

**MINUTES OF TECHNICAL BIDS / PROPOSALS OPENING MEETING**  
**HELD AT PROCUREMENT DIRECTORATE**  
**DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI**  
**ON 16<sup>th</sup> SEPTEMBER 2021 AT 11:30 A.M**

A meeting was held under the chairmanship of Pro-Vice Chancellor, DUHS / Chairman Procurement Committee on 16<sup>th</sup> September 2021 at 11:30 A.M. to open and evaluate the technical bids for the **Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries at Dow University of Health Sciences, Karachi** received in response to IFB / NIT No. DUHS/DP/2021/155 Dated 27 August 2021.

Meeting was attended by the following members of the Procurement Committee and representative of the bidders.

**PROCUREMENT COMMITTEE**


- |    |  |            |
|----|--|------------|
| 1. | Prof. Dr. Kartar Dawani,<br>Pro- Vice Chancellor,<br>Dow University of Health Sciences, Karachi. | (Chairman) |
| 2. | Mr. Muhammad Khurram Khalid<br>Head of Internal Audit<br>IBA – Karachi                           | (Member)   |
| 3. | Mr. Abdul Rahim Khan<br>Director, Works & Services<br>Dow University of Health Sciences, Karachi | (Member)   |

**BIDDER WITH NAME OF REPRESENTATIVE**

- |    |                         |                                       |
|----|-------------------------|---------------------------------------|
| 1. | Mr. Muhammad Asad       | M/s. AstronTech Distribution, Karachi |
| 2. | Mr. Nabeel Mirza        | M/s. MegaPlus Pakistan, Karachi       |
| 3. | Mr. Muhammad Uzair Khan | M/s. Mutex Systems Pvt. Ltd, Karachi  |
| 4. | Mr. Ghulam Ali          | M/s. Dreams Networks, Karachi         |
| 5. | Mr. S. Amir Rafi        | M/s. Linuro Tech, Karachi             |
| 6. | Mr. Adnan Ahmed         | M/s. 4B Gentel Pvt. Ltd, Karachi      |
| 7. | Mr. Hanif               | M/s. Commtel, Karachi                 |

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the Invitation for Bid (IFB) IFB / NIT No. DUHS/DP/2021/155 dated 27-08-2021 was hoisted on the DUHS and SPPRA websites at PPMS NIT ID No. T00582-21-0006 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. "Daily The Dawn", "Daily The Jang" and "Daily The Kawish" on 28<sup>th</sup> August 2021.




As per the agenda technical bids received upto the bid submission deadline were announced and it

  
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 Head of Internal Audit  
 Institute of Business Administration  
 Karachi



was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents and its clarification / addendum / corrigendum, without reference to the price and reject any proposal which does not conform to the specified requirements. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder(s).

Meeting ended with the vote of thanks to and from the chair.

1.	<b>Prof. Dr. Kartar Dawani (Chairman)</b> Pro-Vice Chancellor Dow University of Health Sciences, Karachi	
2.	<b>Muhammad Khurram Khalid (Member)</b> Head of Internal Audit IBA – Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	<b>Abdul Rahim Khan (Member)</b> Project Director, Works & Services, Dow University of Health Sciences, Karachi	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

**MINUTES OF FINANCIAL BIDS / PROPOSALS OPENING MEETING**  
**HELD AT PROCUREMENT DIRECTORATE**  
**DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI**  
**ON 05<sup>th</sup> NOVEMBER 2021 AT 11:30 A.M**

Meeting of the Procurement Committee (PC) was held on November 05<sup>th</sup>, 2021 at 11:30 A.M. to open and evaluate the financial bids / proposals for the **Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries at Dow University of Health Sciences, Karachi** received in response to IFB/NIT No. DUHS/DP/2021/155 dated 27 August 2021.

