڈیپارٹمنٹ ڈائریکٹریٹ، ملائیر ریڈ، ٹاگ، سہارو روڈ آف ایس ٹی نیو ریڈ، ڈی ایچ ایچ، ایس ٹی، ایس ٹی، 33 مارچ، کراچی۔

فون: 3877 1111-21-92+ پاکستان پوسٹ 4433

ای میل: [director\\_procurement@duhs.edu.pk](mailto:director_procurement@duhs.edu.pk)

ڈاؤج یونیورسٹی آف ہیلتھ سائنسز کراچی

**MOHSIN MEMON**  
 Manager Supply Chain  
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 Dow University of Health Sciences  
 Karachi



## DOW UNIVERSITY OF HEALTH SCIENCES

آئي ايڊيو ايلڻ آئي ايڻ في نمبر 245/244/2023/DP/ DUHS تاريخ: 28 آگسٽ، 2023

### واڪ گهريل آهن

ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز، ڪراچي (ڊي يو ايم ايس) ڪي CNF ۽/يا DDP جي بنياد تي (ملاو جي ايس تي) هيٺ ڏنل ڪمن لاءِ فيڊرل بورڊ آف روٽيشو (ايف بي آر) کان لڪير ٽيڪس ۽ ميلز ٽيڪس لاءِ ايڪسٽر ٽيڪس پيش لسٽ ۾ شامل تيار ڪندڙن يا مڃاڻ ايڪسٽر/تيار ڪندڙن جي دستاويزن کان مهربند واڪ گهريل آهن.

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تنبذ في	2000 روپيا (پر هزار روپيا صرف) ناقابل واپسي
واڪ جي سيڪيورٽي،	ڪل واڪ جو 2% ڪل
واڪ دستاويز خريد	هن اشتعار جي اشاعت کان 13 سيپٽمبر 2023 تائين
واڪ جمع ڪرائڻ جي	14 سيپٽمبر 2023 معيهد 12:00 وڳي
واڪ کڻڻ جي تاريخ ۽ وقت	14 سيپٽمبر 2023 معيهد 12:30 وڳي

تفصيلي شرطن ۽ ضابطن تي مشتمل واڪ دستاويز آفيس وقت دوران هيٺ ڏنل ائيريس تان 2000 روپيا (ناقابل واپسي) بطور تنبذ في ڏيڻ، آرڊر/ڊمانڊ پرائٽ جي صورت ۾ ڏيڻ، ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز ڄمڪ ڪرائي حاصل ڪري سگهي ٿا. واڪ کڻڻ واري تاريخ تي تنبذ وڪرو نه ٿيندو. تنبذ ڏيڻ واري وقت وڪرو ڏيڻ لاءِ واڪ دستاويز ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز جي ويب سائٽ: [www.duhs.edu.pk](http://www.duhs.edu.pk) ۽ سنڊ پبلڪ پروڪيورمينٽ ريگيوليٽوري اتار تي <http://ppms.pprasindh.gov.pk> تي دستياب آهن. ان صورت ۾ واڪ ڏيڻو کي پنهنجن واڪن سان گڏ تنبذ خريداري جي مقرر تاريخ کان اڳ ڪنهن به شڪار جي بچڪ مان جاري ڪيل 2000 روپيا جو ڏيڻ، آرڊر/ڊمانڊ پرائٽ بطور تنبذ في لازمي شامل ڪرڻو پوندو. هي صورت ۾ واڪ ناقابل قبول هوندا. ڊي يو ايم ايس واڪ دستاويزن بابت وضاحت يا ترميمون جاري ڪري سگهي ٿي، جيڪي مٿي چئنايل تنبذ ويب سائٽس تي اپ لوڊ ڪيون وينديون. ڊي يو ايم ايس هن سلسلي ۾ ڪنهن به ابھار ۽ غلط فھمي جي ذميواري نه هوندي. واڪ ڏيڻ لاءِ واڪ جي آڱورجنل ۽ هڪ الڳ ڪاپي مهربند لافان ۾ جمع ڪرائي ۽ تنبذ في ڏيڻ "Original Bid" ۽ "Copy Bid" لکي.

ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز (ڊي يو ايم ايس) ڪراچي، ايس پي پي روڙ جي 2010 جي واسطدار حق مطابق ڪنهن هڪ يا سمورن واڪن کي رد ڪرڻ جو حق محفوظ رکي ٿي.

واڪ دستاويز خريد ڪرڻ، جمع ڪرائڻ ۽ کڻڻ جي ايلوس، ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز (اوجها ڪيمپس)، پروڪيورمينٽ ڊائريڪٽريٽ، لائبري بلاڪ، سياروڪو روڊ آف مين يونيورسٽي روڊ، گلوار هجري، اسڪيپر نمبر 33، ڪراچي.

فون: +92-21-38771111، ايڪسٽينشن 4433

اي ميل: [director.procurement@duhs.edu.pk](mailto:director.procurement@duhs.edu.pk)

### ڊائريڪٽر پروڪيورمينٽ

ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز، ڪراچي

MH

**MCHSIN MEMON**

Manager Supply Chain  
Incharge Stores  
Dow University Of Health Sciences

S. SHAFQAT HUSSAIN  
Director Procurement  
Procurement Directorate  
Dow University of Health Sciences  
Karachi

MUHAMMAD KHURRAM KHALID  
Head of Internal Audit  
Institute of Business Administration  
Karachi

KHALEEL UR REHMAN  
General Manager Finance  
Dow University Hospital  
Dow University of Health Sciences

Prof. Dr. Nazli Hossain  
Pro-Vice Chancellor  
Meritorious Professor of Obstetrics & Gynecology  
Dow University of Health Sciences  
Karachi



NOTICE INVITING TENDER

(1 OF 2147)

Navigation buttons: << < 1 2 3 4 5 6 7 8 9 10 > >> 10 v

NIT ID	Reference No.	Tender Title/Description	Procuring Agency	Posting Date	Corrigendum	City	Status	Details
		(i) Procurement of Manikins and Teaching Aids for Professional Development Centres (ii) Procurement of Metallic Furniture for Plasma Collection and Processing Laboratory. (iii) Procurement of Recliners for Different Units	Director Procurement Dow University of Health Sciences	0 = 29-08-2023		Karachi	Active	
	DUHS/DP/2023 Dated 28 August 2023		Director Procurement Dow University of Health Sciences (502-Universities and Board)					
T00582-23-0005								

**S. SHAFQAT HUSSAIN**  
 Director Procurement  
 Procurement Directorate  
 Dow University of Health Sciences  
 Karachi

**MCHSIN MEMON**  
 Manager Supply Chain  
 Incharge Stores  
 Dow University Of Health Sciences

**Prof. Dr. Nazli Hossain**  
 Pro-Vice Chancellor  
 Meritorious Professor of Obstetrics & Gynecology  
 Dow University of Health Sciences

**KHAWATEER-UNNISA**  
 General Manager, Finance  
 Dow University of Health Sciences

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**Suppliers**

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**List of Notices Inviting Tender (NIT)**

