


BID EVALUATION REPORT

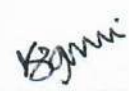
- 1. Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
- 2. Tender Reference No:** DUHS/DP/2021/155 Dated 27 August 2021
- 3. Tender Description:** Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries (LOT # 1, 2, 3, 4, 5, 6 & 7),
- 4. Method of Procurement:** Single Stage – Two Envelope, Clause 46(2) of SPP Rule 2010 (Amended 2019)
- 5. Tender Published:**
- a. Newspapers Publication
The Dawn, The Jang and The Kawish Dated: 28-08-2021
- b. SPPRA websites NIT ID T00582-21-0006 at PPMS and DUHS Website.
(Copy attached as **Annuxure-1**)
- 6. Total Bid documents Sold;** Nine (09) Nos.
- 7. Total Bids Received:** Five (07) Nos.
- 8. Technical Bid Opening date:** 16th September, 2021 at 11:30 A.M. (**Annexure-2**)
- 09. No. of Bid qualified:** Six (06) Nos.
- 08. No. of Bid disqualified** One (01) No.
- 10. Bid(s) Rejected:** NIL
- 11. Financial Bid Opening date:** 05 November 2021 (**Annexure-3**)
- 12. Bid Evaluation Report:** Attached as **Annexure 4, 5 and 6.**

PURCHASE COMMITTEE MEMBERS


Mr. M. Khurram Khalid
Head of Internal Audit
Institute of Business Administration
Karachi


Mr. Abdul Rahim Khan
Project Director
Works & Services, DUHS

ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi


Prof. Dr. Kartar Dawani
Pro-Vice Chancellor
& Chairman Procurement Committee
Dow University of Health Sciences

BIDS TECHNICAL EVALUATION REPORT (Lots # 1, 2 & 6)

Name of Procuring Agency: Dow University of Health Sciences, Karachi

Tender Reference Number: DUHS/DP/2021/155


Tender Description: Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries for 50 Bedded Dow International Dental College Hospital, Gulistan-e- Johar, Karachi

Technical Bids Opening Date: 16th September, 2021

Lot Number	Name of Item	Bidder	Quoted Solution	Compliance	Remarks
LOT # 1	Network Hardware (Switches)	M/s Mega Plus	6 x S5130S-52S & 4 x S6520X-18C	YES	Qualify for Financial Opening
		M/s AstronTech Distribution		YES	Qualify for Financial Opening
		M/s 4B Gentel		YES	Qualify for Financial Opening
		M/s CommTel		YES	Qualify for Financial Opening
LOT # 2	Network Hardware (Wi-Fi)	M/s Dream Networks	6 x CRS354-48P-4S & 4 x CRS317-1G-16S	NO	OEM does not exist in Country & Manufacturer authorization is missing
		M/s Mega Plus		YES	Qualify for Financial Opening
		M/s AstronTech Distribution		YES	Qualify for Financial Opening
		M/s 4B Gentel		YES	Qualify for Financial Opening
LOT # 6	Software Defined Wide Area Network (SDWAN)	M/s CommTel	1 x AC6508 & 24 x AE6761-21	YES	Qualify for Financial Opening
		M/s Dream Networks		NO	OEM does not exist in Country & Manufacturer authorization is missing
		M/s Linuro Tech		NO	OEM does not exist in Country
		M/s Mega Plus		Yes	Qualify for Financial Opening
		M/s Mutex Pakistan	1 x Firewall NGAF52	Yes	Qualify for Financial Opening


Mr. Abdul Rahim Khan
(Member)

Project Director
Works & Services Department
Dow University of Health Sciences
Karachi


Mr. Muhammad Khurram Khalid
(Member)

Head of Internal Audit
Institute of Business Administration


Prof. Dr. Kartar Dawani
(Chairman)

Pro-Vice Chancellor
Dow University of Health Sciences

BIDS TECHNICAL EVALUATION REPORT (Lot # 5)

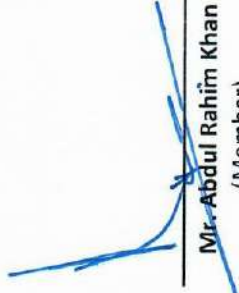
Name of Procuring Agency: Dow University of Health Sciences, Karachi

Tender Reference Number: DUHS/DP/2021/155

Tender Description: Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries for 50 Bedded Dow International Dental College Hospital, Gullistan-e- Johar, Karachi

