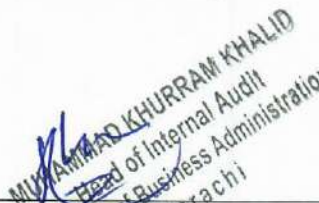

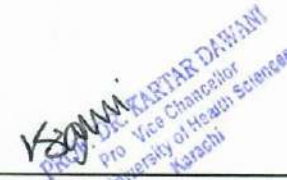


## BID EVALUATION REPORT

- 1. Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
- 2. Tender Reference No:** DUHS/DP/2021/153 Dated 28 August 2021
- 3. Tender Description:** Procurement of Split Type Air Conditioners with Ancillaries
- 4. Method of Procurement:** Single Stage – One Envelope, Rule 46 (1) of SPP Rule 2010 (Amended 2019)
- 5. Tender Published:**  
a. DUHS and SPPRA websites at PPMS NIT ID T00582-21-0008,  
b. Published in Daily DAWN, Daily JANG and Daily KAWISH on 31<sup>st</sup> August 2021.  
(Copy attached as **Annexure-1**)
- 6. Total Bid documents Sold;** Five (05) Nos.
- 7. Total Bids Received:** Five (05) Nos.
- 8. Bid Opening date:** 16<sup>th</sup> September, 2021 at 11:30 am. (**Annexure-2**)
- 09. No. of Bid qualified:** One (01) No.
- 08. No. of Bid disqualified** Four (04) Nos.
- 10. Bid(s) Rejected:** NIL
- 11. Bid Evaluation Report:** Attached as **Annexure 3 and 4**

  
**Muhammad Khurram Khalid (Member PC)**  
Head of Internal Audit  
Institute of Business Administration (IBA)  
Karachi

  
**Abdul Rahim Khan (Member PC)**  
Project Director, Works & Services,  
Dow University of Health Sciences,  
Karachi.

  
**Prof. Dr. Kartar Dawani (Chairman PC)**  
Pro-Vice Chancellor  
Dow University of Health Sciences,  
Karachi

ANNEXURE - 3

**BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 24.1**

**PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021

BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)

S#	Qualification Criteria (MANDATORY REQUIREMENTS)	Greaves Airconditioning (Private) Limited	T.K. Medical Instrument Co.	Green Leaves	Green Appliances (Pvt) Ltd.	Humak Engineering (Pvt) Ltd.
1	Original Tender Purchase Receipt/PO of Tender Fee	C	C	C	C	C
2	Copy of CNIC of signatory of the Bid Forms	C	C	NC	NC	NC
3	Conforming technical specifications of the goods	C	NC	NC	C	NC
4	Authorization letter from manufacturer of goods. Only manufacturer and its sole agent can participate in the bidding process. Sub-Distributors / Spot Authorized Agents are not allowed to bid.	C	NC	C	N/A	C
5	Technical Bid / Proposal on Bidder's Letterhead duly signed and stamped.	C	C	C	NC	C
6	Bid Security of required amount and in prescribed shape	C	C	C	C	C
7	Bid Form on Bidder's Letterhead duly signed and stamped.	C	C	NC	C	NC
8	Price Schedule(s) on Bidder's Letterhead duly signed and stamped.	C	C	C	C	C
9	Complete Bidding Document, duly signed and stamped on its each/every page as acceptance of terms & conditions	C	C	C	C	C
10	Compliance to bid validity period	C	C	C	C	C
11	Compliance to payment terms and conditions	C	C	NC	C	NC
12	Compliance to the delivery schedule	C	NC	NC	C	NC

  
 Abdul Rauf Khan  
 Project Director, Works & Services,  
 Dow University of Health Sciences, Karachi.

  
 MUHAMMAD KHURAM KHALID  
 Head of Internal Audit  
 IBA - Karachi  
 Institute of Business Administration  
 Karachi

  
 Prof. Dr. Kartar Dawani  
 Pro-Vice Chancellor  
 Dow University of Health Sciences,