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Action	NIT ID	Procurement Plan ID	Tender Title/Description	Reference No.	No. of Items/Schemes	Corrigendum	Status/Assignment	Action
	T00592-23-0005	00592-23	(i) Procurement of Manikins and Teaching Aids for Professional Development Centres (ii) Procurement of Metallic Furniture for Plasma Collection and Processing Laboratory, (iii) Procurement of Recliners for Different Units	DUHS/DP/2023/245/1 Dated 28 August 2023	3	All	Posted	Unpaid

**S. SHAFQAT HUSSAIN**  
 Director Procurement  
 Procurement Directorate  
 Dow University of Health Sciences  
 Karachi

**KHALEEL UR REHMAN**  
 General Manager Finance  
 Dow University Hospital  
 Dow University of Health Sciences

**MOHSIN MEMON**  
 Manager Supply Chain  
 Incharge Stores  
 Dow University of Health Sciences

**Prof. Dr. Nazli Hossain**  
 Pro-Vice Chancellor  
 Meritorious Professor of Obstetrics & Gynecology  
 Dow University of Health Sciences

# PROCUREMENT DIRECTORATE

## TENDERS

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- ANNUAL PROCUREMENT PLAN FOR THE FINANCIAL YEAR 2022-2023
- ANNUAL PROCUREMENT PLAN FOR THE FINANCIAL YEAR 2021-2022
- PROCUREMENT PLAN FOR THE FINANCIAL YEAR 2021-2022 (WORKS & SERVICES DEPT.)

\*Procurement of Recliners for Different Units of Dow University Hospital at Dow University of Health Sciences, Karachi" IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023, (Ref. No: DUHS/DP/2023/247

• (Click here to download the Bidding Documents)

\*Procurement of Metallic Furniture for Plasma Collection and Processing Laboratory at Dow University of Health Sciences, Karachi" IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023, (Ref. No: DUHS/DP/2023/246)

• (Click here to download the Bidding Documents)


\*Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus at Dow University of Health Sciences, Karachi" IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023, (Ref. No: DUHS/DP/2023/245)

• (Click here to download the Bidding Documents)

**MCHSIN MEMON**  
Manager Supply Chain  
Incharge Stores  
Dow University Of Health Sciences

  
**SHAFQAT HUSSAIN**  
Director Procurement  
Procurement Directorate  
Dow University of Health Sciences  
Karachi

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Meritorious Professor of Obstetrics & Gynecology  
Dow University of Health Sciences  
Karachi



**DOW UNIVERSITY OF HEALTH SCIENCES**  
**ATTENDANCE SHEET**

**Procurement of Manikins and Teaching Aids for Professional Development Centres  
at Dow Medical College Campus and Ojha Campus  
(Ref. No: DUHS/DP/2023/245)**

**Invitation for Bid (NIT) No: DUHS/DP/2023/245/247 Dated 28 August 2023  
TECHNICAL BIDS OPENING / PROPOSALS ON 14 SEP, 2023 AT 12:30 P.M.**

S#	NAME	DESIGNATION	SIGNATURE
1	Prof. Nazli Hossain	Pro-Vice Chancellor & Chairperson Procurement Committee Dow University of Health Sciences	<i>Nazli Hossain</i> Prof. Dr. Nazli Hossain Pro-Vice Chancellor Professor of Obstetrics & Gynecology Dow University of Health Sciences Karachi
2	Mr. Khurram Khalid	Head Of Internal Audit, Institute of Business Administration, Karachi (IBA) (External) Member	<i>Khurram Khalid</i> MUHAMMAD KHURRAM KHAN Head of Internal Audit Institute of Business Administration Karachi.
3	Mr. S. Shafqat Hussain	Director Procurement, Dow University of Health Sciences Member / Secretary	<i>S. Shafqat Hussain</i> S. SHAFQAT HUSSAIN Director Procurement Procurement Directorate Dow University of Health Sciences Karachi
4	Mr. Khaleel Ur Rahman	General Manager, Finance Dow University of Health Sciences Member	<i>Khaleel Ur Rahman</i> KHALEEL UR RAHMAN General Manager Finance Dow University Hospital Dow University of Health Sciences
5	Mr. Mohsin Memon	Manager Supply Chain, Dow University of Health Sciences Member	<i>Mohsin Memon</i> MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University of Health Sciences



# DOW UNIVERSITY OF HEALTH SCIENCES

## ATTENDANCE SHEET

Procurement of Manikins and Teaching Aids for Professional Development Centres  
at Dow Medical College Campus and Ojha Campus

(Ref. No: DUHS/DP/2023/245)

Invitation for Bid (NIT) No: DUHS/DP/2023/245/247 Dated 28 August 2023

TECHNICAL BIDS OPENING / PROPOSALS ON 14 SEP, 2023 AT 12:30 P.M.

S#	BIDDER (Company / Firm / Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
1	Medinastic Healthcare	Hassaan	Senior Engineer Sales & Services	0343-2462771	
2	Deneb Corporation	ZOHAB ABBASS	Coordinator/Admin	0322-2319212	

**MUHAMMAD KHURRAM KHALID**  
 Head of Internal Audit  
 Institute of Business Administration  
 Karachi

**Prof. Dr. Nazir Hossain**  
 Pro-Vice Chancellor  
 Priorious Professor of Obstetrics & Gynecology  
 Dow University of Health Sciences  
 Karachi

**MCHSHIN MEMON**  
 Manager Supply Chain  
 Incharge Stores  
 Dow University Of Health Sciences

~~S. SHARIF HUSSAIN~~  
 Director Procurement  
 Procurement Directorate  
 Dow University of Health Sciences  
 Karachi



**DOW UNIVERSITY OF HEALTH SCIENCES**  
**ATTENDANCE SHEET**

**Procurement of Manikins and Teaching Aids for Professional Development Centres  
at Dow Medical College Campus and Ojha Campus  
(Ref. No: DUHS/DP/2023/245)**

**Invitation for Bid (NIT) No: DUHS/DP/2023/245/247 Dated 28 August 2023  
FINANCIAL BIDS OPENING / PROPOSALS ON 26 OCT, 2023 AT 12:30 P.M.**

S#	NAME	DESIGNATION	SIGNATURE
1	Prof. Nazli Hossain	Pro-Vice Chancellor & Chairperson Procurement Committee Dow University of Health Sciences	 Prof. Dr. Nazli Hossain Pro-Vice Chancellor Meritorious Professor of Obstetrics & Gynecology Dow University of Health Sciences Karachi
2	Mr. Khurram Khalid	Head Of Internal Audit, Institute of Business Administration, Karachi (IBA) (External) Member	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi.
3	Mr. S. Shafqat Hussain	Director Procurement, Dow University of Health Sciences Member / Secretary	 S: SHAFQAT HUSSAIN Director Procurement Procurement Directorate Dow University of Health Sciences Karachi
4	Mr. Khaleel Ur Rahman	General Manager, Finance Dow University of Health Sciences Member	 KHALEEL UR RAHMAN General Manager Finance Dow University of Health Sciences Dow University of Health Sciences
5	Mr. Mohsin Memon	Manager Supply Chain, Dow University of Health Sciences Member	 MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University of Health Sciences