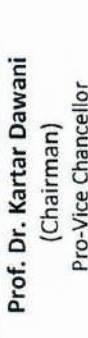
Technical Bids Opening Date: 16th September, 2021

Lot Number	Name of Item	Bidder	Quoted Solution	Compliance	Remarks
LOT # 5	IP PBX	M/s Dream Networks	1 x UCM6202, 120 x GXP1630 & 5 x GXV3370	NO	Manufacturer authorization is missing
		M/s Linuro Tech	1 x UCM6202, 120 x GXP1628 & 5 x GXV3350	Yes	Qualify for Financial Opening


Mr. Abdul Rahim Khan
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 Project Director Works & Services
 Dow University of Health Sciences

ENGR. ABDUL RAHIM KHAN
 Project Director
 Works & Services Department
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 Karachi


MUHAMMAD KHURRAM KHALID
 Institute of Business Administration
 (Member)
 Head of Internal Audit
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 (Chairman)
 Pro-Vice Chancellor
 Dow University of Health Sciences

BIDS TECHNICAL EVALUATION REPORT (Lot # 7)

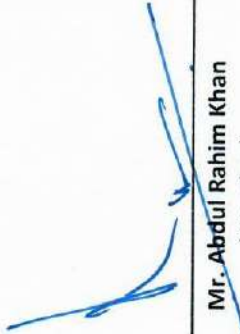
Name of Procuring Agency: Dow University of Health Sciences, Karachi

Tender Reference Number: DUHS/DP/2021/155

Tender Description: Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries for 50 Bedded Dow International Dental College Hospital, Gulistan-e- Johar, Karachi


Technical Bids Opening Date: 16th September, 2021

Lot Number	Name of Item	Bidder	Quoted Solution	Compliance	Remarks
LOT # 7	Passive Work	M/s Mega Plus	Vivanco, Adamjee, Fast Cables, Schneider, Clipsal, Honeywell, Orient/TCL & DEHN	YES	Qualify for Financial Opening
		M/s Dream Networks	No details mentioned properly	NO	Not complied to Requirement of Technical Specifications


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MUHAMMAD KHURRAM KHALID
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 Prof. Dr. Kartar Dawani
 (Chairman)
 Pro-Vice Chancellor
 Dow University of Health Sciences

BIDS TECHNICAL EVALUATION REPORT (Lots # 3 & 4)


Name of Procuring Agency: Dow University of Health Sciences, Karachi

Tender Reference Number: DUHS/DP/2021/155

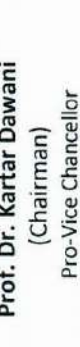
Tender Description: Procurement of Network Hardware, Wi-Fi Infrastructure, Hyper Converged Infrastructure (HCI) Software with Licenses, Software Defined Wide Area Network (SDWAN) and IP PBX with Ancillaries for 50 Bedded Dow International Dental College Hospital, Gulistan-e- Johar, Karachi

Technical Bids Opening Date: 16th September, 2021

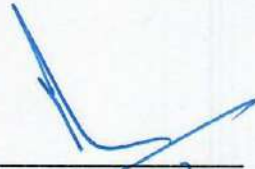
Lot Number	Name of Item	Bidder	Quoted Solution	Compliance	Remarks
LOT # 3	Data Center Hardware	M/s Mega Plus	3 x PE R740	Yes	Qualify for Financial Opening
		M/s AstronTech Distribution	3 x DL380 Gen10	Yes	Qualify for Financial Opening
LOT # 4	Hyper converged Infrastructure (HCI) Software with Licenses	M/s Mega Plus	aSV, aSAN & aNET for	YES	Qualify for Financial Opening
		M/s Mutex Pakistan	06 CPUs	YES	


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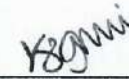

 MUHAMMAD KHURRAM KHALID
 Head of Business Audit
 Mr. Muhammad Khurram Khalid
 (Member)
 Head of Internal Audit
 Institute of Business Administration
 Dow University of Health Sciences
 Karachi


 Prof. Dr. Kartar Dawani
 (Chairman)
 Pro-Vice Chancellor
 Dow University of Health Sciences

