

**INVITATION FOR BIDS (IFB)**  
**No. DUHS/ DP/2022/217 DATED: 02 December 2022**

Dow University of Health Sciences (DUHS), Karachi invites bids on DDP basis for the **Procurement of Split Type Air Conditioners for Lab and Office area of IBBPS** from Manufacturers/ Sole Agent/ Distributors, available on "List of Active Tax Payers" of Federal Board of Revenue (FBR) for Income Tax and Sales Tax.

Bidding procedure	Single Stage – One Envelope Procedure as per rule 46 sub rule (1) of SPP Rules 2010 (Amended upto date)
Tender Fee	Rs. 2,000/- ( <i>Rupees Two Thousand Only</i> ) Non-Refundable in shape of Pay Order / Demand Draft in favor of Dow University of Health Sciences, Karachi.
Bid Security	Two percent (2%) of the total bid value.
Tender purchasing date	From 05 <sup>th</sup> December 2022 to 20 <sup>th</sup> December 2022
Deadline for submission of bids	21 <sup>st</sup> December 2022 up to 11:30 A.M.
Bids Opening Date & Time	21 <sup>st</sup> December 2022 at 12:00 P M

Bidding Document containing detailed terms & conditions can be obtained against non-refundable pay Order / Demand Draft of Rs. 2,000/- being tender fee in favour of Dow University of Health Sciences during office hours. No tender shall be sold on the date of opening of bid. Tender Notice and bidding documents are also available on the websites of Dow University of Health Sciences ([www.duhs.edu.pk](http://www.duhs.edu.pk)) and Sindh Public Procurement Regulatory Authority (<http://ppms.pprasinhd.gov.pk>), in this situation, bidder is required to enclose Pay Order / Demand Draft of tender fee (Rs. 2000/-) with their bid, which must be issued by a scheduled bank within the tender purchasing dates, otherwise bid will not be entertained. DUHS may issue the clarifications or amendments in respect of the bidding documents which will be uploaded on the both websites. DUHS will not be responsible of any confusion or misunderstanding in this regard.

**The Bidder shall submit an original and one copy of the bid, clearly marking each "ORIGINAL BID" and "COPY OF BID," as appropriate.**

The Dow University of Health Sciences, Karachi (DUHS) reserves the right to reject any or all the bids subject to the relevant provisions of SPP Rules 2010 (Amended upto date).

**Address for Purchasing of bidding documents, submission and opening of bids:**

Office of the Manger Supply Chain, Procurement Directorate at Library Block, Dow University of Health Sciences (Ojha Campus), SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.






Phone No: +92-21-38771111 (Ext. 4434), Email: [mohsin.memon@duhs.edu.pk](mailto:mohsin.memon@duhs.edu.pk)

  
**Director Procurement**  
**Dow University of Health Sciences, Karachi**

**MOHSIN MEMON**  
Manager Supply Chain  
Incharge Stores  
Dow University Of Health Sciences

## BID EVALUATION REPORT

- |                                      |  |
|--------------------------------------|--|
| <b>1. Name of Procuring Agency:</b>  | Dow University of Health Sciences, Karachi   |
| <b>2. Tender Reference No:</b>       | DUHS/ DP/2022/217 Dated: 02 December 2022  |
| <b>3. Tender Description:</b>        | Procurement of Split Type Air Conditioners for Lab and Office area of IBBPS                                    |
| <b>4. Method of Procurement</b>      | National competitive Bidding<br>Single Stage- One Envelope, Clause 46 (1) of SPP Rule 2010 (Amended till date) |
| <b>5. Tender Published</b>           | NIT Hosted on DUHS & SPPRA PPMS NIT ID SR# T00582-22-0016<br><b>(Annexure 1)</b>                               |
| <b>6. Total Bids Received:</b>       | Two (2) Nos.   |
| <b>7. Bids Opening Date:</b>         | 21 <sup>st</sup> December 2022 at 12:00 PM. <b>(Annexure 2)</b>  |
| <b>8. No. of Bids qualified:</b>     | One (1) No.  |
| <b>9. No. Of Bids dis-qualified:</b> | One (1) Nos.   |
| <b>10. Bid(s) Rejected</b>           | Nil  |
| <b>11. Bid Evaluation Report:</b>    | Attached as <b>(Annexure 3 &amp; 4)</b>  |