# DOW UNIVERSITY OF HEALTH SCIENCES

## ATTENDANCE SHEET

**Procurement of Manikins and Teaching Aids for Professional Development Centres  
at Dow Medical College Campus and Ojha Campus**

**(Ref. No: DUHS/DP/2023/245)**

**Invitation for Bid (NIT) No: DUHS/DP/2023/245/247 Dated 28 August 2023**

**FINANCIAL BIDS OPENING / PROPOSALS ON 26 OCT, 2023 AT 12:30 P.M.**

S#	BIDDER (Company / Firm / Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
01	M/S Medinostic	Sydr Adil Rahman	General Manager	0345-3139320	<i>[Signature]</i>

ANNEXURE 3

**S. SHAFIQ HUSSAIN**  
 Director, Procurement  
 Procurement Directorate  
 Dow University of Health Sciences  
 Karachi


**MUHAMMAD KHURRAM KHALID**  
 Head of Internal Audit  
 Institute of Business Administration  
 Karachi.

**MUHAMMAD A. REHMAN**  
 General Manager, Finance, Meritorious Professor of Obstetrics & Gynecology  
 Dow University Hospital  
 Dow University of Health Sciences  
 Karachi


**MOHSIN MEMON**  
 Manager, Supply Chain  
 Incharge Stores  
 University Of Health Sciences

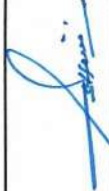
**BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 13.3 (d)  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS  
IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)  
Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)**

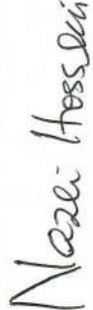
S#	Qualification Criteria (MANDATORY REQUIREMENTS)	Deneb Corporation	Medinostic Health Care (Pvt) Ltd.
	<b>SECTION - A</b>		
1	Tender Purchase Receipt (Original) / Pay order of Tender Fee	C	C
2	Bid Security of required amount and in prescribed shape. (Copy with value hidden in Technical Proposal; Original in Financial Proposal)	C	C
3	Undertaking on stamp paper of Rs. 100/- duly notarized to the effect that: i. The bidder is neither blacklisted nor suspended by any National / International, including Provincial and Federal Government. ii. Any director or owner of the bidding company is not awarded any punishment from any Court of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.	C	C
4	Compliance to bid validity, terms and conditions and delivery schedule.	C	C
5	Income Tax & GST Registration Certificate	C	C
6	SECP Incorporation Certificate (where applicable)	NA	C
7	PNRA Registration Certificate (where applicable)	NA	NA
8	PEC Registration Certificate (where applicable)	NA	NA
9	DRAP license showing importer of medical devices or proof of on-going process for registration. (Where applicable)	C	C
10	Income Tax Returns (last 3 years)	C	C
11	Human Resource including detail of Technical Team (Workshop details & Technical Staff Bio data with Training Certificates (as per sample Form-A))	C	C

  
Mr. Mohsin Memon  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences

  
Mr. Khaleel Ur Rahman  
(Member)  
General Manager, Finance  
Dow University of Health Sciences

  
Mr. Muhammad Khurram Khalid  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)

  
Mr. Syed Shafiq Hussain  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences

  
Prof. Dr. Nazli Hossain  
(Chairperson)  
Pro-Vice Chancellor  
Dow University of Health Sciences




**BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 13.3 (d)  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS  
IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)  
Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)**


S#	Qualification Criteria (MANDATORY REQUIREMENTS)	Deneb Corporation	Medinostic Health Care (Pvt) Ltd.
12	Soft Copy (USB) containing all documents and forms (in Excel/DOC format and searchable)	C	C
13	The Bid Form & Price Schedule(s) shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	NC	C
<b>SECTION - B</b>			
1	Compliance sheet on letter head (FORM D)	C	C
2	The bidder must possess valid authorization / sole agency agreement from the Foreign Principal duly attested by the concerned Embassy. Vendor must be authorized for last 3 years and provide assurance by Principal that in case of agency transfer all services (as per tender document) will be assured for useful life of the product. Contact details of Principal Singing authority must also be shared.	NC	C
3	The Manufacturer should have documentary evidence to the effect that they are the original Manufacturer of the quoted product with indication of manufacturing site and its location.	NC	C
4	Local manufacturer/agent capacity for technical services in reference to the product. Bidder quoting the goods shall also provide a certificate from the foreign principal verifying the standard of repair workshop are as up-to the mark in Karachi. (Proof of Registered office must also be provided)	NC	C
5	Catalogue / Brochures / technical data sheet	NC	C
6	Quality ISO Certifications of the manufacturer(s)	NC	C
<b>REMARKS / FINDINGS</b>			<b>R / Q</b>


C = Compolied  
NC = Not Complied  
NA = Not Applicable

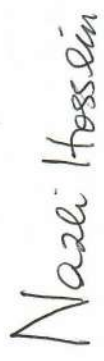
R/Q = Responsive / Qualified  
NQ = Not Qualified  
NR = Not Responsive

  
Mr. Mohsin Memon  
(Member)  
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Dow University of Health Sciences

  
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**TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**

IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)

Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)

**M/S. DENEK CORPORATION**

Item No.	Name of Equipment	Qty.	Model / Cat No.	Make	Country of Origin / Manufacturer	Remarks / Comments / Findings	Recommendations
3	BLS Manikin Infant	6 Units	Practibaby Plus	Vicedo Marti SL	Spain / Europe	Offered product is not responsive to the mandatory requirement of the CE Certificate. Product is not upgradable. Hand placement measurement and feedback feature is not available.	Technically Disqualified / Rejected
4	Adult Venipuncture Arm	8 Units	S401R.PK.M	Gaumard Scientific	USA	Equipment quoted by the bidder meets the technical specifications of the tender documents with minor deviations.	Technically Qualified / Accepted
5	Arterial Puncture Arm	7 Units	R10011	???	???	Make and country of origin not mentioned. Brochure / Literature not provided to evaluate the offered product.	Technically Disqualified / Rejected
8	NG Tube and Trach Care Trainer	6 Units	S315.100.PK.M	Gaumard Scientific	USA	Airway and CPR Trainer quoted by the bidder instead of required NG Tube and Trach Care Trainer.	Technically Disqualified / Rejected
9	Intraosseous Trainer	4 Units	S407.PK.M	Gaumard Scientific	USA	Quoted model does not have the following features: - Aspiration of simulated bone marrow. - Replacement pads for pre-filled with simulate bone marrow.	Technically Disqualified / Rejected



**Mr. Mohsin Memon**  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences



**Mr. Khaleel Ur Rahman**  
(Member)  
General Manager, Finance  
Dow University of Health Sciences



**Mr. Muhammad Khurram Khalid**  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)



**Mr. Syed Shafiq Hussain**  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences



**Prof. Dr. Nazli Hossain**  
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**TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**

IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)

Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)

**M/S. DENEK CORPORATION**

Item No.	Name of Equipment	Qty.	Model / Cat No.	Make	Country of Origin / Manufacturer	Remarks / Comments / Findings	Recommendations
14	ACLS Updated Full Body Manikin	1 Unit	S315.600. 250.PK2.M	Gaumnard Scientific	USA	Offered product is not responsive to the mandatory requirement of the CE Certificate. Following features are not confirmable from the attached brochure: 1. Oropharyngeal and nasopharyngeal airways – suctioning. 2. Auscultations of lung sounds during ventilation. 3. Complete release feedback. 4. Create and edit scenarios. 5. Carotid pulse check sensors. 6. Carotid pulse strength dependent on blood pressure. 7. Adjustable BP levels (systolic/ diastolic). 8. Adjustable pulse strength. 9. Adjustable heart rate. 10. Controls carotid, brachial, radial, and umbilical pulses (available pulses vary depending on manikin). 11. Pulse only active when palpated. 12. Pulse strengths dependent or independently set. 13. Brachial pulse off when BP cuff pressure is above 20 mmHg. 14. Intuitive software with Manual and Automatic modes.	Technically Disqualified / Rejected



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(Member)  
Manager Supply Chain  
Dow University of Health Sciences




Mr. Khaleel Ur Rahman  
(Member)  
General Manager, Finance  
Dow University of Health Sciences



Mr. Muhammad Khurram Khalid  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)



Mr. Syed Shafiq Hussain  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences



Prof. Dr. Nazli Hossain  
(Chairperson)  
Pro-Vice Chancellor  
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**TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)**  
**PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES**  
**AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**  
**IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)**  
**Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)**  
**M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.**

Item No.	Name of Equipment	Qty.	Model / Cat No.	Make	Country of Origin / Manufacturer	Remarks / Comments / Findings	Recommendations
1	Student Auscultation Manikin	2 Units	1020095	3B Scientific	USA / Germany	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
2	Scope - Bedside Auscultation System	1 Unit	1021563	3B Scientific	USA / Germany	<b>This item is not required.</b>	<b>Item should be dropped</b>
3	BLS Manikin Infant	6 Units	133-01050	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
4	Adult Venipuncture Arm	8 Units	270-00001	Laerdal Medical	USA / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
5	Arterial Puncture Arm	7 Units	375-80001	Laerdal Medical	USA / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
6	Epidural and Spinal Injection Trainer	6 Units	1017891	3B Scientific	Hungry / Germany	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
7	AED Trainer	4 Units	197-01050	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable



Mr. Mohsin Memon  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences



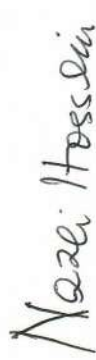
Mr. Khaleel Ur Rahman  
(Member)  
General Manager, Finance  
Dow University of Health Sciences



Mr. Muhammad Khurram Khalid  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)



Mr. Syed Shafiq Hussain  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences



Prof. Dr. Nazli Hossain  
(Chairperson)  
Pro-Vice Chancellor  
Dow University of Health Sciences

**TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)**  
**PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
 AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**

IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)

Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)  
M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.

Item No.	Name of Equipment	Qty.	Model / Cat No.	Make	Country of Origin / Manufacturer	Remarks / Comments / Findings	Recommendations
8	NG Tube and Trach Care Trainer	6 Units	375-10001	Laerdal Medical	USA / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
9	Intraosseous Trainer	4 Units	080015	Laerdal Medical	Norway / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
10	Bag Valve Mask Adult	12 Units	845211	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents with minor deviations.	Technically Qualified / Responsive / Acceptable
11	Bag Valve Mask Device Child	12 Units	845221	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents with minor deviations.	Technically Qualified / Responsive / Acceptable
12	Bag Valve Mask Infant	12 Units	845231	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents with minor deviations.	Technically Qualified / Responsive / Acceptable

*Majid*

Mr. Mohsin Memon  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences

*MW*

Mr. Khaleel Ur Rahman  
(Member)  
General Manager, Finance  
Dow University of Health Sciences

*MK*

Mr. Muhammad Khurram Khalid  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)

*Syed Shafqat Hussain*


Mr. Syed Shafqat Hussain  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences

*Nazli Hossain*


Prof. Dr. Nazli Hossain  
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Pro-Vice Chancellor  
Dow University of Health Sciences

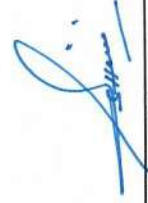
**TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)**  
**PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES**  
**AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**  
**IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)**  
**Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)**  
**M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.**

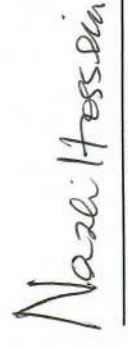
Item No.	Name of Equipment	Qty.	Model / Cat No.	Make	Country of Origin / Manufacturer	Remarks / Comments / Findings	Recommendations
13	Face Masks (Adult)	5 Units	82001133	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents with minor deviations.	Technically Qualified / Responsive / Acceptable
14	ACLS Updated Full Body Manikin	1 Unit	150-27000+ Simpad Plus	Laerdal Medical	Norway / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
15	Neonatal Resuscitation Manikin	2 Units	290-00050	Laerdal Medical	Norway / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
16	CPR Adult with Feedback Device	3 Units	123-01050	Laerdal Medical	China / Norway	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable
17	Intramuscular	1 Unit	1009840	3B Scientific	Hungry / Germany	Equipment quoted by the bidder meets the technical specifications of the tender documents.	Technically Qualified / Responsive / Acceptable

  
**Mr. Mohsin Memon**  
 (Member)  
 Manager Supply Chain  
 Dow University of Health Sciences

  
**Mr. Khaleel Ur Rahman**  
 (Member)  
 General Manager, Finance  
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**Mr. Muhammad Khurram Khalid**  
 (External Member)  
 Head of Internal Audit  
 Institute of Business Administration  
 (IBA)

  
**Mr. Syed Shafiq Hussain**  
 (Secretary / Member)  
 Director Procurement  
 Dow University of Health Sciences

  
**Prof. Dr. Nazli Hossain**  
 (Chairperson)  
 Pro-Vice Chancellor  
 Dow University of Health Sciences

**TECHNICAL EVALUATION REPORT**  
**PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS**  
 IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)  
 Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)  
 M/S. DENEb CORPORATION