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021					
EVALUATION FOR LOT #1					
Company Names		Mega Plus	AstronTech Distribution	CommTel	4B Gentel
NAME OF ITEM		Network Hardware (Switches)			
MODEL / CAT #		S5130S-52S, S6520X-18C	S5130S-52S, S6520X-18C	S6730-H24X6C, S6735-L48P4X	S5130S-52S, S6520X-18C
MAKE		H3C	H3C	Huawei	H3C
COUNTRY OF ORIGIN		CHINA	CHINA	CHINA	CHINA
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks			
1	Year Establishment (Credible documentary evidence must be provided)	10			
1.1	Established during 2010 or early	10	10	10	10
1.2	Established during 2011-2015	5			
1.3	Established during 2015-2021	2			
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10			
2.1	Head Office with 3 or more regional offices	10	10	10	0
2.2	Head Office with 2 regional offices	7	0	0	7
2.3	Head Office with 1 regional offices	3	0	0	0
3	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) presence in Pakistan	10			
3.1	5 years or more	10	0	0	10
3.2	3 years or more	7	7	7	0
3.3	2 years or more	4	0	0	0
4	Technical Staff (Credible documentary evidence must be provided)	20			
4.1	OEM / OSM Certified Resource (05 Marks for each Resource)	15	15	0	15
4.2	Certified Project Management Professional (PMP) (05 Marks for each Professional)	5	5	5	5
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	10			
5.1	10 or Above Clients	10	0	0	10
5.2	07 or Above Clients	6	0	0	0
5.3	04 or Above Clients	3	0	0	0
5.5	02 or Above Clients	2	0	2	0
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25			
6.1	Principal's past experience for deployment of similar to Quoted Solution in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	15	25	0
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 10 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	12	8	0	12
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 5 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2) (2 Marks for each Project upto max. 10 Marks)	10	2	0	10
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15			
7.1	Above PKR 50 million	15	15	15	15
7.2	Above PKR 25 million	10	0	0	0
7.3	Above PKR 10 million	5	0	0	0
7.4	Below PKR 10 million	0	0	0	0
GRAND TOTAL		100	87	74	97
Minimum 70% marks are required to technically qualify			Qualified	Qualified	Qualified


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TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of Wi-Fi Infrastructure for 50 Bedded Dow International Dental College Hospital, Gullistan-e-Johar
at Dow University of Health Sciences, Karachi

ANNEXURE - 5

NIT No. DUHS/DP/2021/155 Dated 27 August 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021					
EVALUATION FOR LOT #2					
Company Names		Mega Plus	4B Gentel	AstronTech Distribution	CommTel
NAME OF ITEM		Network Hardware (Wi-Fi)			
MODEL / CAT #		WX1840H, WA6628	WX1840H, WA6628	WX1840H, WA6628	AC6508 & AE6761-21
MAKE		H3C	H3C	H3C	Huawei
COUNTRY OF ORIGIN		CHINA	CHINA	CHINA	CHINA
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks			
1	Year Establishment (Credible documentary evidence must be provided)	10			
1.1	Established during 2010 or early	10	10	10	10
1.2	Established during 2011-2015	5			
1.3	Established during 2015-2021	2			
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10			
2.1	Head Office with 3 or more regional offices	10	10		10
2.2	Head Office with 2 regional offices	7		7	
2.3	Head Office with 1 regional offices	3			
3	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) presence in Pakistan	10			
3.1	5 years or more	10			10
3.2	3 years or more	7	7	7	
3.3	2 years or more	4			
4	Technical Staff (Credible documentary evidence must be provided)	20			
4.1	OEM / OSM Certified Resource (05 Marks for each Resource)	15	15	0	15
4.2	Certified Project Management Professional (PMP) (05 Marks for each Professional)	5	5	5	5
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	10			
5.1	10 or Above Clients	10	0	0	10
5.2	07 or Above Clients	6	0	0	0
5.3	04 or Above Clients	3	0	0	0
5.5	02 or Above Clients	2	0	2	0
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25			
6.1	Principal's past experience for deployment of similar to Quoted Solution in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	0	25	10
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 10 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	12	8	0	12
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 5 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	10	6	0	10
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15			
7.1	Above PKR 50 million	15	15	15	15
7.2	Above PKR 25 million	10	0	0	0
7.3	Above PKR 10 million	5	0	0	0
7.4	Below PKR 10 million	0	0	0	0
GRAND TOTAL		100	76	71	74
Minimum 70% marks are required to technically qualify			Qualified	Qualified	Qualified