ANNEXURE - 3

**BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 24.1**


**PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021

**BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)**

#	Qualification Criteria (MANDATORY REQUIREMENTS)	Greaves Airconditioning (Private) Limited	T. K. Medical Instrument Co.	Green Leaves	Green Appliances (Pvt) Ltd.	Humak Engineering (Pvt) Ltd.
13	Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website (for supply of goods)	C	C	C	C	C
14	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C	C	C	C
15	Affidavit on stamp paper of Rs. 100/- duly notarized	C	NC	NC	NC	NC
16	Past experience for supplying atleast 500 units of Air Conditioners to any Public or Private Sector Organization registered with SECP during the last 3 years (w.e.f. 1 <sup>st</sup> September 2018 till the opening of the bids).	C	NC	NC	NC	NC
17	Financial Turn-over of the last three years showing the financial soundness of the bidder. Average yearly turn-over should not be less than Rs. 50,000 million. Demonstrated through yearly income tax returns OR original bank certificate showing the annual turn-over (Bank statements shall not be acceptable).	C	NC	NC	NC	C
	<b>REMARKS / FINDINGS</b>	<b>R / Q</b>	<b>NR / NQ</b>	<b>NR / NQ</b>	<b>NR / NQ</b>	<b>NR / NQ</b>

C = Complied  
 NC = Not Complied  
 R/Q = Responsive / Qualified  
 NQ = Not Qualified  
 NR = Not Responsive

  
 ENGR. ABDUL RAHIM KHAN  
 Project Director, Works & Services,  
 Dow University of Health Sciences, Karachi.

MUHAMMAD KHURRAM KHALID  
 Head of Internal Audit  
 MUHAMMAD KHURRAM KHALID  
 Head of Internal Audit  
 IBA - Karachi

  
 Prof. Dr. Kartar Dawani  
 Pro-Vice Chancellor  
 Dow University of Health Sciences,

**BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 24.1  
PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES  
IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021  
BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)**

1. **M/s. T.K. Medical Instrument Co.**
  - i. Borchure / Catalogue of the products not attached for the technical evaluation / verification of the offered models.
  - ii. Bidder is not a sole agent of the manufacturer as per tender requirement.
  - iii. Signature, Name & Designation of signatory are not reflected on the attached manufacturer authorization.
  - iv. Specifications given in the bidding documents copy and pasted on the letterhead.
  - v. Delivery period not provided.
  - vi. Submitted Affidavit is not as per the requirement of the bidding documents.
  - vii. Annual Average turnover of last 3 financial years is PKR 35,956 according to the ITRs.
2. **M/s. Green Leaves**
  - i. Models of offered products not reflected in the technical bid. Hence, technical evaluation of the goods not possible.
  - ii. 3 years Compressor Warranty offered V/S 5 Years of bidding documents provisions.
  - iii. Details of technical specifications of the product not provided in the technical proposal.
  - iv. Not complied with payment Terms & Conditions. Bidder's payment term is 15 to 20 Days against the 45 Days of bidding documents.
  - v. Not complied with required Delivery Period, offered 06 to 08 weeks v/s 6 weeks of bidding documents.
  - vi. Submitted Affidavit is not as per the requirement of the bidding documents.
  - vii. Purchase orders for supply of only 35 units have been attached.
  - viii. Income Tax Return for the year 2019-2020 showing the Turnover of Rs. 123,859 million attached only.
3. **M/s. Green Appliances (Pvt) Ltd.**
  - i. Offered models have minor technical deviations.
  - ii. Submitted Affidavit is not as per the requirement of the bidding documents.
  - iii. Purchase orders for supply of only 348 units have been attached.
  - iv. Required documentary evidence not attached in support of financial turn-over.
4. **M/s. Humak Engineering (Pvt) Ltd.**
  - i. Borchure / Catalogue of Item No. 01 and Item No. 02 not attached for the technical evaluation / verification of the offered models.
  - ii. Major Deviation in the technical specifications of Item No. 03, 22000 BTU quoted against 24000 BTU.
  - iii. Not complied with payment Terms & Conditions. Bidder's payment term is 15 to 20 Days against the 45 Days of bidding documents.
  - iv. Not complied with required Delivery Period, offered 06 to 08 weeks v/s 6 weeks of bidding documents.
  - v. Submitted Affidavit is not as per the requirement of the bidding documents.
  - vi. Purchase orders issued during the year 2014 attached.

  
**Abdul Rahim Khan**  
 Project Director, Works & Services,  
 Dow University of Health Sciences, Karachi.

  
**MUHAMMAD KHURAM KHALID**  
 Director, Internal Audit  
 Inst. Head of Internal Audit  
 IBA - Karachi

  
**PROF. DR. KARTAR DAWANI**  
 Pro-Vice Chancellor  
 Dow University of Health Sciences,



**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL  
PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021

BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)