Item No.	Name of Item	Model / Cat. No.	Make	Country of Origin/ Manufacturer	Conformity to Purchaser's Specifications			Product Certification	Manufacturer's Authorization			Human Resource (Technical Staff) (As per Form - A)		Past Experience / Performance of Last 5 years	Average Annual Turnover (Last 3 FYs)					Bonus Points	Remarks / Findings	
					1.1	1.2	1.3		3.1	3.2	3.3	4.1	4.2		5.1	6.1	6.2	6.3	6.4			6.5
3	BLS Manikin Infant	Practibaby Plus	Vicedo Marti SL	Spain / Europe	25	20	DQ	10	20	5	2	3	30	0	3	5	7	10	6	21	Disqualified/ Not Responsive	
4	Adult Venipuncture Arm	S401R.PK.M	Gaumard Scientific	USA	-	20	-	-	-	-	2	3	-	-	-	-	-	-	6	31	Disqualified/ Not Responsive	
5	Arterial Puncture Arm	R10011	???	???	-	-	DQ	-	-	-	2	3	-	-	-	-	-	-	6	11	Disqualified/ Not Responsive	
8	NG Tube and Trach Care Trainer	S315.100.PK.M	Gaumard Scientific	USA	-	-	DQ	-	-	-	2	3	-	-	-	-	-	-	6	11	Disqualified/ Not Responsive	
9	Intraosseous Trainer	S407.PK.M	Gaumard Scientific	USA	-	-	DQ	-	-	-	2	3	-	-	-	-	-	-	6	11	Disqualified/ Not Responsive	
14	ACLS Updated Full Body Manikin	S315.600.250.PK2.M	Gaumard Scientific	USA	-	-	DQ	-	-	-	2	3	-	-	-	-	-	-	6	11	Disqualified/ Not Responsive	
<b>Total Marks</b>																						

 **Mr. Mohsin Memot** (Member)  
 Manager Supply Chain  
 Dow University of Health Sciences

 **Mr. Khaleel Ur Rahman** (Member)  
 General Manager, Finance  
 Dow University of Health Sciences


 **Mr. Muhammad Khurram Khalid** (External Member)  
 Head of Internal Audit  
 Institute of Business Administration (IBA)

 **Mr. Syed Shafiqat Hussain** (Secretary / Member)  
 Director Procurement  
 Dow University of Health Sciences

 **Prof. Dr. Nazli Hossain** (Chairperson)  
 Pro-Vice Chancellor  
 Dow University of Health Sciences

**TECHNICAL EVALUATION REPORT  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS  
IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)  
Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)  
M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.**


Item No.	Name of Item	Model / Cat. No.	Make	Country of Origin/ Manufacturer	Conformity to Purchaser's Specifications			Product Certification	Manufacturer's Authorization			Human Resource (Technical Staff) (As per Form - A)		Past Experience / Performance of Last 5 years	Average Annual Turnover (Last 3 FYs)					Bonus Points	Remarks / Findings	
					1.1	1.2	1.3		3.1	3.2	3.3	4.1	4.2		5.1	6.1	6.2	6.3	6.4			6.5
1	Student Auscultation Manikin	1020095	3B Scientific	USA / Germany	25	20	DQ	10	20	10	5	2	3	30	0	3	5	7	10	6	Free of Cost Comprehensive Extended Warranty including Parts, Services, Labor etc. (in addition to the standard or warranty period required in these bidding documents) 3 marks for each additional year	89
2	Scope - Bedside Auscultation System	1021563	3B Scientific	USA / Germany	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	-	89
3	BLS Manikin Infant	133-01050	Laerdal Medical	China / Norway	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	-	89
4	Adult Venipuncture Arm	270-00001	Laerdal Medical	USA / Norway	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	-	89
5	Arterial Puncture Arm	375-80001	Laerdal Medical	USA / Norway	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	-	89
6	Epidural and Spinal Injection Trainer	1017891	3B Scientific	Hungry / Germany	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	-	89

  
**Mr. Mohsin Memon**  
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**TECHNICAL EVALUATION REPORT  
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS  
IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)  
Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)  
M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.**

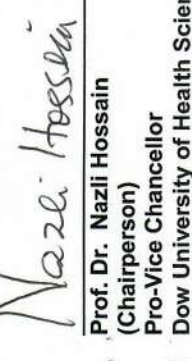
Item No.	Name of Item	Model / Cat. No.	Make	Country of Origin/ Manufacturer	Conformity to Purchaser's Specifications			Product Certification	Manufacturer's Authorization			Human Resource (Technical Staff) (As per Form - A)		Past Experience / Performance of Last 5 years	Average Annual Turnover (Last 3 FYs)					Bonus Points	Total Marks	Remarks / Findings	
					1.1	1.2	1.3		2.1	3.1	3.2	3.3	4.1		4.2	5.1	6.1	6.2	6.3				6.4
7	AED Trainer	197-01050	Laerdal Medical	China / Norway	25	20	DQ	10	20	10	5	2	3	30	0	3	5	7	10	6	84	Qualified/ Responsive	
8	NG Tube and Trach Care Trainer	375-10001	Laerdal Medical	USA / Norway	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	89	Qualified/ Responsive	
9	Intraosseous Trainer	080015	Laerdal Medical	Norway / Norway	25	-	-	10	20	-	-	1	3	30	-	-	-	-	-	-	89	Qualified/ Responsive	
10	Bag Valve Mask Adult	845211	Laerdal Medical	China / Norway	-	20	-	10	20	-	-	1	3	30	-	-	-	-	-	-	84	Qualified/ Responsive	
11	Bag Valve Mask Device Child	845221	Laerdal Medical	China / Norway	-	20	-	10	20	-	-	1	3	30	-	-	-	-	-	-	84	Qualified/ Responsive	
12	Bag Valve Mask Infant	845231	Laerdal Medical	China / Norway	-	20	-	10	20	-	-	1	3	30	-	-	-	-	-	-	84	Qualified/ Responsive	

  
**Mr. Mohsin Memon**  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences

  
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**Mr. Muhammad Khurram Khalid**  
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**Prof. Dr. Nazli Hossain**  
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Pro-Vice Chancellor  
Dow University of Health Sciences

## TECHNICAL EVALUATION REPORT

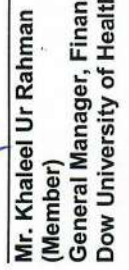
PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS  
 IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)

Technical Bids opened on 14 September 2023 at 12:30 Hrs. (Single Stage - Two Envelope Procedure)

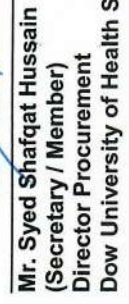
M/S. MEDINOSTIC HEALTH CARE (PVT) LTD.