1	<b>Prof. Dr. Kartar Dawani</b> <b>(Chairman)</b> Pro- Vice Chancellor Dow University of Health Sciences	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2	<b>Mr. Muhammad Khurram Khalid</b> <b>(Member)</b> Head of Internal Audit Institute of Business Administration	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3	<b>Mr. Khaleel Ur Rehman</b> <b>(Member)</b> General Manager Finance Dow University Hospital, DUHS	 KHALEEL UR REHMAN General Manager Finance Dow University Hospital Dow University of Health Sciences
4	<b>Mr. Osama Qayoom</b> <b>(Member)</b> Manager Biomedical Engineering Dow University of Health Sciences	 OSAMA ABDUL QAYOOM INCHARGE BIOMEDICAL ENGINEERING DEPARTMENT DOW UNIVERSITY OF HEALTH SCIENCES
5	<b>Mr. Mohsin Memon</b> <b>(Member/ Secretary)</b> Manager Supply Chain Dow University of Health Sciences	 MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University Of Health Sciences



# DOW UNIVERSITY OF HEALTH SCIENCES

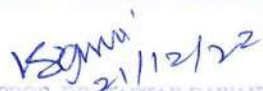




## ATTENDANCE SHEET

**PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS REQUIRED FOR LAB AND OFFICE  
AREA OF IBBPS, DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI**

(Ref. No: DUHS/DP/2022/217)

Tender Ref. NIT NO: DUHS/DP/2022/217 DATED: 02 DECEMBER , 2022

**OPENING OF BIDS/PROPOSALS ON 21 DECEMBER, 2022 AT 12.00 P.M**

S#	NAME	DESIGNATION	SIGNATURE
1	Prof.Dr Kartar Dawani	Pro- Vice Chancellor & Chairman Procurement Committee Dow University of Health Sciences	 PROF. DR. KARTAR DAWANI Pro. Vice Chancellor Dow University of Health Sciences Karachi
2	Mr Muhammad Khuram Khalid	Head of Internal Audit Institute of Business Administration Karachi	 MUHAMMAD KHURAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3	Mr. Khaleel Ur Rahman	General Manager Finance Dow University of Health Sciences	 KHALEEL UR RAHMAN General Manager Finance Dow University of Health Sciences
4	Mr. Osama Qayoom	Manager Biomedical Engineering Dow University of Health Sciences	 OSAMA ABDUL QAYOOM INCHARGE BIOMEDICAL ENGINEERING DEPARTMENT DOW UNIVERSITY OF HEALTH SCIENCES
5	Mr. Mohsin Memon	Manager Supply Chain Dow University of Health Sciences	 MOHSIN MEMON Manager Supply Chain Incharge Stores Dow University of Health Sciences



**DOW UNIVERSITY OF HEALTH SCIENCES  
ATTENDANCE SHEET**

**PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS REQUIRED FOR LAB & OFFICE AREA OF  
IBBPS, DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI**

(Ref. No: DUHS/DP/2022/217)

Tender Ref. No. NIT NO: DUHS/ DP/2022/217 DATED: 2 DECEMBER, 2022

**OPENING OF BIDS/PROPOSALS ON 21 DECEMBER, 2022 AT 12:00 P.M**

S#	BIDDER (Company/ Firm/ Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
	AM-wire Supplies & Services	Munir	Sally Mangray	03452823058	
	Rockwell Enterprises Pvt Ltd	Syed Muhammad Hafeez	Sales division, Rockwell	0300067774	

