

**MINUTES OF THE MEETING FOR OPENING OF THE  
FINANCIAL BIDS / PROPOSALS**

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| <b>Meeting / Bid Opening Date &amp; Time:</b> | 21 June 2022 at 11:30 am.  |
| <b>Venue:</b>                                 | Dow University of Health Sciences (Ojha Campus),<br>Procurement Directorate at Library Block, SUPARCO<br>Road, off Main University Road, Gulzar-e-Hijri,<br>Scheme No. 33, Karachi.  |
| <b>Tender Description:</b>                    | PSDP 2021-22 Scheme No. 247. Procurement of<br>Network Hardware, Wireless LAN Access Points, High<br>Performance Compute & Storage, Miscellaneous ICT<br>Items, Microphones & Speakers and CCTV Equipment<br>Solution for at Dow University of Health Sciences,<br>Karachi |
| <b>IFB / NIT No.:</b>                         | DUHS/DP/2022/183 Dated 06 April 2022   |
| <b>SPPRA PPMS NIT ID #:</b>                   | T00582-21-0027   |
| <b>Method &amp; procedure of procurement:</b> | Single Stage – Two Envelope Procedure<br>Rule 46(2) of SPP Rules 2010 (Amended 2019)   |

The participants include:

**PROCUREMENT COMMITTEE**

1. Prof. Dr. Kartar Dawani, (Chairman)  
Pro- Vice Chancellor,  
Dow University of Health Sciences, Karachi.
2. Mr. Javaid Riaz (Member)  
Director (Projects),  
HEJ Research Institute of Chemistry  
University of Karachi
3. Mr. Syed Shafqat Hussain (Member / Secretary)  
Director Procurement  
Dow University of Health Sciences
4. Mr. Pir Muzaffar Ali Shah (Co-opted Member)  
Director Planning & Development  
Dow University of Health Sciences
5. Prof. Muhammad Asif Qureshi (Co-opted Member)  
Additional Director, DDR&RL  
Dow University of Health Sciences

**BIDDER WITH NAME OF REPRESENTATIVE**

01. Mr. Sohail A Khan M/s. Astrontech Pvt. Ltd.
02. Ms. Muhammad Nabeel M/s. Megaplus Pakistan
03. Mr. Abdul Wasay M/s. Dreams Network & Technology Pvt. Ltd.

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Four (04) Technical Bids / Proposals were opened on 12 May 2022, which was received up to the prescribed bid closing date and time.

After the detailed scrutiny, the technical proposals / bids submitted by the bidders responsive to the mandatory requirements and/or bid evaluation criteria of the bidding documents, hence, technically qualified.

Subsequently, the financial offers of the responsive and technically qualified bidders M/s. Astrontech Pvt. Ltd, M/s. Megaplus Pakistan and M/s. Dreams Network & Technology Pvt. Ltd were taken into consideration by the procurement committee and the rates quoted by the bidders were read aloud along with amount of bid security attached by the bidders and each rate in the comparative statement was confirmed from the original bid by the procurement committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).

Details of the Bid Security and total bid amount submitted by qualified / responsive bidders are as under:


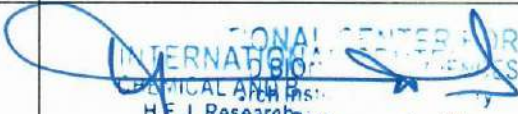


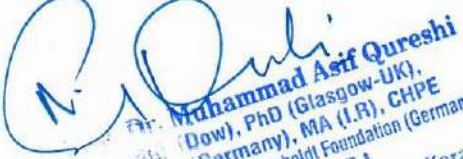
| S# | Name of Bidder                            | Amount of Bid Security   | Bank Instrument No. & Date & Particulars   | Total Bid Amount with all Taxes | Quoted Lots       |
|----|---|--|--|---------------------------------|-------------------|
| 1. | M/s. Astrontech Pvt. Ltd,                 | PKR:<br>281,600.00   | No. 15914983<br>Dated 12-05-2022<br>Askari Bank<br>DHA Phase-IV Br.<br>(0144), Karachi   | PKR<br>10,328,383.00            | Lot # 3           |
| 2. | M/s. Megaplus Pakistan                    | Lot # 1PKR:<br>60,900.00<br>Lot #2 PKR:<br>67,200.00<br>Lot #3 PKR:<br>239,400.00<br>Lot #4 PKR:<br>254,676.00 | For Lot # 1<br>No. 15914983<br>For Lot #2<br>No. 15914984<br>For Lot #3<br>No. 15914985<br>For Lot #4<br>No. 15914986<br>Dated: 12-05-2022<br>Habib Metropolitan<br>Bank Ltd. Nursery<br>Br. (18), Karachi | PKR<br>21,619,114.00            | Lot # 1, 2, 3 & 4 |
| 3. | M/s. Dreams Network & Technology Pvt. Ltd | PKR<br>23,213.00   | No. 108275936<br>Dated: 12.05.2022<br>MCB Bank Limited<br>Gulshan-e-Hadeed,<br>Karachi   | PKR<br>1,160,640.00             | Lot # 2           |



**DECISION / RECOMMENDATION**

1. **Lot No. 1 - Network Hardware (Wi-Fi):-** Bid submitted by M/s. Megaplus Pakistan for the supply of Network Hardware (Wi-Fi) @ PKR 1,084,200.54 on DDP basis was approved and recommended to purchase.
2. **Lot No. 2 - Wireless LAN with Access Controller (WLAN):-** Bid submitted by M/s. Dreams Network & Technology Pvt. Ltd. @ PKR 1,160,640.00 on DDP basis was approved and recommended to purchase.
3. **Lot No. 3 - High Performance Compute & Storage: -** Bid submitted by M/s. Astrontech Pvt. Ltd @ PKR 10,328,383.00 on DDP basis was approved and recommended to purchase.
4. **Lot No. 4 - Miscellaneous ICT Items: -** Bid submitted M/s. Megaplus Pakistan @ PKR 6,445,609.00 on DDP basis was approved and recommended to purchase.
5. **Lot No. 5 - Microphones & Speakers: -** No bid was received. Hence, may be retendered.
6. **Lot No. 6 - CCTV Equipment Solution: -** No bid was received. Hence, may be retendered.

The meeting ended with the vote of thanks.

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| 1. | <b>Prof. Dr. Kartar Dawani</b><br><b>(Chairman)</b><br>Pro-Vice Chancellor<br>Dow University of Health Sciences, Karachi             | <br>PROF. DR. KARTAR DAWANI<br>Pro Vice Chancellor<br>Dow University of Health Sciences<br>Karachi   |
| 2. | <b>Mr. Javaid Riaz</b><br><b>(Member)</b><br>Director (Projects),<br>HEJ Research Institute of Chemistry<br>University of Karachi    | <br>INTERNATIONAL CENTER FOR<br>MEDICAL RESEARCH<br>H.E.J. Research Institute of Chemistry<br>University of Karachi   |
| 3. | <b>Mr. Syed Shafqat Hussain</b><br><b>(Member / Secretary)</b><br>Director Procurement<br>Dow University of Health Sciences          | <br>S. SHAFQAT HUSSAIN<br>Director Procurement<br>Procurement Directorate<br>Dow University of Health Sciences<br>Karachi   |
| 4. | <b>Mr. Pir Muzaffar Ali Shah</b><br><b>(Co-opted Member)</b><br>Director Planning & Development<br>Dow University of Health Sciences | <br>Pir Muzaffar Ali Shah<br>Director<br>Planning & Development<br>Dow University of Health Sciences  |
| 5. | <b>Prof. Muhammad Asif Qureshi</b><br><b>(Co-opted Member)</b><br>Additional Director, DDR&RL<br>Dow University of Health Sciences   | <br>Prof. Muhammad Asif Qureshi<br>(Dow), PhD (Glasgow-UK),<br>(Germany), MA (I.R), CHPE<br>Alexander von Humboldt Foundation (Germany)<br>Director D.D.R.&R.L.<br>Dow University of Health Sciences, Karachi |