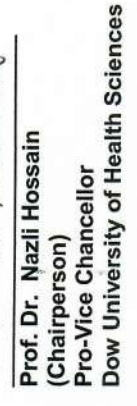
Item No.	Name of Item	Model / Cat. No.	Make	Country of Origin/ Manufacturer	Conformity to Purchaser's Specifications			Product Certification	Manufacturer's Authorization			Human Resource (Technical Staff) (As per Form - A)		Past Experience / Performance of Last 5 years	Average Annual Turnover (Last 3 FYs)					Bonus Points	Total Marks	Remarks / Findings	Qualified/ Responsive	
					1.1	1.2	1.3		3.1	3.2	3.3	4.1	4.2		6.1	6.2	6.3	6.4	6.5					6
13	Face Masks (Adult)	82001133	Laerdal Medical	China / Norway	25	20	DQ	10	10	10	20	20	20	3	30	0	3	5	7	10	6	84		Qualified/ Responsive
14	ACLS Updated Full Body Manikin	150-27000+ Simpad Plus	Laerdal Medical	Norway / Norway	25	-	-	10	20	20	20	20	30	3	30	-	-	-	-	-	-	89		Qualified/ Responsive
15	Neonatal Resuscitation Manikin	290-00050	Laerdal Medical	Norway / Norway	25	-	-	10	20	20	20	30	30	3	30	-	-	-	-	-	-	89		Qualified/ Responsive
16	CPR Adult with Feedback Device	123-01050	Laerdal Medical	China / Norway	25	-	-	10	20	20	20	30	30	3	30	-	-	-	-	-	-	89		Qualified/ Responsive
17	Intramuscular	1009840	3B Scientific	Hungry / Germany	25	-	-	10	20	20	20	30	30	3	30	-	-	-	-	-	-	89		Qualified/ Responsive

  
 Mr. Mohsin Memon  
 (Member)  
 Manager Supply Chain  
 Dow University of Health Sciences

  
 Mr. Khaleel Ur Rahman  
 (Member)  
 General Manager, Finance  
 Dow University of Health Sciences

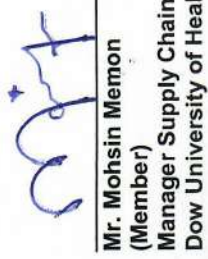
  
 Mr. Muhammad Khurram Khalid  
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 Dow University of Health Sciences

  
 Prof. Dr. Nazli Hossain  
 (Chairperson)  
 Pro-Vice Chancellor  
 Dow University of Health Sciences

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL****PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES****AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS (Single Stage - Two Envelope Procedure)****IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)****Technical Bids opened on 14 September 2023 at 12:30 Hrs.****Financial Bids opened on 26 October 2023 at 12:30 Hrs.**

Item No.	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Currency	Unit Price C&F Basis	Total Price CNF Basis	Unit Price CNF Basis Equal to PRs.	Total Price CNF Basis Equal to PRs.
1	Student Auscultation Manikin	2 Units	Medinostic Health Care (Pvt) Limited	1020095	3B Scientific	USA / Germany	Euro	23,230	46,460	7,680,535	15,361,070
2	Scope - Bedside Auscultation System	1 Unit	Medinostic Health Care (Pvt) Limited	1021563	3B Scientific	USA / Germany	Euro	ITEM DROPPED			
3	BLS Manikin Infant	6 Units	Medinostic Health Care (Pvt) Limited	133-01050	Laerdal Medical	China / Norway	USD	330	1,980	101,475	608,850
4	Adult Venipuncture Arm	8 Units	Medinostic Health Care (Pvt) Limited	270-00001	Laerdal Medical	USA / Norway	USD	750	6,000	230,625	1,845,000
5	Arterial Puncture Arm	7 Units	Medinostic Health Care (Pvt) Limited	375-80001	Laerdal Medical	USA / Norway	USD	860	6,020	264,450	1,851,150
6	Epidural and Spinal Injection Trainer	6 Units	Medinostic Health Care (Pvt) Limited	1017891	3B Scientific	Hungry / Germany	Euro	1,530	9,180	505,864	3,035,183
7	AED Trainer	4 Units	Medinostic Health Care (Pvt) Limited	197-01050	Laerdal Medical	China / Norway	USD	340	1,360	104,550	418,200
8	NG Tube and Trach Care Trainer	6 Units	Medinostic Health Care (Pvt) Limited	375-10001	Laerdal Medical	USA / Norway	USD	2,180	13,080	670,350	4,022,100
9	Intraosseous Trainer	4 Units	Medinostic Health Care (Pvt) Limited	080015	Laerdal Medical	Norway / Norway	USD	1,120	4,480	344,400	1,377,600
10	Bag Valve Mask Adult	12 Units	Medinostic Health Care (Pvt) Limited	845211	Laerdal Medical	China / Norway	USD	21	250	6,406	76,875
11	Bag Valve Mask Device Child	12 Units	Medinostic Health Care (Pvt) Limited	845221	Laerdal Medical	China / Norway	USD	21	250	6,406	76,875



**Mr. Mohsin Memon**  
(Member)  
Manager Supply Chain  
Dow University of Health Sciences



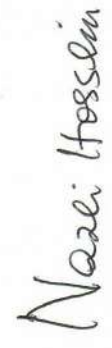
**Mr. Khaleel Ur Rahman**  
(Member)  
General Manager, Finance  
Dow University of Health Sciences



**Mr. Muhammad Khurram Khalid**  
(External Member)  
Head of Internal Audit  
Institute of Business Administration  
(IBA)



**Mr. Syed Shafiq Hussain**  
(Secretary / Member)  
Director Procurement  
Dow University of Health Sciences



**Prof. Dr. Nazli Hossain**  
(Chairperson)  
Pro-Vice Chancellor  
Dow University of Health Sciences

# COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

**PROCUREMENT OF MANIKINS AND TEACHING AIDS FOR PROFESSIONAL DEVELOPMENT CENTRES  
AT DOW MEDICAL COLLEGE CAMPUS AND OJHA CAMPUS OF DUHS (Single Stage - Two Envelope Procedure)**

**IFB / NIT No: DUHS/DP/2023/245/247 Dated 28 August 2023 (Ref No. DUHS/DP/2023/245)**


Technical Bids opened on 14 September 2023 at 12:30 Hrs.

Financial Bids opened on 26 October 2023 at 12:30 Hrs.

Item No.	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Currency	Unit Price C&F Basis	Total Price CNF Basis	Unit Price CNF Basis Equal to PRs.	Total Price CNF Basis Equal to PRs.
12	Bag Valve Mask Infant	12 Units	Medinostic Health Care (Pvt) Limited	845231	Laerdal Medical	China / Norway	USD	21	250	6,406	76,875
13	Face Masks (Adult)	5 Units	Medinostic Health Care (Pvt) Limited	82001133	Laerdal Medical	China / Norway	USD	20	100	6,150	30,750
14	ACLS Updated Full Body Manikin	1 Unit	Medinostic Health Care (Pvt) Limited	150-27000+ Simpax Plus	Laerdal Medical	Norway / Norway	USD	16,610	16,610	5,107,575	5,107,575
15	Neonatal Resuscitation Manikin	2 Units	Medinostic Health Care (Pvt) Limited	290-00050	Laerdal Medical	Norway / Norway	USD	3,780	7,560	1,162,350	2,324,700
16	CPR Adult with Feedback Device	3 Units	Medinostic Health Care (Pvt) Limited	123-01050	Laerdal Medical	China / Norway	USD	410	1,230	126,075	378,225
17	Intramuscular	1 Unit	Medinostic Health Care (Pvt) Limited	1009840	3B Scientific	Hungry / Germany	Euro	1,360	1,360	449,657	449,657
							<b>TOTAL Euro</b>		<b>57,000</b>		<b>18,845,910</b>
							<b>TOTAL USD</b>		<b>59,170</b>		<b>18,194,775</b>

### FINDINGS / REMARKS / RECOMMENDATIONS / PURCHASE PROPOSAL:


The bid submitted by M/s. Medinostic Health Care (Pvt) Limited, amounting to Euro 57,000/- and USD 59,170/- (CFR / CNF / C&F / CPT Karachi Basis) for above 16 items is recommended for contract award being the most advantageous and substantially responsive bid.