  
**MOHSIN MEMON**  
Manager Supply Chain  
Incharge Stores  
Dow University Of Health Sciences

  
**PROF. DR. KARTAR DAWANI**  
Pro Vice Chancellor  
Dow University of Health Sciences  
Karachi

  
**DR. M. A. KHAN**  
Senior Manager Finance  
University Hospital  
Dow University of Health Sci.

  
**OSAMA ABDUL QAYOOM**  
INCHARGE  
BIOMEDICAL ENGINEERING DEPARTMENT  
DOW UNIVERSITY OF HEALTH SCIENCES



**BIDDERS QUALIFICATION REPORT (MANDATORY REQUIREMENTS)**

Procurement of Split Type Air Conditioners for Lab and Office area of IBBPS


IFB No. DUHS/ DP/2022/217 DATED: 02 December 2022

BIDS / PROPOSALS OPENED ON 21ST DECEMBER 2022 AT 12:00 PM

S#	Qualification Criteria (MANDATORY REQUIREMENTS)	M/s Rockwell Enterprises Pvt. Ltd.	M/s Add- Wise Supplies & Services
1	Original Tender Purchase Receipt / Pay Order of Tender Fee	C	C
2	Copy of CNIC of signatory of the Bid Forms	Not Attached	C
3	Conforming technical specifications	C	C
4	Authorization letter from manufacturer of goods: (Manufacturer/ Sole agent/ Distributor (minimum two (2) years' experience with quoted brand) can participate in the bidding process. (Sub-Distributors / Spot Authorized Agents are not allowed to bid)	C	C
5	Technical Bid / Proposal on Bidder's Letterhead duly signed and stamped.	C	C
6	Bid Security of required amount and in prescribed shape	C	C
7	Bid Form on Bidder's Letterhead duly signed and stamped.	Not Attached	C
8	Price Schedule(s) on Bidder's Letterhead duly signed and stamped.	C	C
9	Complete Bidding Document, duly signed and stamped on its each/ every page.	C	C
10	Compliance to Bid Validity Period	C	C
11	Compliance to payment terms and conditions	Not Attached	C
12	Compliance to the Delivery Schedule	Not Attached	C
13	Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website (for supply of goods)	C	C
14	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C
15	Affidavit on stamp paper of Rs. 100/- duly notarized to the effect that: i. The bidder is neither blacklisted nor suspended by any National / International, including Provincial and Federal Government. ii. Any director or owner of the bidding company is not awarded any punishment from any Court of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.	NC Not as per our terms	C
16	Past experience for supplying atleast 300 units of Air Conditioners to any Public or Private Sector Organization registered with SECP during the last 3 years. Purchase Orders/ Contracts of the same should be attached for evidence.	C	C
17	Financial Turn-over of the last three years showing the financial soundness of the bidder. Average yearly turn-over should not be less than Rs. 5 million. Demonstrated through audited annual financial statements / income tax return form.	C	C
18	Company Profile	C	C
19	Bidder must have a qualified technician for installation and maintenance. Proof of the same should be attached.	Not Attached	C
<b>Remarks/ Findings</b>		<b>Disqualified</b>	<b>Qualified</b>

C= Complied  
NC= Not Complied

  
**MOHSIN MEMON**  
Manager Supply Chain  
Incharge Stores  
Dow University Of Health Sciences

  
**MUHAMMAD KHURRAM KHALID**  
Head of Institutional  
Institute of Business Administration  
Karachi.

  
**PROF. DR. KARTAR DAWANI**  
Pro Vice Chancellor  
Dow University of Health Sciences  
Karachi

  
**OSAMA ABDUL QAYOOM**  
INCHARGE  
BIOMEDICAL ENGINEERING DEPARTMENT  
DOW UNIVERSITY OF HEALTH SCIENCES

**COMPARATIVE STATEMENT**  
**Procurement of Split Type Air Conditioners for Lab and Office area of IBBPS**  
**IFB No. DUHS/ DP/2022/217 DATED: 02 December 2022**  
**BIDS / PROPOSALS OPENED ON 21ST DECEMBER 2022 AT 12:00 PM**

Item No.	Name of Equipment	Qty	Unit	Name of Bidder	Model/ Cat No.	Make	Country of Origin	Unit Price DDP Basis (PKR)	Total Price on DDP Basis (PKR)	Ranking	Findings/ Remarks/ Recommendations
1	Split Type Air Conditioners with Ancillaries, 1 Ton	2	Nos.	M/s Add-Wise Supplies & Services	KEN-1250	Kenwood	UK	91,881.27	183,762.54	1	Lowest evaluated responsive bid approved and recommended to purchase
1	Split Type Air Conditioners with Ancillaries, 1 Ton	2	Nos.	M/s Rockwell Enterprises Pvt. Ltd.	12CF	Haier	-	101,500	203,000.00	2	Highest Bid Bid Disqualified/ Not Responsive to the qualification criteria of Bidding Document
2	Split Type Air Conditioners with Ancillaries, 2 Ton	6	Nos.	M/s Add-Wise Supplies & Services	KEN-2450	Kenwood	UK	152,703.72	916,222.32	1	Lowest evaluated responsive bid approved and recommended to purchase
2	Split Type Air Conditioners with Ancillaries, 2 Ton	6	Nos.	M/s Rockwell Enterprises Pvt. Ltd.	24LT	Haier	-	165,500	993,000.00	2	Highest Bid Bid Disqualified/ Not Responsive to the qualification criteria of Bidding Document

  
**MCHSIN MEMON**  
 Manager Supply Chain  
 Incharge Stores  
 Dow University of Health Sciences

  
**MUSAMMAT QURRAM KHALID**  
 Head of Technical Audit  
 Institute of Business Administration  
 Dow University of Health Sciences

