

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL  
PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021

BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Unit Price DDP Basis	Total Price DDP Basis	Ranking	Findings / Remarks / Recommendations
1	Supply and Installation of Wall Mounted Split AC Unit, 1 Ton	10 Units	Greaves Airconditioning (Private) Limited	EAS-1220FCMC410	Euro-Aire	China	70,500.00	705,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required) Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			Green Appliances (Pvt) Ltd.	GAW-12K5C	Green Appliances (Pvt) Ltd.	China	70,500.00	705,000.00	1	Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			T.K Medical Instruments Co.	HSU-12CFCM	Haier	Pakistan	77,300.00	773,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 837/- per RFT.
			Green Leaves	Not mentioned	Midea	China	78,000.00	780,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1200/- per RFT.
			Humak Engineering (Pvt) Ltd.	FT15JXV1P	DAIKIN	MALAYSIA	108,000.00	1,080,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**MUHAMMAD KHURRAM KHALID**  
Head of Internal Audit  
Head of Business Administration

**Ins. Muhammad Khurram Khalid**  
Head of Internal Audit

IBA – Karachi

**ABDUL RAHISE KHAN**  
Project Director

**Abdul Bariq Khan**  
Project Director, Works & Services,  
Dow University of Health Sciences, Karachi.

**Prof. Dr. Kartar Dawani**  
Pro-Vice Chancellor

Dow University of Health Sciences,

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2	Supply and Installation of Wall Mounted Split AC Unit, 1.5 Ton	330 Units	Greaves Airconditioning (Private) Limited	EAS-1820FCMC410	Euro-Aire	China	85,000.00	28,050,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required) Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			Green Appliances (Pvt) Ltd.	GAW-18K5C	Green Appliances (Pvt) Ltd.	China	89,800.00	29,634,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			T.K Medical Instruments Co.	HSU-18CFM	Haier	Pakistan	96,800.00	31,944,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,100/- per RFT.
			Green Leaves	Not mentioned	Midea	China	98,000.00	32,340,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,100/- per RFT.
			Humak Engineering (Pvt) Ltd.	FTN50PXV1	DAIKIN	MALAYSIA	154,000.00	50,820,000.00	5	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**ENGR. ABUL RAHIM**  
Sgt Director

Abdul Rabim Khan  
Project Director, Works & Services,  
Dow University of Health Sciences, Karachi.

**MUHAMMAD KHURRAM KHALID**  
Muhammad Khurram Khalid  
Head of Internal Audit  
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3	Supply and Installation of Wall Mounted Split AC Unit, 2 Ton	17 Units	Greaves Airconditioning (Private) Limited	EAS-2420FCMCA10	Euro-Aire	China	106,500.00	1,810,500.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required)
			Green Appliances (Pvt) Ltd.	GAW-24K5C	Green Appliances (Pvt) Ltd.	China	123,000.00	2,091,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			Green Leaves	Not mentioned	Midea	China	133,000.00	2,261,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1200/- per RFT.
			T.K Medical Instruments Co.	HSU-24 LT	Haier	Pakistan	140,000.00	2,380,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,100/- per RFT.
			Humak Engineering (Pvt) Ltd.	FTN60PXV1	DAIKIN	MALAYSIA	182,000.00	3,094,000.00	5	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**ENGR. ABDUL RAHIM KHAN**  
Project Director  
Projects & Services,  
Dow University of Health Sciences, Karachi.

**MUHAMMAD KHURRAM KHALID**  
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