The participants include:

**PROCUREMENT COMMITTEE**


- |    |  |            |
|----|--|------------|
| 1. | Prof. Dr. Kartar Dawani,<br>Pro- Vice Chancellor,<br>Dow University of Health Sciences, Karachi. | (Chairman) |
| 2. | Mr. Muhammad Khurram Khalid<br>Head of Internal Audit<br>IBA – Karachi                           | (Member)   |
| 3. | Mr. Abdul Rahim Khan<br>Director, Works & Services<br>Dow University of Health Sciences, Karachi | (Member)   |

**BIDDER WITH NAME OF REPRESENTATIVE**

- |    |                          |                                       |
|----|--------------------------|---------------------------------------|
| 1. | Mr. Muhammad Asad        | M/s. AstronTech Distribution, Karachi |
| 2. | Mr. Nabeel Mirza         | M/s. MegaPlus Pakistan, Karachi       |
| 3. | Mr. Muhammad Owais Nisar | M/s. Mutex Systems Pvt. Ltd, Karachi  |
| 4. | Mr. Abdul Wasaḳ          | M/s. Dreams Networks, Karachi         |
| 5. | Mr. S. Amir Rafi         | M/s. Linuro Tech, Karachi             |
| 6. | Mr. Adnan Ahmed          | M/s. 4B Gentel Pvt. Ltd, Karachi      |
| 7. | Mr. Muhammad Zeeshan     | M/s. Commtel, Karachi                 |

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Technical Bids / Proposals were opened on 16<sup>th</sup> September 2021 and all the Seven (07) bidders submitted their bids up to the prescribed bid closing date and time.

After the detailed scrutiny, of technical offers, it was observed for LOT # 1: 1. M/s Mega plus, 2. M/s 4B Gentle, 3. M/s Astrontech Distribution and 4. M/s Commtel bids are technically responsive to meet the tender requirements, hence qualified for the further technical evaluation while M/s. Dream Networks bid is technically non-responsive to the tender requirements, hence dis-qualified for the further technical evaluation. For LOT # 2: 1 M/s Mega plus, 2. M/s 4B Gentle, 3. M/s Astrontech Distribution and 4. M/s Commtel bids are technically responsive to meet the tender requirements, hence qualified for the further technical evaluation

  
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while M/s. Dream Networks and M/s. Linuro Tech bids are technically non-responsive to the tender requirements, hence dis-qualified for the further technical evaluation. For LOT#3: 1.M/s Mega plus, 2. M/s AstronTech Distribution bids are technically responsive to meet the tender requirements, hence qualified for the further technical evaluation. For LOT#4: 1.M/s Mega plus, 2. M/s Mutex Systems Pvt. Ltd bids are technically responsive to meet the tender requirements, hence qualified for the further technical evaluation. For LOT#5: Items dropped. For LOT#6: 1.M/s Mega plus, 2. M/s Mutex Systems Pvt. Ltd bids are technically responsive to meet the tender requirements, hence qualified for the further technical evaluation. For LOT#7: 1. M/s Mega plus, bids is technically responsive to meet the tender requirements, hence qualified for the further technical evaluation while M/s. Dream Networks bid is technically non-responsive to the tender requirements, hence dis-qualified for the further technical evaluation.

As per the agenda, the financial offers / bids of the responsive / technically qualified bidders were taken into consideration the rates quoted by the bidders were read aloud along with amount of bid security submitted by the bidders and each rate in the comparative statement was confirmed from the original bid by the procurement committee and recommendation were made, which were documented in the Bid Evaluation Report (BER).