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TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

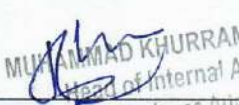
Procurement of DataCenter Hardware for 50 Bedded Dow International Dental College Hospital, Gulistan-e- Johar at Dow University of Health Sciences, Karachi

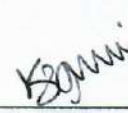
NIT No. DUHS/DP/2021/155 Dated 27 August 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021

EVALUATION FOR LOT # 3				
		Company Names	Mega Plus	AstronTech Distribution
		NAME OF ITEM	Data Center	
		MODEL / CAT #	DL380 Gen10	PE R740, HT1108, XL1916, U006R11H
		MAKE	HPE	Dell/Attom
		COUNTRY OF ORIGIN	USA	USA/China
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks		
1	Year Establishment (Credible documentary evidence must be provided)	10		
1.1	Established during 2010 or early	10	10	10
1.2	Established during 2011-2015	5	0	0
1.3	Established during 2015-2021	2	0	0
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10		
2.1	Head Office with 3 or more regional offices	10	10	0
2.2	Head Office with 2 regional offices	7	0	7
2.3	Head Office with 1 regional offices	3	0	0
3	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) presence in Pakistan	10		
3.1	5 years or more	10	10	10
3.2	3 years or more	7	0	0
3.3	2 years or more	4	0	0
4	Technical Staff (Credible documentary evidence must be provided)	20		
4.1	OEM / OSM Certified Resource (05 Marks for each Resource)	15	15	15
4.2	Certified Project Management Professional (PMP) (05 Marks for each Professional)	5	5	0
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	10		
5.1	10 or Above Clients	10	0	0
5.2	07 or Above Clients	6	0	0
5.3	04 or Above Clients	3	0	0
5.5	02 or Above Clients	2	0	0
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25		
6.1	Bidder's past experience for deployment of similar to Quoted Solution in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	25	25
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 10 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	8	0	0
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 5 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	4	0	0
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15		
7.1	Above PKR 50 million	15	15	15
7.2	Above PKR 25 million	10	0	0
7.3	Above PKR 10 million	5	0	0
7.4	Below PKR 10 million	0	0	0
GRAND TOTAL		100	90	82
Minimum 70% marks are required to technically qualify			Qualified	Qualified


Mr. Abdul Rahim Khan
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TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of Hyper converged Infrastructure (HCI) Software with Licenses for 50 Bedded Dow International Dental College Hospital, Karachi


Johar at Dow University of Health Sciences, Karachi

NIT No. DUHS/DPI/2021/155 Dated 27 August 2021

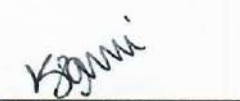
TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021

ANNEXURE - 5

EVALUATION FOR LOT # 4				
		Company Names	Mega Plus	Mutex Pakistan
		NAME OF ITEM	Hyper Converged Infrastructure (HCI) Software with Licenses	
		MODEL / CAT #	aSV, aSAN & aNET	aSV, aSAN & aNET
		MAKE	SANGFOR	SANGFOR
		COUNTRY OF ORIGIN	CHINA	CHINA
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks		
1	Year Establishment (Credible documentary evidence must be provided)	10		
1.1	Established during 2010 or early	10	10	10
1.2	Established during 2011-2015	5		
1.3	Established during 2015-2021	2		
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10		
2.1	Head Office with 3 or more regional offices	10	10	
2.2	Head Office with 2 regional offices	7		7
2.3	Head Office with 1 regional offices	3		
3	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) presence in Pakistan	10		
3.1	5 years or more	10	10	10
3.2	3 years or more	7		
3.3	2 years or more	4		
4	Technical Staff (Credible documentary evidence must be provided)	20		
4.1	OEM / OSM Certified Resource (04 Marks for each Resource)	8	8	8
4.2	Certified Project Management Professional (PMP) (02 Marks for each Professional)	2	2	
4.3	On-Site Direct OEM / OSM / Principal's Technical Engineer Availability (05 marks for each resource)	10	10	10
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	10		
5.1	10 or Above Clients	10		10
5.2	07 or Above Clients	6		
5.3	04 or Above Clients	3		
5.5	02 or Above Clients	2		
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25		
6.1	Principal's past experience for providing the Quoted Solution have HCI Deployments in Education Sector of Pakistan with the required components i.e. Compute Virtualization, Storage Virtualization and Network virtualization. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	20	15
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 10 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	8	5	8
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 5 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	4		2
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15		
7.1	Above PKR 50 million	15	15	
7.2	Above PKR 25 million	10		
7.3	Above PKR 10 million	5		5
7.4	Below PKR 10 million	0		
GRAND TOTAL		100	90	85
Minimum 70% marks are required to technically qualify			Qualified	Qualified