  
**Mr. Mohsin Memont**  
 (Member)  
 Manager Supply Chain  
 Dow University of Health Sciences

  
**Mr. Khaleel Ur Rahman**  
 (Member)  
 General Manager, Finance  
 Dow University of Health Sciences

  
**Mr. Muhammad Khurram Khalid**  
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 Head of Internal Audit  
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 (Secretary / Member)  
 Director Procurement  
 Dow University of Health Sciences

  
**Prof. Dr. Nazli Hossain**  
 (Chairperson)  
 Pro-Vice Chancellor  
 Dow University of Health Sciences

## **CERTIFICATE FOR VERIFICATION OF BID SECURITY**

This is to certify that the Bid Security submitted by the bidder(s) along with Bids(s) have been verified as required under Rule-37(3) of the SPP Rules, 2010 pertaining to the IFB / NIT No. DUHS/DP/2023/245/247 Dated 28 August 2023 for the Procurement of Metallic Furniture For Plasma Collection and Processing Laboratory (Ref. No. DUHS/DP/2023/246).

*Nazli Hossain*

**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences

## **CERTIFICATE**

This is to certify that the prices are comparable to the cost estimates with respect to a single bid received in response to IFB / NIT No. DUHS/DP/2023/245/247 Dated 28 August 2023 for the Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS (Ref. No. DUHS/DP/2023/245) for which Technical Bids were opened on 14 September 2023 and Financial Bids were opened on 26 October 2023.



**Khaleel ur Rahman**  
General Manager Finance  
Dow University of Health Sciences



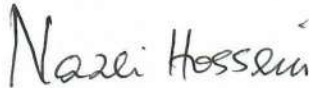
**Mohsin Memon**  
Manager Supply Chain  
Dow University of Health Sciences



**Muhammad Khurram Khalid**  
Head of Internal Audit  
Institute of Business Administration (I.B.A)



**Syed Shafqat Hussain**  
Director Procurement  
Dow University of Health Sciences



**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences

## CERTIFICATE

This is to certify that the Procuring Agency / Complaint Redressal Committee has not received any complaint related to the IFB / NIT No. DUHS/DP/2023/245/247 Dated 28 August 2023 for the Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS (Ref. No. DUHS/DP/2023/245).



**Khaleel ur Rahman**  
General Manager Finance  
Dow University of Health Sciences



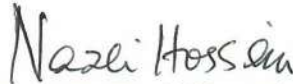
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**Syed Shafqat Hussain**  
Director Procurement  
Dow University of Health Sciences



**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences

## MINUTES OF TECHNICAL BID OPENING MEETING

<b>Meeting / Bid Opening Date &amp; Time:</b>	14 September 2023 at 12:30 Hrs.
<b>Venue:</b>	Procurement Directorate, Library Block, SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.
<b>Tender Description</b>	Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS (Ref. No. DUHS/DP/2023/245)
<b>IFB / NIT No.:</b>	DUHS/DP/2023/245/247 Dated 28 August 2023
<b>SPPRA PPMS NIT ID #:</b>	T00582-23-0005
<b>Method &amp; procedure of procurement:</b>	Single Stage – Two Envelope Procedure Rule 46(2) of SPP Rules 2010

A meeting of the Procurement Committee (PC) was held for the opening of the **Technical Bids** on **14 September 2023 at 12:30 Hrs.** in respect of above mentioned IFB/NIT. The meeting was attended by the following members of the Procurement Committee and representatives of the bidders.

### PROCUREMENT COMMITTEE

1. Prof. Dr. Nazli Hossain  
Pro - Vice Chancellor  
Dow University of Health Sciences, Karachi
2. Mr. Muhammad Khurram Khalid  
Head of Internal Audit  
IBA – Karachi
3. Syed Shafqat Hussain  
Director Procurement  
Dow University of Health Sciences, Karachi
4. Khaleel ur Rahman  
General Manager Finance  
Dow University of Health Sciences, Karachi.
4. Mr. Mohsin Memon  
Manager Supply Chain  
Dow University of Health Sciences, Karachi

  
 Karachi  
 Dow University of Health Sciences  
 Meritorious Professor of Obstetrics & Gynecology  
 Pro-Vice Chancellor  
**Prof. Dr. Nazli Hossain**  
 MUHAMMAD KHURRAM KHALID  
 Head of Internal Audit  
 (Member) Institute of Business Administration  
 S. SHAFQAT HUSSAIN  
 Director Procurement  
 Procurement Directorate  
 Dow University of Health Sciences  
 (Secretary / Member)  
 KHALEEL UR RAHMAN  
 General Manager Finance  
 Dow University Hospital  
 Dow University of Health Sciences  
 (Member)  
 MOHSIN MEMON  
 Manager Supply Chain  
 Incharge Stores  
 Dow University Of Health Sciences

### BIDDERS WITH NAME OF REPRESENTATIVE

S#	Name of Representative	Name of Bidder
1.	Mr. Hassaan	M/s. Medinostic Health Care (Pvt) Limited
2.	Mr. Zohaib Abbass	M/s. Deneb Corporation

The meeting started with a recitation from the Holy Qur'an. The chair welcomed the participants and then commenced the proceedings. The Forum was apprised that the notice inviting tender (NIT) was hoisted on the DUHS and SPPRA websites at PPMS ID No. T00582-23-0005 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. Daily Dawn, Daily Jang and Kawish on 29-08-2023.



The participants were informed that only two bidders i.e., M/s. Medinostic Health Care (Pvt) Limited and M/s. Deneb Corporation submitted their bids up to the bid submission deadline viz. 14 September 2023 at 12:00 Hrs. It was informed to the committee that a letter dated 09-09-2023 was received from M/s. Deneb Corporation through email, which was responded by the procuring agency on 11 September 2023 via return email (copy annexed).

It was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents, without reference to the price and any proposal which does not conform to the specified requirements will be rejected. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned unopened to the respective bidder(s). Accordingly, prior to evaluating the bid in depth, a preliminary examination of the bids was made by the Procurement Committee.

Bidders were informed that the detailed technical evaluation will be carried out, and thereafter Financial Bids of the technically qualified bidders shall be opened in the presence of the bidder's representative.

The meeting ended with a vote of thanks to and from the chair.



**Khaleel ur Rahman**  
General Manager Finance  
Dow University of Health Sciences



**Mohsin Memon**  
Manager Supply Chain  
Dow University of Health Sciences



**Muhammad Khurram Khalid**  
Head of Internal Audit  
Institute of Business Administration (I.B.A)



**Syed Shafqat Hussain**  
Director Procurement  
Dow University of Health Sciences



**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences

## MINUTES OF FINANCIAL BID / PROPOSALS OPENING MEETING

<b>Meeting / Bid Opening Date &amp; Time:</b>	26 October 2023 at 12:30 Hrs.
<b>Venue:</b>	Procurement Directorate, Library Block, SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.
<b>Tender Description</b>	Procurement of Manikins and Teaching Aids for Professional Development Centres at Dow Medical College Campus and Ojha Campus of DUHS (Ref. No. DUHS/DP/2023/245)
<b>IFB / NIT No.:</b>	DUHS/DP/2023/245/247 Dated 28 August 2023
<b>SPPRA PPMS NIT ID #:</b>	T00582-23-0005
<b>Method &amp; procedure of procurement:</b>	Single Stage – Two Envelope Procedure Rule 46(2) of SPP Rules 2010

A meeting of the Procurement Committee (PC) was held for the opening of the **Financial Bids** on **26 October 2023 at 12:30 Hrs.** in respect of above mentioned IFB/NIT. The meeting was attended by the following members of the Procurement Committee and representatives of the bidders.

### PROCUREMENT COMMITTEE

1. Prof. Dr. Nazli Hossain  
Pro - Vice Chancellor  
Dow University of Health Sciences, Karachi
2. Mr. Muhammad Khurram Khalid  
Head of Internal Audit  
IBA – Karachi
3. Syed Shafqat Hussain  
Director Procurement  
Dow University of Health Sciences, Karachi
4. Khaleel ur Rahman  
General Manager Finance  
Dow University of Health Sciences, Karachi.
5. Mr. Mohsin Memon  
Manager Supply Chain  
Dow University of Health Sciences, Karachi

*Nazli Hossain*  
(Chairperson) **Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Meritorious Professor of Obstetrics & Gynecology  
Dow University of Health Sciences  
Karachi

(Member) **MUHAMMAD KHURRAM KHALID**  
Head of Internal Audit  
Institute of Business Administration  
Karachi

S. SHAFQAT HUSSAIN  
Director Procurement  
Procurement Directorate  
Dow University of Health Sciences  
Karachi  
(Secretary / Member)

(Member) **Khaleel ur Rahman**  
General Manager Finance  
Dow University Hospital  
Dow University of Health Sciences

(Member) **Mohsin Memon**  
Manager Supply Chain  
Incharge Stores  
Dow University of Health Sciences

### BIDDERS WITH NAME OF REPRESENTATIVE

S#	Name of Representative	Name of Bidder
1.	Engr. Adil Rahman	M/s. Medinostic Health Care (Pvt) Limited

The meeting started with a recitation from the Holy Qur'an. The chair welcomed the participants and then commenced the proceedings. The forum was apprised that the IFB / NIT No. DUHS/DP/2023/245/247 Dated 28 August 2023 was hoisted on the DUHS and SPPRA websites at PPMS ID No. T00582-23-0005 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. Daily Dawn, Daily Jang and Daily Kawish on 29-08-2023. It was also informed to the forum that Technical Bids / Proposals of two (02) bidders were opened on 14 September 2023, which were received up to the prescribed bid closing date and time.

After detailed scrutiny, the technical proposal/ bid, submitted by the M/s. Deneb Corporation was found not responsive to the mandatory requirements and evaluation criteria set forth in the bidding documents, hence technically disqualified/ rejected. The reasons for the disqualification/ rejection have been recorded in the bid evaluation report. Moreover, Technical Evaluation Reports were communicated to both bidders vide email dated 18.10.2023 prior to the opening of the financial bids. In response, M/s. Deneb Corporation submitted a letter dated 21/10/2023 showing their concerns regarding "Tender Technical Evaluation" (copy annexed) without enclosing any proof in support of their claim, however, it is noteworthy that no representative of M/s. Deneb Corporation attended the financial opening of the bids to defend their case.

As per the agenda, the financial proposal of the technically qualified bidder namely M/s. Medinostic Health Care (Pvt) Limited was taken into consideration by the committee, and rates quoted by the bidder were read aloud along with the amount and other details of the bid security. Each rate in the comparative statement was confirmed from the original bid by the committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).

Following is the detail of bid security submitted by the bidder:


S. No.	Name of Bidder	Total Bid Amount	Amount of Bid Security	Bank instrument No. & Date	Bank Details
1.	M/s. Medinostic Health Care (Pvt) Limited	Euro 66,650/- USD 59,170/-	900,000/-	No. ME/LOG-0108/1285/23 Dated: 08-09-2023	Meezan Bank Limited Meezan House, C-25 Estate Avenue, Site Karachi

### **DECISION / RECOMMENDATION**

The bid submitted by M/s. Medinostic Health Care (Pvt) Limited, amounting to **Euro 57,000/-** and **USD 59,170/-** (CFR / CNF/ C&F / CPT Karachi Basis) for 16 items is recommended for contract award being the most advantageous and substantially responsive bid. The Item No. 2 Scope-Bedside Auscultation System has been dropped as per the recommendations of the end-user.

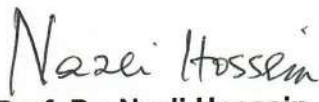
The meeting ended with a vote of thanks to and from the chair.

  
**Khaleel ur Rahman**  
General Manager Finance  
Dow University of Health Sciences

  
**Mohsin Memon**  
Manager Supply Chain  
Dow University of Health Sciences

  
**Muhammad Khurram Khalid**  
Head of Internal Audit  
Institute of Business Administration (I.B.A)

  
**Syed Shafqat Hussain**  
Director Procurement  
Dow University of Health Sciences

  
**Prof. Dr. Nazli Hossain**  
Pro-Vice Chancellor  
Dow University of Health Sciences



**Meezan Bank**  
The Premier Islamic Bank

October 31, 2023  
Ref: CAD/HO/362



**Director Procurement**  
Dow University of Health Sciences (Ojha Campus)  
Procurement Directorate at Library Block  
SUPARCO Road of Main University Road  
Gulzar-e-Hijari, Scheme No.33  
Karachi

**SUBJECT: VERIFICATION OF BANK GUARANTEE**

Dear Sir,

With reference to Your letter ref DUHS/DP/2023/MED/MEEZA/245-1/-458 dated 28-10-2023, we confirm the Genuineness/Authenticity of below mentioned Bank Guarantee issued on behalf of **M/s.MedInostic Healthcare (Pvt) Ltd.**

Guarantee No.	Date of Issuance	Date of Expiry	BG Amount
<u>ME/LOG-0108/1285/23</u>	<u>08-09-2023</u>	31-03-2024	<u>PKR.900.000/-</u>

For and on behalf of  
Meezan Bank Limited

Rakshanda Mazari  
Team Leader- Bank Guarantees  
Credit Administration Dept.

Faizan Ahmed Siddiqui  
Unit Manager - Bank Guarantees  
Credit Administration Dept.

**Meezan Bank Ltd.**

Head Office: Meezan House, C-25, Estate Avenue, SITE, Karachi - Pakistan.  
PAIX: (92-21) 38103500 UAN: 111-331-331 & 111-331-332 www.meezanbank.com