1. Details of the Bid Security for (LOT # 1, 2,3,4,5,6 & 7), submitted bidders are as under:

S#	Name of Bidder	LOT No.	Total Bid Amount	Amount of Bid Security	Pay Orders No. & Date	Particulars of Bank
1.	M/s. Mega Plus Pakistan	1	PKR: 3,434,491.00	PKR: 98,402.00	06051157	Soneri Bank (0031)
		2	PKR: 1,793,703.00	PKR: 57,287.00	06051158	Soneri Bank (0031)
		3	PKR: 11,682,761.00	PKR: 282,747.00	06051159	Soneri Bank (0031)
		4	PKR: 6,696,738.00	PKR: 262,971.00	06051160	Soneri Bank (0031)
		6	PKR: 1,530,722.00	PKR: 56,041.00	06051161	Soneri Bank (0031)
		7	PKR: 5,402,719.42	PKR: 153,739.00	06051162	Soneri Bank (0031)
2.	M/s. 4B Gentle	1	PKR: 3,963,408.00	PKR: 220,000.00	08391820	Meezan Bank (0266)
		2	PKR: 2,661,893.00	PKR: 100,000.00	08391821	Meezan Bank (0266)
3.	M/s. AstronTech Distribution	1,2 & 3	PKR: 17,611,445.00	PKR: 627,000.00	15344973	Habib Metropolitan Bank (05)
4.	M/s. Commtel	1, 2 & (Optional Items)	PKR: 15,388,054.00	PKR: 505,000.00	02514327	Silk Bank (0056)
5.	M/s. Mutex Systems Pvt. Ltd	4	PKR: 8,473,601.03	PKR: 230,000.00	14210765	Allied Bank (0420)
5.	M/s. Mutex Systems Pvt. Ltd	6	PKR: 1,469,863.41	PKR: 50,000.00	14210764	Allied Bank (0420)
6.	M/s. Linuro Tech	5	PKR: 2,712,400.00	PKR: 77,000.00	08686501	Meezan Bank (0111)

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Institute of Business Administration  
Karachi


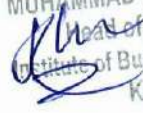
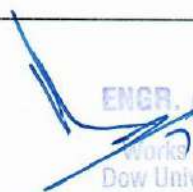
Signature

S#	Name of Bidder	LOT No.	Total Bid Amount	Amount of Bid Security	Pay Orders No. & Date	Particulars of Bank
7.	M/s. Dream Network	5	Dis-qualified for Lot # 5.			

## DECISION

- i. The bid submitted by **M/s. Mega plus Pakistan**, Karachi @ **PKR: 3,434,491.00** have been accepted and recommender being the lowest evaluated responsive bid in respect of **LOT No - 1**.
- ii. The bid submitted by **M/s. Mega plus Pakistan**, Karachi @ **PKR: 1,793,703.00** have been accepted and recommender being the lowest evaluated responsive bid in respect of **LOT No - 2**.
- iii. The bid submitted by **M/s. AstronTech Pvt. Ltd**, Karachi @ **PKR: 10,656,161.00** have been accepted and recommended being the lowest evaluated responsive bid in respect of **LOT No - 3**.
- iv. The bid submitted by **M/s. Mega plus Pakistan**, Karachi @ **PKR: 6,703,280.90** have been accepted and recommended being the lowest evaluated responsive bid in respect of **LOT No - 4**.
- v. Dropped LOT No. - 5.
- vi. The bid submitted by **M/s. Mutex Systems Pvt. Ltd**, Karachi @ **PKR: 1,469,863.41** have been accepted and recommended being the lowest evaluated responsive bid in respect of **LOT No - 6**.
- vii. The bid submitted by **M/s. Mega plus Pakistan**, Karachi @ **PKR: 6,321,011.58** have been accepted and recommended being the lowest evaluated responsive bid in respect of **LOT No - 7**.

The meeting ended with the vote of thanks.

1.	<b>Prof. Dr. Kartar Dawani (Chairman)</b> Pro-Vice Chancellor Dow University of Health Sciences, Karachi	
2.	<b>Muhammad Khurram Khalid (Member)</b> Head of Internal Audit IBA – Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	<b>Abdul Rahim Khan (Member)</b> Project Director, Works & Services, Dow University of Health Sciences, Karachi	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi