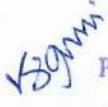




## BID EVALUATION REPORT

1. **Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
2. **Tender Reference No:** DUHS/DP/2021/149 Dated 30<sup>th</sup> July 2021
3. **Tender Description:** **Procurement of X-Ray Machines**
4. **Method of Procurement:** National Competitive Bidding  
(Single Stage – Two Envelopes)
5. **Tender Published:** NIT Hoisted on DUHS & SPPRA PPMS NIT ID  
SR. # T00582-21-0005  
**NIT published on 31 July, 2021**  
a. THE DAWN (English language newspaper)  
b. DAILY JANG (Urdu language newspaper)  
c. DAILY KAWISH (Sindhi language newspaper)  
(Annexure 1)
6. **Total Bid documents Sold;** Eight (08) Nos.
7. **Total Bids Received:** Six (06) Nos.
8. **Technical Bid Opening date:** 24<sup>h</sup> August, 2021 at 11:30 am. (Annexure 2)
09. **No. of Bid technically qualified:** Three (03) Nos.
10. **Bid(s) Rejected:** Nil
11. **Financial bid opened on:** 05<sup>th</sup> November, 2021 at 11:30 am. (Annexure 3)
12. **Bid Evaluation Report:** Attached as (Annexure 4, 5,6 and 7)

1.	<b>Prof. Dr. Kartar Dawani (Chairman)</b> Pro-Vice Chancellor Dow University of Health Sciences	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	<b>Mr. Muhammad Khurram Khalid (Member)</b> Head of Internal Audit Institute of Business Administration	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	<b>Mr. Abdul Rahim Khan (Member)</b> Project Director Works & Services Dow University of Health Science	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

## BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 13.3 (d)

## Procurement of X-Ray Machines

IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021

S#	Qualification Criteria (MANDATORY REQUIREMENTS)	M/s. AGFA PAKISTAN (PVT.) LTD.	M/s. BIOS	M/s. DENEH CORPORATION	M/s. MEDEQUIPS S.M.C.	M/s. Hoora Pharma (Pvt.) Ltd.	M/s. Fuji Film Pakistan (Pvt.) Ltd.
1	Compliance to the Technical Specifications	C <sup>1</sup>	C <sup>1</sup>	C <sup>1</sup>	C <sup>1</sup>	C <sup>1</sup>	C <sup>1</sup>
2	Technical Proposal on Bidder's Letterhead duly signed and stamped	C	C	C	C	C	C
3	Catalogue / Brochures / technical data sheet (having complete technical specifications of the offered good)	C	C	C	C	C	C
4	Item-wise / Feature-wise product compliance / deviation sheet / statement on Bidder's Letterhead duly signed and stamped.	C	C	C	C	C	C
5	Valid Manufacturer Authorization in accordance with ITB Clause 13.3(e)	C	C	C	C	C	C
6	Copy of CNIC of signatory of the Bid Forms	C	C	C	C	C	C
7	Complete Bidding Document, duly signed and stamped on its each/ every page as acceptance of all terms & conditions	C	C	C	C	C	C
8	Compliance to bid validity period	C	C	C	C	C	C
9	Compliance to payment terms and conditions	C	C	C	C	C	C
10	Compliance to the delivery schedule	C	C	C	C	C	C
11	Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website.	C	C	C	C	C	C
12	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C	C	C	C	C
13	Professional Tax Certificate	C	C	C	C	C	C
14	Original Tender Purchase Receipt / Pay Order of Tender Fee	C	C	C	C	C	C
15	Affidavit on stamp paper of Rs. 100/- duly notarized to the effect that: i. The bidder is neither blacklisted nor suspended by any National/International, including Provincial and Federal Govt. ii. Any director or owner of the bidding company is not awarded any punishment from any Court of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited. The Bid Form on Bidder's Letterhead duly signed and stamped shall be inserted in the Financial Proposal. However, a copy of the same shall be attached in the Technical Proposal after hiding the amount.	C	C	C	C	C	C
16	The Price Schedule(s) on Bidder's Letterhead duly signed and stamped shall be inserted in the Financial Proposal. However, a copy of the same shall be attached in the Technical Proposal after hiding the amount.	C	C	C	C	C	C
17	The Bid Form on Bidder's Letterhead duly signed and stamped shall be inserted in the Financial Proposal. However, a copy of the same shall be attached in the Technical Proposal after hiding the amount.	C	C	C	C	C	C
18	Bid Security shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	C	C	C	C	C	C
19	Company Profile Past Experience of the bidder for supplying at least 04 units of quoted equipment with similar or better specification to Public or Private Sector Organizations during the last 3 years ending on the deadline for bid submission (valid documentary evidence required).	C	C	NC	C	C	C
	REMARKS / FINDINGS	R/Q	R/Q	N/Q	R/Q	R/Q	R/Q

C = Complied  
PC = Partially Complied  
NC = Not Complied

R/Q = Responsive / Qualified  
NQ = Not Qualified

1 = ANNEXURE - 5

  
Mr. Muhammad Khurram Khalid  
(Member)  
Head of Internal Audit  
Institute of Business Administration  
Karachi

  
Mr. Abdul Rahim Khan  
(Member)  
Project Director  
Dow University of Health Science  
Works & Services Department  
Karachi

  
Prof. Dr. Kartar Dawani  
(Chairman)  
Pro-Vice Chancellor  
Dow University of Health Sciences  
Karachi



**TECHNICAL STATEMENT****Procurement of X-Ray Machines**

IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021

**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021**

S.No	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Accepted / Rejected	Remarks
1	Digital Radiography With FPD	3	M/s. Deneb Corporation	Vision V RAD Speed Fit Plus a: CXDO-402CW b: Drypix Smart	Visaris Shimadzu Corporation a: Canon Singopre Pte. Ltd b: Fujifilm	Belgrade Serbia Japan a: Japan b: China	Accepted	Minor Deviation
1	Digital Radiography With FPD a: Digital Radiology b: Dry Laser Imager	3	M/s. Hoorra Pharma (Pvt.) Ltd.	Radrex MRAD-A50S a: KXO-50SS b: DS-TA-5A c: BS-02A d: EBT-100A e: CXDI-402C	Canon a: - b: - c: - d: - e: -	Japan	Accepted	Minor Deviation
1	Digital Radiography With FPD a: X Ray Generator b: Tube Stand c: Vertical Bucky Stand d: 06 Way Floating Top Elevator Type Buky Table e: Flat Panel Detector	3	M/s. Medequips S.M.C	N-40HF a: N 40HF b: TPF3S c: C2Rs d: E7884X e: PM2S f: FDXA4343R-HD g: Dicom Printer	Stephanix a: - b: - c: - d: Canon Electron Tubes & Devices e: Canon Electron Tubes & Devices f: Fujifilm	France d: Japan e: Japan	Accepted	Withn Minor Deviation Printer Not Fujifilm
1	Digital Radiography With FPD a: High Frequency X-Ray Generator b: Six Way Floating Top Table c: Floor Mounted Tube Coumn Stand d: X-Ray Tube e: Wall Bucky Chest Stand f: Digital Flat Panel Detector g: Printer	3	M/s. Bios	GXR 40SD a: GXR-40 b: DXT-12M c: 508Drystar AXYS Printer	DR-GEM	Korea	Accepted	Withn Minor Deviation Printer Not Fujifilm
1	Digital Radiography With FPD a: High Frequency X-Ray Generator b: Xray Tube c: Printer	3	M/s. Agfa Pappakistan	FD Smart FGXR-52S a: FDR Smart FGXR C52S b: Mats1717XF-CS1 c: DXP 6000	DR-GEM a: Fujifilm b: Fujifilm c: Fujifilm	Korea a: Korea b: China c: China	Accepted	
2	Mobile Xray Machine	1	M/s. Hoorra Pharma (Pvt.) Ltd.	Mobile Art Evaluation	Shimadzu Corporation	Japan	Accepted	
2	Mobile Xray Machine	1	M/s. Medequips S.M.C	Refale B40 KW HF	Apelem DMS Imagin	France	Accepted	
2	Mobile Xray Machine	1	M/s. Bios	Movix	Stephanix	France	Accepted	

**ENGR. ABDUL RAHIM KHAN**  
Project Director  
Department  
of Health Sciences

**Mr. Abdul Rahim Khan**  
Dow (Member)  
Project Director Works & Services  
Dow University of Health Science

**MR. MUHAMMAD KHURRAM KHALID**  
Head of Internal Audit  
Institute of Business Administration

**Mr. Muhammad Khurram Khalid**  
Head of Internal Audit  
Institute of Business Administration

**PROF. DR. KARTAR DAWANI**  
Vice Chancellor  
Dow University of Health Sciences  
Karachi

**Prof. Dr. Kartar Dawani**  
(Chairman)  
Pro-Vice Chancellor  
Dow University of Health Sciences  
Karachi

Dow University of Health Sciences.



**TECHNICAL STATEMENT**

Procurement of X-Ray Machines

IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021

S.No	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Accepted / Rejected	Remarks
1	Digital Radiography With FPD	3	M/s. Deneb Corporation	Vision V	Visaris	Belgrade Serbia	Accepted with minor deviation	
1	Digital Radiography With FPD a: Digital Radiology b: Dry Laser Imager	3	M/s. Hoorra Pharma (Pvt.) Ltd.	RAD Speed Fit Plus a: CXDO-402CW b: Drypix Smart	Shimadzu Corporation a: Canon Singapore Pte. Ltd b: Fujifilm	Japan a: Japan b: China	Accepted with minor deviation	
1	Digital Radiography With FPD a: X Ray Generator b: Tube Stand c: Vertical Bucky Stand d: 06 Way Floating Top Elevator Type Bucky Table e: Flat Panel Detector	3	M/s. Medequips S.M.C	Radrex MRAD-A50S a: KXO-50SS b: DS-TA-5A c: BS-02A d: EBT-100A e: CXDI-402C	Canon a: - b: - c: - d: - e: -	Japan	Accepted with minor deviation	Printer not fuji film
1	Digital Radiography With FPD a: High Frequency X-Ray Generator b: Six Way Floating Top Table c: Floor Mounted Tube Cournn Stand d: X-Ray Tube e: Wall Bucky Chest Stand f: Digital Flat Panel Detector g: Printer	3	M/s. Bios	N-40HF a: N 40HF b: TPF3S c: C2Rs d: E7884X e: PM2S f: FDXA4343R-HD g: Dicom Printer	Stephanix a: - b: - c: - d: Canon Electron Tubes & Devices e: Canon Electron Tubes & Devices f: Fujifilm	France d: Japan e: Japan	Accepted	
1	Digital Radiography With FPD a: High Frequency X-Ray Generator b: X-ray Tube c: Printer	3	M/s. Agfa Pakistan	GXR 40SD a: GXR-40 b: DXT-12M c: 508Drystar AXYS Printer	DR-GEM	Korea	Accepted with minor deviation	Printer not fuji film
1	Digital Radiography With FPD a: X-Ray Machine Generator b: Fuji FDR SE Lite C43 c: Fujifilm Drypix Smart Printer	3	M/s. Fuji Film	FD Smart FGXR-52S a: FDR Smart FGXR C52S b: Mars1717XF-CS1 c: DXP 6000	DR-GEM a: Fujifilm b: Fujifilm c: Fujifilm	Korea a: Korea b: China c: China	Accepted	
2	Mobile Xray Machine	2	M/s. Hoorra Pharma (Pvt.) Ltd.	Mobile Art Evaluation	Shimadzu Corporation	Japan	Accepted	
2	Mobile Xray Machine	2	M/s. Medequips S.M.C	Retate B40 KW HF	Apellem DMS Imagin	France	Accepted	
2	Mobile Xray Machine	2	M/s. Bios	Movix	Stephanix	France	Accepted	

Rec on  
04/10/2021  
02:01 pm

MUHAMMAD KHURRAM KHALID  
Head Internal Audit  
Institute of Business Administration  
Karachi

PROF. DR. KAKTAR DAWANI  
Pro Vice Chancellor  
Dow University of Health Sciences  
Karachi

OSAMA ABDUL QAYOUM  
INCHARGE  
MEDICAL ENGINEERING DEPARTMENT  
DOW UNIVERSITY OF HEALTH SCIENCES

ENRAB ABDOL FATHIM KHAN  
Project Director  
Works & Services Department  
Dow University of Health Sciences  
Karachi



**TECHNICAL EVALUATION REPORT****Annexure-06****Procurement of X-Ray Machines****IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021****TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021****M/s. AGFA PAKISTAN (PVT.) LTD.**

ITEM NO.		1
NAME OF EQUIPMENT / INSTRUMENT		Digital Radiography With FPD
MODEL / CAT #		
MAKE		
COUNTRY OF ORIGIN		
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks
<b>A.</b>	<b>PRODUCT EVALUATION</b>	
<b>1</b>	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	<b>25</b>
1.1	Fully compliant with the required specifications	25
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20
<b>2</b>	<b>Product International Certification</b>	<b>15</b>
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	3
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	2
<b>B</b>	<b>BIDDER EVALUATION</b>	
<b>3</b>	<b>Technical Staff</b>	<b>10</b>
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04
<b>4</b>	<b>Workshop facility Testing / Calibration of Equipment</b>	<b>05</b>
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05
<b>5</b>	<b>Post Warranty Service Contract</b>	<b>10</b>
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10
<b>6</b>	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	<b>25</b>
6.1	Single Purchase Order / Contract Award valuing PRs. 15.000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10
6.2	Single Purchase Order / Contract Award valuing PRs. 10.000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09
6.3	Single Purchase Order / Contract Award valuing PRs. 5.000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06
<b>7</b>	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	<b>10</b>
7.1	Above PKR 200 million	10
7.2	Above PKR 100 million	05
7.3	Above PKR 50 million	03
7.4	Below PKR 50 million	02
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>
<b>REMARKS / FINDINGS</b>		<b>43</b>
		<b>Dis-Qualified</b>

*Kartar Dawani*  
**PROF. DR. KARTAR DAWANI**  
 Pro Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

*Abdul Rahim Khan*  
**ENGR. ABDUL RAHIM KHAN**  
 Project Director  
 Works & Services Department  
 Dow University of Health Sciences  
 Karachi

*Muhammad Khurram Khalid*  
**MUHAMMAD KHURRAM KHALID**  
 Head of Internal Audit  
 Institute of Business Administration  
 Karachi



**TECHNICAL EVALUATION REPORT**

**Annexure-06**

**Procurement of X-Ray Machines**

**IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021**


**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021**

**M/s. BIOS**

		ITEM NO.	1	2
		NAME OF EQUIPMENT / INSTRUMENT	Digital Radiography With FPD	Mobile Xray Machine
		MODEL / CAT #	N-40HF	Movix
		MAKE	Stephanix	Stephanix
		COUNTRY OF ORIGIN	France	France
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks		
<b>A.</b>	<b>PRODUCT EVALUATION</b>			
<b>1</b>	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	<b>25</b>		
1.1	Fully compliant with the required specifications	25	25	25
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20		
<b>2</b>	<b>Product International Certification</b>	<b>15</b>		
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10		
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	03	3	3
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	02		
<b>B</b>	<b>BIDDER EVALUATION</b>			
<b>3</b>	<b>Technical Staff</b>	<b>10</b>		
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02	2	2
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04	4	4
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04	4	4
<b>4</b>	<b>Workshop facility Testing / Calibration of Equipment</b>	<b>05</b>		
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05	5	5
<b>5</b>	<b>Post Warranty Service Contract</b>	<b>10</b>		
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10		
<b>6</b>	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	<b>25</b>		
6.1	Single Purchase Order / Contract Award valuing PRs. 15.000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10	10	10
6.2	Single Purchase Order / Contract Award valuing PRs. 10.000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09	9	9
6.3	Single Purchase Order / Contract Award valuing PRs. 5.000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06	6	6
<b>7</b>	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	<b>10</b>		
7.1	Above PKR 200 million	10	10	10
7.2	Above PKR 100 million	05		
7.3	Above PKR 50 million	03		
7.4	Below PKR 50 million	02		
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>78</b>	<b>78</b>
<b>REMARKS / FINDINGS</b>			<b>Qualified</b>	<b>Qualified</b>