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TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT
 Procurement of IP PBX for 50 Bedded Dow International Dental College Hospital, Gulistan-e- Johar **ANNEXURE - 5**
 at Dow University of Health Sciences, Karachi
 NIT No. DUHS/DP/2021/155 Dated 27 August 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021

EVALUATION FOR LOT # 5			
		Company Names	Linuro Tech
		NAME OF ITEM	IP PBX
		MODEL / CAT #	UCM6202, GXP1628 &
		MAKE	Granstream
		COUNTRY OF ORIGIN	USA
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
1	Year Establishment (Credible documentary evidence must be provided)	10	
1.1	Established during 2010 or early	10	
1.2	Established during 2011-2015	5	
1.3	Established during 2015-2021	2	2
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10	
2.1	Head Office with 3 or more regional offices	10	
2.2	Head Office with 2 regional offices	7	7
2.3	Head Office with 1 regional offices	3	
3	Product Certification	10	
3.1	CE or relevant ISO certifications of the manufacturer for IP PBX.	10	10
4	Technical Staff (Credible documentary evidence must be provided)	20	
4.1	OEM / OSM Certified Resource (05 Marks for each Resource)	10	10
4.2	Graduate Professional in relevant Field (05 Marks for each Resource)	10	10
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	15	
5.1	15 or Above Clients	15	
5.2	10 or Above Clients	10	
5.3	05 or Above Clients	5	5
5.5	02 or Above Clients	2	
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25	
6.1	Bidder's past experience for deployment of similar to Quoted Solution in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	25
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 2 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	12	
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 1 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	10	
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15	
7.1	Above PKR 50 million	15	
7.2	Above PKR 25 million	10	
7.3	Above PKR 10 million	5	5
7.4	Below PKR 10 million	0	
GRAND TOTAL		100	74
Minimum 70% marks are required to technically qualify			Qualified


 Mr. Abdul Rahim Khan
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 Project Director Works & Services
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 Mr. Muhammad Khurram Khalid
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 (Chairman)
 Pro-Vice Chancellor
 Dow University of Health Sciences

TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of Software Defined Wide Area Network (SDWAN) for 50 Bedded Dow International Dental College Hospital, Gulshan-e-Iqbal, Karachi **ANNEXURE - 5**
at Dow University of Health Sciences, Karachi

NIT No. DUHS/DP/2021/155 Dated 27 August 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021

EVALUATION FOR LOT # 6				
		Company Names	Mega Plus	Mutex Systems
		NAME OF ITEM	Software Defined Wide Area Network (SDWAN)	
		MODEL / CAT #	NGAF52	NGAF52
		MAKE	SANGFOR	SANGFOR
		COUNTRY OF ORIGIN	CHINA	CHINA
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks		
1	Year Establishment (Credible documentary evidence must be provided)	10		
1.1	Established during 2010 or early	10	10	10
1.2	Established during 2011-2015	5		
1.3	Established during 2015-2021	2		
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10		
2.1	Head Office with 3 or more regional offices	10	10	
2.2	Head Office with 2 regional offices	7		7
2.3	Head Office with 1 regional offices	3		
3	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) presence in Pakistan	10		
3.1	5 years or more	10	10	10
3.2	3 years or more	7		
3.3	2 years or more	4		
4	Technical Staff (Credible documentary evidence must be provided)	20		
4.1	OEM / OSM Certified Resource (04 Marks for each Resource)	8	8	8
4.2	Certified Project Management Professional (PMP) (02 Marks for each Professional)	2	2	
4.3	On-Site Direct OEM / OSM / Principal's Technical Engineer Availability (05 marks for each resource)	10	10	10
5	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	10		
5.1	10 or Above Clients	10		
5.2	07 or Above Clients	6		
5.3	04 or Above Clients	3		3
5.5	02 or Above Clients	2		
6	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25		
6.1	Principal's past experience for providing the Quoted Solution of SDWAN in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	15	25
6.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 5 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	8	8	
6.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 2 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	4	2	
7	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15		
7.1	Above PKR 50 million	15	15	
7.2	Above PKR 25 million	10		
7.3	Above PKR 10 million	5		
7.4	Below PKR 10 million	0		
GRAND TOTAL		100	90	73
Minimum 70% marks are required to technically qualify			Qualified	Qualified

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Prof. Dr. Kartar Dawani
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Pro-Vice Chancellor
Dow University of Health Sciences

TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

Procurement of Passive Work Services for 50 Bedded Dow International Dental College Hospital, Gulistan-e-Jinnah, Karachi

Dow University of Health Sciences, Karachi

NIT No. DUHS/DP/2021/155 Dated 27 August 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 16th September, 2021

EVALUATION FOR LOT #7

		Company Names	Mega Plus
		NAME OF ITEM	Passive Work
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
1	Year Establishment (Credible documentary evidence must be provided)	10	
1.1	Established during 2010 or early	10	10
1.2	Established during 2011-2015	5	
1.3	Established during 2015-2021	2	
2	Bidder's Networking Setup across the Pakistan (Credible documentary evidence must be provided)	10	
2.1	Head Office with 3 or more regional offices	10	10
2.2	Head Office with 2 regional offices	7	
2.3	Head Office with 1 regional offices	3	
3	Technical Staff (Credible documentary evidence must be provided)	25	
3.1	Technician (1 mark for each Technician)	8	2
3.2	Average electrical and network passive work experience by Technician (3 marks for each technician)	12	12
3.3	Graduate Professional in relevant Field (05 Marks for each Resource)	5	5
4	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR Private Sector organization registered with SECP. (Please provide satisfactory performance letter / certificate)	15	
4.1	15 or Above Clients	15	
4.2	10 or Above Clients	10	
4.3	05 or Above Clients	5	
4.4	02 or Above Clients	2	
5	Past Experience / Performance in Public or Private Sector Organizations. (Documentary evidence in the shape of Contract Award / Purchase Order AND Satisfactory performance certificate / Delivery Challan / Goods Receiving Note / LC or any other relevant Document)	25	
5.1	Bidder's past experience for deployment of similar to Quoted Solution in Pakistan. (5 Marks for each project / deployment) (upto max. 25 Marks)	25	
5.2	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 2 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1) (4 Marks for each Project upto max. 12 Marks)	12	12
5.3	Bidder's experience for deployment of Medium Scale I.T. Project having the value of Rs. 1 million or more (This should be other than experience claimed against evaluation criteria mentioned at Sr. No. 6.1 & 6.2). (2 Marks for each Project upto max. 10 Marks)	10	10
6	Average Annual Turnover (Total Income) during last three (03) financial years (Income Tax Return Forms must be attached as supporting documents)	15	
6.1	Above PKR 50 million	15	15
6.2	Above PKR 25 million	10	
6.3	Above PKR 10 million	5	
6.4	Below PKR 10 million	0	
GRAND TOTAL		100	76
Minimum 70% marks are required to technically qualify			Qualified

Mr. Abdul Rahim Khan
(Member)

Project Director Works & Services
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Mr. Muhammad Khurram Khalid
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Institute of Business Administration
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Prof. Dr. Kartar Dawani
(Chairman)

Pro-Vice Chancellor
Dow University of Health Sciences

QUALIFICATION CRITERIA (MANDATORY)

ANNEXURE - 4

Procurement of WIRELESS LAN WITH ACCESS CONTROLLER, (LOT# 1, 2, 3, 4, 5, 6 & 7)

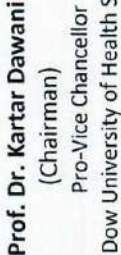
DUHS, Karachi. REF NO: DUHS/DP/2021/155

NIT NO: DUHS/DP/2021/155/156 Dated 27 August 2021 – TECHNICAL OPENING ON 16-September-2021