Item #	Name of Equipment	Qty.	Name of Bidder	Model/ Cat No.	Make	Country of Origin	Unit Price DDP Basis	Total Price DDP Basis	Ranking	Findings / Remarks / Recommendations
1	Supply and Installation of Wall Mounted Split AC Unit, 1 Ton	10 Units	Greaves Airconditioning (Private) Limited	EAS- 1220FCMC410	Euro-Aire	China	70,500.00	705,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required)
			Green Appliances (Pvt) Ltd.	GAW-12K5C	Green Appliances (Pvt) Ltd.	China	70,500.00	705,000.00	1	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			T.K Medical Instruments Co.	HSU-12CFM	Haier	Pakistan	77,300.00	773,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 837/- per RFT.
			Green Leaves	Not mentioned	Midea	China	78,000.00	780,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1200/- per RFT.
			Humak Engineering (Pvt) Ltd.	FT15JXV1P	DAIKIN	MALAYSIA	108,000.00	1,080,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**MUHAMMAD KHURRAM KHALID**  
Head of Internal Audit  
Head of Business Administration

**Ins. Muhammad Khuram Khalid**  
Head of Internal Audit  
IBA - Karachi

**ENGR. ABDUL RAHIM KHAN**  
Project Director, Works & Services,  
Dow University of Health Sciences, Karachi.

**Abdul Rahim Khan**  
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**Prof. Dr. Kartar Dawani**  
Pro-Vice Chancellor  
Dow-University of Health Sciences,

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL  
PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DP/2021/153 Dated 28 August, 2021  
BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Unit Price DDP Basis	Total Price DDP Basis	Ranking	Findings / Remarks / Recommendations
2	Supply and Installation of Wall Mounted Split AC Unit, 1.5 Ton	330 Units	Greaves Airconditioning (Private) Limited	EAS-1820FCMC410	Euro-Aire	China	85,000.00	28,050,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required)
			Green Appliances (Pvt) Ltd.	GAW-18K5C	Green Appliances (Pvt) Ltd.	China	89,800.00	29,634,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			T.K Medical Instruments Co.	HSU-18CFM	Haier	Pakistan	96,800.00	31,944,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,100/- per RFT.
			Green Leaves	Not mentioned	Midea	China	98,000.00	32,340,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1200/- per RFT.
			Humak Engineering (Pvt) Ltd.	FTN50PXV1	DAIKIN	MALAYSIA	154,000.00	50,820,000.00	5	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**ENGR. ABUL RAHIM KHAN**  
961 Director

Abdul Rabim Khan  
Project Director, Works & Services,  
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**M. MUHAMMAD KHURRAM KHALID**  
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**Prof. Dr. Kartar Dawani**  
Pro-Vice Chancellor  
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Karachi



**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL  
PROCUREMENT OF SPLIT TYPE AIR CONDITIONERS WITH ANCILLARIES**

IFB / NIT No. DUHS/DDP/2021/153 Dated 28 August, 2021

BIDS OPENED ON 16 SEPTEMBER 2021 (Single Stage - One Envelope Procedure)

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Unit Price DDP Basis	Total Price DDP Basis	Ranking	Findings / Remarks / Recommendations
3	Supply and Installation of Wall Mounted Split AC Unit, 2 Ton	17 Units	Greaves Airconditioning (Private) Limited	EAS-2420FC/MC410	Euro-Aire	China	106,500.00	1,810,500.00	1	Lowest evaluated responsive bid approved and recommended to purchase with following optional rates quoted by the bidder: Rs. 650 per RFT for Copper Pipe with Aeroflex Rs. 250 per RFT for Control Cable 3 Core Rs. 200 per RFT Drain Pipe PVC Rs. 180 per RFT for Channel duct / channel Patti Rs. 3,500 Gas Balancing per unit (if required)
			Green Appliances (Pvt) Ltd.	GAW-24K5C	Green Appliances (Pvt) Ltd.	China	123,000.00	2,091,000.00	2	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 575/- per RFT.
			Green Leaves	Not mentioned	Midea	China	133,000.00	2,261,000.00	3	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1200/- per RFT.
			T.K Medical Instruments Co.	HSU-24 LT	Haier	Pakistan	140,000.00	2,380,000.00	4	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,100/- per RFT.
			Humak Engineering (Pvt) Ltd.	FTN60PXV1	DAIKIN	MALAYSIA	182,000.00	3,094,000.00	5	Bid Disqualified / Not Responsive to the qualification Criteria of Bidding Documents Cost of Copper Pipe including Aeroflex Insulation and Control Wiring quoted separately @ 1,150/- per RFT.

**ENGR. ABDUL RAHISH KHAN**  
Project Director

Abdul Raheem Khan  
Project Director & Services,  
University of Health Sciences, Karachi.

**MUHAMMAD KHURRAM KHALID**

Internal Audit  
Muhammad Khurram Khalid  
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