  
**ENGR. ABDUL WAHID KHAN**  
 Project Director  
 Works & Services Department  
 Dow University of Health Sciences  
 Karachi

  
**PROF. DR. KARTAR DAWANI**  
 Pro Vice Chancellor  
 Dow University of Health Sciences  
 Karachi

  
**MUHAMMAD KHURAM**  
 Head of Internal Audit  
 Institute of Business Administration  
 Karachi.



**TECHNICAL EVALUATION REPORT****Annexure-06****Procurement of X-Ray Machines****IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021****TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021****M/s. DENEK CORPORATION**

		ITEM NO.	1
		NAME OF EQUIPMENT / INSTRUMENT	Digital Radiography With FPD
		MODEL / CAT #	Vision V
		MAKE	Visaris
		COUNTRY OF ORIGIN	Belgrade Serbia
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
<b>A.</b>	<b>PRODUCT EVALUATION</b>		
<b>1</b>	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	<b>25</b>	
1.1	Fully compliant with the required specifications	25	
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20	<b>20</b>
<b>2</b>	<b>Product International Certification</b>	<b>15</b>	
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10	<b>10</b>
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	03	<b>3</b>
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	02	<b>0</b>
<b>B</b>	<b>BIDDER EVALUATION</b>		
<b>3</b>	<b>Technical Staff</b>	<b>10</b>	
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02	<b>1</b>
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04	<b>4</b>
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04	<b>4</b>
<b>4</b>	<b>Workshop facility Testing / Calibration of Equipment</b>	<b>05</b>	
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05	<b>5</b>
<b>5</b>	<b>Post Warranty Service Contract</b>	<b>10</b>	
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10	<b>0</b>
<b>6</b>	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	<b>25</b>	
6.1	Single Purchase Order / Contract Award valuing PRs. 15,000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10	<b>0</b>
6.2	Single Purchase Order / Contract Award valuing PRs. 10,000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09	<b>0</b>
6.3	Single Purchase Order / Contract Award valuing PRs. 5,000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06	<b>0</b>
<b>7</b>	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	<b>10</b>	
7.1	Above PKR 200 million	10	<b>0</b>
7.2	Above PKR 100 million	05	
7.3	Above PKR 50 million	03	
7.4	Below PKR 50 million	02	
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>47</b>
<b>REMARKS / FINDINGS</b>			<b>Dis-Qualified</b>

ENGR. **ABDUL RAHMAN KHAN**  
Project Director  
Works & Services Department  
Dow University of Health Sciences  
Karachi

PROF. DR. **KARTAR DAWANI**  
Pro Vice Chancellor  
Dow University of Health Sciences  
Karachi

MUHAMMAD **MURRAM KHAN**  
Head of Internal Audit  
Institute of Business Administration  
Karachi



**TECHNICAL EVALUATION REPORT**

**Annexure-06**

**Procurement of X-Ray Machines**

**IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021**

**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021**

**M/S. FUJI FILM PAKISTAN (PVT.) LTD.**

ITEM NO.		1
NAME OF EQUIPMENT / INSTRUMENT		Digital Radiography With FPD
MODEL / CAT #		Radrex MRAD-A50S
MAKE		DR-GEM
COUNTRY OF ORIGIN		Korea
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks
<b>A. PRODUCT EVALUATION</b>		
<b>1</b>	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	<b>25</b>
1.1	Fully compliant with the required specifications	25
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20
<b>2</b>	<b>Product International Certification</b>	<b>15</b>
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	03
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	02
<b>B. BIDDER EVALUATION</b>		
<b>3</b>	<b>Technical Staff</b>	<b>10</b>
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04
<b>4</b>	<b>Workshop facility Testing / Calibration of Equipment</b>	<b>05</b>
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05
<b>5</b>	<b>Post Warranty Service Contract</b>	<b>10</b>
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10
<b>6</b>	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	<b>25</b>
6.1	Single Purchase Order / Contract Award valuing PRs. 15.000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10
6.2	Single Purchase Order / Contract Award valuing PRs. 10.000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09
6.3	Single Purchase Order / Contract Award valuing PRs. 5.000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06
<b>7</b>	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	<b>10</b>
7.1	Above PKR 200 million	10
7.2	Above PKR 100 million	05
7.3	Above PKR 50 million	03
7.4	Below PKR 50 million	02
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>
<b>REMARKS / FINDINGS</b>		<b>Dis-Qualified</b>

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**TECHNICAL EVALUATION REPORT**

**Annexure-06**

**Procurement of X-Ray Machines**

**IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021**

**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021**

**M/s. Hoorra Pharma (Pvt.) Ltd.**

ITEM NO.		1	2
NAME OF EQUIPMENT / INSTRUMENT		Digital Radiography With FPD	Mobile Xray Machine
MODEL / CAT #		RAD Speed Fit Plus	Mobile Art Evaluation
MAKE		Shimadzu Corporation	Shimadzu Corporation
COUNTRY OF ORIGIN		Japan	Japan
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
<b>A. PRODUCT EVALUATION</b>			
1	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	25	
1.1	Fully compliant with the required specifications	25	25
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20	20
2	<b>Product International Certification</b>	15	
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10	10
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	03	3
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	02	
<b>B BIDDER EVALUATION</b>			
3	<b>Technical Staff</b>	10	
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02	2
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04	4
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04	2
4	<b>Workshop facility Testing / Calibration of Equipment</b>	05	
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05	5
5	<b>Post Warranty Service Contract</b>	10	
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10	
6	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	25	
6.1	Single Purchase Order / Contract Award valuing PRs. 15.000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10	10
6.2	Single Purchase Order / Contract Award valuing PRs. 10.000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09	9
6.3	Single Purchase Order / Contract Award valuing PRs. 5.000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06	6
7	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	10	
7.1	Above PKR 200 million	10	10
7.2	Above PKR 100 million	05	
7.3	Above PKR 50 million	03	
7.4	Below PKR 50 million	02	
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>81</b>
<b>REMARKS / FINDINGS</b>		<b>Qualified</b>	<b>Qualified</b>

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**TECHNICAL EVALUATION REPORT**

**Annexure-06**

**Procurement of X-Ray Machines**

**IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021**

**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021**

**M/s. MEDEQUIPS S.M.C.**

ITEM NO.		1	2
NAME OF EQUIPMENT / INSTRUMENT		Digital Radiography With FPD	Mobile Xray Machine
MODEL / CAT #		Radrex MRAD-A50S	Refale B40 KW HF
MAKE		Canon	Apelem DMS Imagin
COUNTRY OF ORIGIN		Japan	France
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
<b>A.</b>	<b>PRODUCT EVALUATION</b>		
<b>1</b>	<b>Conformity to the Purchaser's Specifications (Mandatory)</b>	25	
1.1	Fully compliant with the required specifications	25	25
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	20	20
<b>2</b>	<b>Product International Certification</b>	15	
2.1	USA Food & Drug Administration (USA-FDA 510k) / WHO (PQS)	10	
2.2	European Directive 93/42 / EEC / MDD / CE for specific model	03	3
2.3	Japan Quality Assurance Organization (JQAO) / Japan Industrial Standard (JIS) Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan for specific model	02	2
<b>B</b>	<b>BIDDER EVALUATION</b>		
<b>3</b>	<b>Technical Staff</b>	10	
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical) (1 mark for each)	02	2
3.2	Graduate Engineer in relevant field (Electronics / Biomedical) (2 marks for each)	04	4
3.3	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council – Foreign Training Certificate must be attached (02 mark for each)	04	0
<b>4</b>	<b>Workshop facility Testing / Calibration of Equipment</b>	05	
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	05	5
<b>5</b>	<b>Post Warranty Service Contract</b>	10	
5.1	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks.	10	
<b>6</b>	<b>Bidder's prior experience for supplying the Medical Equipment / Instruments to the Public / Private Sector Universities / Government / Semi-Government Organization (Provincial / Federal / Local) in Pakistan during last 3 years Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.</b>	25	
6.1	Single Purchase Order / Contract Award valuing PRs. 15.000 million or above. (05 marks for each PO / Contract Award – Maximum 10 Marks)	10	10
6.2	Single Purchase Order / Contract Award valuing PRs. 10.000 million or above. (03 marks for each PO / Contract Award – Maximum 09 Marks)	09	9
6.3	Single Purchase Order / Contract Award valuing PRs. 5.000 million or above. (02 marks for each PO / Contract Award – Maximum 06 Marks)	06	6
<b>7</b>	<b>Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)</b>	10	
7.1	Above PKR 200 million	10	10
7.2	Above PKR 100 million	05	
7.3	Above PKR 50 million	03	
7.4	Below PKR 50 million	02	
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>71</b>
<b>REMARKS / FINDINGS</b>		<b>Qualified</b>	<b>Qualified</b>