S#	MANDATORY CRITERIA	M/s. Mega Plus	M/s. 4B Gentel	M/s. AstronTech Pvt. Ltd	M/s. Linuro Tech	M/s. CommTel	M/s. Dream Networks	M/s. Mutex Systems Pvt. Ltd.
1	Compliance to the Technical Specifications	C	C	C	C	C	NC	C
2	Technical Proposal on Bidder's Letterhead duly signed and stamped	C	C	C	C	C	C	C
3	Catalogue / Brochures / technical data sheet (having complete technical specifications of the offered good)	C	C	C	C	C	C	C
4	Item-wise / Feature-wise product compliance / deviation sheet / statement on Bidder's Letterhead duly signed and stamped as per Annexure – A of the bidding document	C	C	C	C	C	C	C
5	Valid Manufacturer Authorization in accordance with ITB Clause 13.3(a)	C	C	C	C	C	NC	C
6	Copy of CNIC of signatory of the Bid Forms	C	C	C	C	C	C	C
7	Complete Bidding Document, duly signed and stamped on its each/ every page as acceptance of all terms & conditions	C	C	C	C	C	C	C
8	Compliance to bid validity period	C	C	C	C	C	C	C
9	Compliance to payment terms and conditions	C	C	C	C	C	C	C
10	Compliance to the delivery schedule	C	C	C	C	C	C	C


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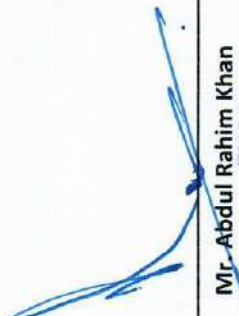
QUALIFICATION CRITERIA (MANDATORY)

Procurement of WIRELESS LAN WITH ACCESS CONTROLLER, (LOT# 1, 2, 3, 4, 5, 6 & 7)

DUHS, Karachi. REF NO: DUHS/DP/2021/155

NIT NO: DUHS/DP/2021/155/156 Dated 27 August 2021 – TECHNICAL OPENING ON 16-September-2021

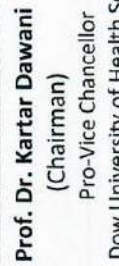
S#	MANDATORY CRITERIA	M/s. Mega Plus	M/s. 4B Gentel	M/s. AstronTech Pvt. Ltd	M/s. Linuro Tech	M/s. CommTel	M/s. Dream Networks	M/s. Mutex Systems Pvt. Ltd.
11	Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website.	C	C	C	C	C	C	C
12	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C	C	C	C	C	C
13	Professional Tax Certificate	C	C	C	C	C	C	C
14	Original Tender Purchase Receipt / Pay Order of Tender Fee	C	C	C	C	C	NC	C
15	Affidavit on stamp paper of Rs. 100/- duly notarized to the effect that: i. The bidder is neither blacklisted nor suspended by any National/International, including Provincial and Federal Govt. ii. Any director or owner of the bidding company is not awarded any punishment from any Court of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.	C	C	C	C	C	C	C



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QUALIFICATION CRITERIA (MANDATORY)

Procurement of WIRELESS LAN WITH ACCESS CONTROLLER, (LOT# 1, 2, 3, 4, 5, 6 & 7)
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S#	MANDATORY CRITERIA	M/s. Mega Plus	M/s. 4B Gentel	M/s. AstronTech Pvt. Ltd	M/s. Linuro Tech	M/s. CommTel	M/s. Dream Networks	M/s. Mutex Systems Pvt. Ltd.
16	The Bid Form on Bidder's Letterhead duly signed and stamped shall be inserted in the Financial Proposal. However, a copy of the same shall be attached in the Technical Proposal after hiding the amount.	C	C	C	C	C	C	C
17	The Price Schedule(s) on Bidder's Letterhead duly signed and stamped shall be inserted in the Financial Proposal. However, a copy of the same shall be attached in the Technical Proposal after hiding the amount.	C	C	C	C	C	C	C
18	Bid Security shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	C	C	C	C	C	NC	C
19	Company Profile	C	C	C	C	C	C	C
20	Original Equipment Manufacturer (OEM) / Original Software Manufacturer (OSM) must be present in Pakistan and have a warehouse / office in Karachi for Spares / Support.	C	C	C	C	C	NC	C
	REMARKS	Q / R	Q / R	Q / R	Q / R	Q / R	NQ / NR	Q / R

C = Complied

NC = Not Complied

Q = Qualified

NQ = Not Qualified

NR = Not Responsive



Mr. Abdul Rahim Khan
(Member) / Project Director

Project Director Works & Services Department
Dow University of Health Sciences Health Sciences
Karachi



Mr. Muhammad Khurram Khalid
Head (Member) Administration

Head of Internal Audit
Institute of Business Administration



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