  
**PROF. DR. KARTAR DAWANI**  
 Pro Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

  
**OSAMA ABDUL QAYOOM**  
 INCHARGE  
 BIOMEDICAL ENGINEERING DEPARTMENT  
 DOW UNIVERSITY OF HEALTH SCIENCES

  
**KAMALEE UR REHMAN**  
 General Manager Finance  
 Dow University of Health Sciences  
 Dow.



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**MINUTES OF BIDS / PROPOSALS OPENING MEETING**  
**HELD AT PROCUREMENT DIRECTORATE**  
**DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI**  
**ON 21<sup>ST</sup> DECEMBER 2022 AT 12:00 PM**

Meeting of the Procurement Committee (PC) was held for the opening of Bids/ Proposals on 21st December at 12.00 P.M for the "Procurement of Split Type Air Conditioners for Lab and Office area of IBBPS" Received in response to IFB No. DUHS/ DP/2022/217 DATED: 02 December 2022.

The Participants included:


**PROCUREMENT COMMITTEE**

- |    |   |                     |  |
|----|---|---------------------|--|
| 1. | Prof. Dr. Kartar Dawani<br>Pro-Vice Chancellor<br>Dow University of Health Sciences, Karachi                | (Chairman)          | <br><b>PROF. DR. KARTAR DAWANI</b><br>Pro Vice Chancellor<br>Dow University of Health Sciences<br>Karachi             |
| 2. | Mr. Muhammad Khurram Khalid<br>Head of Internal Audit<br>Institute of Business Administration, Karachi      | (Member)            |  |
| 3. | Mr. Khaleel Ur Rehman<br>General Manager Finance<br>Dow University of Health Sciences, Karachi              | (Member)            | <br><b>KHALEEL UR REHMAN</b><br>General Manager Finance<br>Dow University of Health Sciences                         |
| 4. | Mr. Osama Qayoom<br>Manager Biomedical Engineering Department<br>Dow University of Health Sciences, Karachi | (Member)            | <br><b>OSAMA ABDUL QAYOOM</b><br>INCHARGE<br>BIOMEDICAL ENGINEERING DEPARTMENT<br>DOW UNIVERSITY OF HEALTH SCIENCES |
| 5. | Mr. Mohsin Memon<br>Manager Supply Chain<br>Dow University of Health Sciences, Karachi                      | (Member/ Secretary) | <br><b>MOHSIN MEMON</b><br>Manager Supply Chain<br>Incharge Stores<br>Dow University Of Health Sciences             |

**BIDDER WITH NAME OF REPRESENTATIVE**

- 1) Mr. Muneeb M/s Add-Wise Supplies & Services
- 2) Mr. Syed Muhammad Asfand M/s Rockwell Enterprises Pvt. Ltd.

Meeting started with recitation from the Holy Quran. Chair welcomed the participant and then commenced the proceedings. It was informed to the forum that the Single Stage- One Envelope procedure was adopted in accordance with SPP Rule 2010 (amended upto date). Total Two bidders submitted their bid up to the prescribed bid closing date and time.

  
**MUHAMMAD KHURRAM KHALID**  
Head of Internal Audit  
Institute of Business Administration  
Karachi

Procurement Committee opened the bids and the rates quoted by the bidders were read aloud along with the amount of bid security attached by the bidders. Each rate in the comparative statement was confirmed from the original bids by the Procurement Committee and recommendations were made, which are documented in the Bid Evaluation Report (BER). All the members of the Procurement Committee signed each and every page of Financial proposal/ bids.

Details of the Bid Security submitted by the bidders is as under.

S.No	Name of Bidder	Total bid Amount in (Rs)	Amount of Bid Security in (Rs)	Pay Ord No. & date	Name of Bank
1	M/s Add-Wise Supplies & Services	1,099,985/-	25,000/-	01308109 20/12/2022	JS Bank Limited
2	M/s Rockwell Enterprises Pvt. Ltd.	1,196,000/-	25,000/-	02434544 21/12/2022	BankIslami Pakistan Ltd.

The Meeting ended with the Vote of thanks.



**Mr. Mohsin Memon**

Member/ Secretary

Manager Supply Chain, DUHS

Karachi




**Mr. Osama Qayoom**

Member

Manager Biomedical Engineering, DUHS

Karachi



**Khaleel Ur Rehman**  
General Manager Finance  
Dow University Hospital  
Dow University of Health Sciences

**Mr. Khaleel Ur Rehman**

Member

General Manager Finance, DUHS

Karachi



**Mr. Muhammad Khurram Khalid**

Member

Head of Internal Audit, IBA

Karachi



**Prof. Dr. Kartar Dawani**

Chairman

Pro-Vice Chancellor, DUHS

Karachi