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## FX RATES SHEET

### Treasury & Capital Markets Group

145/2021

DATE: Thursday, 12 August 2021

Ready Transaction Rates			
Currency	Symbol	TT Selling	TT Buying
US DOLLAR	USD	164.35	163.85
EURO	EUR	193.32	192.73
JAPANESE YEN	JPY	1.4891	1.4845
BRITISH POUND	GBP	228.00	227.31
SWISS FRANC	CHF	178.34	177.79
CANADIAN DOLLAR	CAD	131.46	131.06
AUSTRALIAN DOLLAR	AUD	121.13	120.76
SWEDISH KRONA	SEK	19.05	18.99
NORWEGIAN KRONE	NOK	18.56	18.51
DANISH KRONE	DKK	25.95	25.87
NEWZEALAND DOLLAR*	NZD	115.72	115.37
SINGAPORE DOLLAR	SGD	121.14	120.77
HONGKONG DOLLAR	HKD	21.21	21.14
KOREAN WON*	KRW	0.1420	0.1415
CHINESE YUAN	CNY	25.65	25.57
MALAYSIAN RINGGIT*	MYR	38.83	38.71
THAI BAHT*	THB	4.96	4.94
U.A.E DIRHAM	AED	45.06	44.93
SAUDI RIYAL	SAR	43.87	43.74
QATAR RIYAL*	QAR	45.16	45.02
KUWAITI DINAR*	KWD	547.47	545.81

Indicative FBP Rates							
Currency	SIGHT / 15 Days	1M	2M	3M	4M	5M	6M
USD	163.65	163.60	163.28	162.97	162.60	162.25	161.93
EUR	192.18	192.19	191.94	191.67	191.35	191.14	190.87
GBP	227.00	226.93	226.52	226.08	225.58	225.17	224.72

Conversion Rates for Frozen FCY Deposits		Settlement Date  Monday, 16 August 2021
USD	163.9	
GBP	226.3131	
EUR	191.9761	
JPY	1.4792	

Rates for cash/Currency Notes		
Currency	Selling	Buying
USD	165.99	162.21
GBP	230.28	225.00
EUR	194.92	190.77
JPY	1.5040	1.4696
SAR	44.31	43.20
AED	45.20	44.45

LIBOR	
1 Month	0.09650
3 Month	0.12275
6 Month	0.15625

- > Please call Treasury Sales Desk (9922 0337, 9922 0438 & 9922 0747) for transactions over US Dollars 5,000 or equivalent amount in other currencies (cumulative basis)
  - > Above rates are not valid for transactions above USD 5,000 or equivalent amount in other currencies (cumulative basis)
  - > Unless otherwise specifically stated, the given rates are market indicative and subject to change without prior notice
  - > NBP captures above foreign exchange rates from sources believed to be reliable. NBP does not accept any liability for consequences that may arise from the usage of these rates
  - > All FX designated branches must ensure reporting of all export bills falling over due today
  - > All FX designated branches must ensure that all credits in Nostro accounts have been responded
  - > All FX designated branches must ensure retention of export proceeds into FC accounts as per SBP guidelines
  - > For all Chinese Yuan transactions please contact Treasury Sales Desk
- \* Currencies listed are NOT available to NBP's customers, please contact treasury sales for more details

**THIS IS A COMPUTER GENERATED RATE SHEET AND DOES NOT REQUIRE ANY SIGNATURE**

Treasury Sales Desk - Head Office: I.I. Chundrigar Road, Karachi  
Direct Lines: 99220337, 99220438, 99220747. Email: fxsales@nbp.com.pk / tmg.fet@nbp.com.pk PABX 99220100 - 50, Exts: 3211, 3212, 3213 & 3214

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**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**

Procurement of X-Ray Machines

IFB / NIT No: DUHS/DP/2021/149 /152 Dated 30 July 2021

**TECHNICAL BIDS / PROPOSALS OPENED ON 24th AUGUST, 2021 AND FINANCIAL BIDS / PROPOSALS OPENED ON 05 NOVEMBER 2021**

N.B.P Currency Exchange Rate as on 12th August, 2021 USD=164.35, Euro=193.32 (Rules - 42(2), SPP Rules 2010 Amended 2019)

Item No.	Name of Equipment	Qty.	Name of Bidder	Model	Make	Country of Origin	Currency	Unit Price C&F Basis	Total Price CNF Basis	Unit Price CNF Basis Equal to PRs.	Total Price C&F Basis Equal to PRs.	Ranking	Recommendations / Remarks
1	Digital Radiography With FPD a: Digital Radiology b: Dry Laser Imager	3 Unit	M/s. Hoorra Pharma (Pvt.) Ltd.	RAD Speed Fit Plus a: CXDO-402CW	Shimadzu Corporation Canon Singapore Pte. Ltd	Japan	USD	94,000.00	282,000.00	15,448,900.00	45,346,700.00		
			M/s. Hoorra Pharma (Pvt.) Ltd.	Drypix Smart	Fujifilm	China	USD	8,800.00	26,400.00	1,446,280.00	4,338,840.00	1st	Accepted and recommended to purchase being the lowest evaluated responsive bid
				Total			USD	102,800.00	308,400.00	16,895,180.00	50,685,540.00		
1	Digital Radiography With FPD a: High Frequency X-Ray Generator b: Six Way Floating Top Table c: Floor Mounted Tube Column Stand d: X-Ray Tube e: Wall Bucky Chest Stand f: Digital Flat Panel Detector g: Printer	3 Unit	M/s. Bios	N-40HF a: N 40HF b: TPF3S c: C2Rs d: E7884X e: PM2S f: FDXA4343R-HD g: Dicom Printer	Stephanix a: - b: - c: - d: Canon Electron Tubes & Devices e: Canon Electron Tubes & Devices f: Fujifilm	France d: Japan e: Japan	Euro	96,500.00	289,500.00	18,655,380.00	55,966,140.00	2nd	
1	Digital Radiography With FPD a: X Ray Generator b: Tube Stand c: Vertical Bucky Stand d: 06 Way Floating Top Elevator Type Bucky Table e: Flat Panel Detector	3 Unit	M/s. Medequips S.M.C	Radirex MRAD-A50S a: KXO-50SS b: DS-TA-5A c: BS-02A d: EBT-100A e: CXDI-402C	Canon a: - b: - c: - d: - e: -	Japan	USD	133,300.00	399,900.00	21,907,855.00	65,723,565.00	3rd	
2	Mobile Xray Machine	1 Unit	M/s. Hoorra Pharma (Pvt.) Ltd.	Mobile Art Evaluation	Shimadzu Corporation	Japan	USD	34,000.00	34,000.00	5,587,900.00	5,587,900.00	1st	Accepted and recommended to purchase being the lowest evaluated responsive bid
2	Mobile Xray Machine	1 Unit	M/s. Bios	Movix	Stephanix	France	Euro	29,900.00	29,900.00	5,780,268.00	5,780,268.00	2nd	
2	Mobile Xray Machine	1 Unit	M/s. Medequips S.M.C	Refale B40 KW HF	Apelem DMS Imagin	France	Euro	56,900.00	56,900.00	10,999,908.00	10,999,908.00	3rd	

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