



BID EVALUATION REPORT

- 1. Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
- 2. Tender Reference No:** DUHS/DP/2021/-137/139 Dated 27 April 2021
- 3. Tender Description:** Hiring of Janitorial Services for Health facilities of DUHS along with Dow Lab. Collections Points in Karachi city and across Sindh Province besides Quetta & Hub city of Baluchistan Province. (Ref No. DUHS/DP/2021/138)
- 4. Method of Procurement:** National Competitive Bidding
(Single Stage – Two Envelope)
- 5. Tender Published:** NIT Hoisted on DUHS & SPPRA PPMS NIT ID
Sr.# T00582-20-0023;
NIT published on 29 April 2021
a. DAWN (English language newspaper);
b. JANG (Urdu language newspaper); and
c. KAWISH (Sindhi language newspaper).
(Annexure 1)
- 6. Total Bid documents Sold:** Five (05) Nos.
- 7. Total Bids Received:** Four (04) Nos.
- 8. Technical Bid Opening date:** 25 May 2021 at 11:30 Hrs. (Annexure 2)
- 9. No. of Bid technically qualified:** Three (03 No.)
- 10. Bid(s) Rejected/Disqualified:** One (01 No.)
- 11. Financial Bid Opening date:** 24 June 2021 at 11:30 Hrs. (Annexure 3)
- 12. Bid Evaluation Report / CS:** Attached as Annexure 4, 5 and 6.


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Head of Internal Audit
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Karachi.


Prof. Dr. Kartar Dawani (Chairman PC)
Pro-Vice Chancellor
Dow University of Health Sciences,
Karachi

BIDDER'S RESPONSIVENESS TO THE ELIGIBILITY CRITERIA (MANDATORY REQUIREMENTS)

Hiring of Janitorial Services for Health facilities of DUHS along with Dow Lab. Collections Points in Karachi city and across Sindh Province besides Quetta & Hub city of Balochistan Province. (Ref: No. DUHS/DP/2021/138)

N.I.T No. DUHS/DP/2021/137/139 Dated 27 April 2021 (Ref: No. DUHS/DP/2021/138)
Technical Bids Opened on 25 May 2021 AT 11:30 A.M.

Clause Ref #	Parameters of Eligibility Criteria	AI-Basit Facilities Management (Pvt) Ltd.		Master Multi-Tech (Pvt.) Limited		Prime Human Resource Services Pvt. Ltd.		Ron Don Enterprises (Pvt.) Ltd.	
		Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No
ITB 2.1	Original Tender Purchase Receipt / Pay Order of Tender Fee.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.2	Bidder should be based in Karachi or should have a branch in Karachi.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.3	Copy of CNIC of signatory of the Bid Forms.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.4	Bidder must be available on 'List of Active Tax Payers' of FBR website (for Income Tax).	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.5	Bidder must be available on 'List of Active Tax Payers' SRB website (for Sales Tax).	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.6	Valid Professional Tax Certificate.	Yes	Yes	Yes	Yes	Yes	Yes	No	Expired on 30-06-2020
ITB 2.7	Valid registration with SECP / Registrar of Firms.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.8	Valid certificate of Registration of Employees Old-Age Benefit Institution (EOBI).	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.9	Valid certificate of Social Security Registration of employees. Registration Certificate with SESSI.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.10	Duly signed and stamped General Compliance Certificate as per the format given at Annexure-B of this document.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.11	Duly signed and stamped Compliance to Scope of Work as mentioned vide Annexure-C of this document.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

ENGR. ABDUL RAHIM KHAN
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Mir. Abdul Rahim Khan
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MUHAMMAD KHURRAM
Head of Internal Audit
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(Member)

Mir. Muhammad Khurram Khalid
Head of Internal Audit
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PROF. DR. KARTAR DAWANI
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Clause Ref #	Parameters of Eligibility Criteria	AI-Basit Facilities Management (Pvt) Ltd.		Master Multi-Tech (Pvt.) Limited		Prime Human Resource Services Pvt. Ltd.		Ron Don Enterprises (Pvt.) Ltd.	
		Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No
ITB 2.12	Bidder / Company Profile / Details as per Annexure – D.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.13	Average annual turnover in preceding 3 years (on closing of last fiscal year) should not be less than Rs. 25.000 million, demonstrated through Income Tax Returns (ITR – FBR), details to be submitted as per Annexure – E.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.14	Valid Clients List as per specimen given at Annexure – F.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.15	Percentage of payment (tentative) to be paid to the staff out of total payment claimed by the bidder from DUHS (attach progressive schedule month-wise for complete one year).	Yes	Yes	Yes	Yes	Yes	Yes	No	No
ITB 2.16	Duly signed and stamped Affidavit on Stamp Paper of Rs. 100/- as per Specimen at Appendix – 1.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ITB 2.17	Original Reference Letters / Satisfactory Performance Certificates from current employer(s) on their official letter head duly signed and stamped by the competent authority, showing that bidder is providing the 100 or more Janitor's Services at a time on yearly contract basis to a minimum 200 bedded hospital. The bidder already working in the DUHS must submit the original satisfactory performance certificate issued by the Registrar, DUHS, otherwise their bid will be rejected instantly.	Yes	Yes	Yes	Yes	Yes	Yes	No	No
REMARKS		Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Not Responsive/ Not Qualified	Not Responsive/ Not Qualified


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TECHNICAL EVALUATION REPORT

ANNEXURE - 5

Hiring of Janitorial Services for Health facilities of DUHS along with Dow Lab. Collections Points in Karachi city and across Sindh Province besides Quetta & Hub city of Balochistan Province. (Ref: No. DUHS/DP/2021/138)

N.I.T No. DUHS/DP/2021/137/139 Dated 27 April 2021 (Ref: No. DUHS/DP/2021/138)

Technical Bids Opened on 25 May 2021 AT 11:30 A.M.

S#	Evaluation Parameters/Sub-parameters	Maximum Points	Al-Basit Facilities Management (Pvt) Ltd.	Master Multi-Tech (Pvt.) Limited	Prime Human Resource Services Pvt. Ltd.	Ron Don Enterprises (Pvt.) Ltd.
1	Head office and Regional offices across the Pakistan:	Max. 10				
1.1	Head Office with 3 regional offices	10	10	10	10	10
1.2	Head Office with 2 regional offices	8	0	0	0	0
1.3	Head Office with 1 regional office	5	0	0	0	0
1.4	Head Office in Karachi	3	0	0	0	0
2	Experience in Handling Janitorial Services contracts throughout Pakistan	Max. 15				
2.1	Established during 2016-2020	5	0	0	0	0
2.2	Established during 2011-2015	10	10	10	0	0
2.3	Established during 2010 or early	15	0	0	15	15
3	Prior Similar Experience with the Public / Private Sector HOSPITAL for providing the Janitor's Services for a minimum period of 12 months during the last five (05) years ending on the deadline for bid submission. NOTE:- If a contract extended by the employer(s) for next 12 month or more period all such projects shall be considered as a separate yearly Project(s). No point shall be given for less than 12 month's period.	Max. 30				
3.1	400 Bed Hospital and above for providing the 200 or more Janitor's Services at a time (10 points for each yearly contract – Max. 30 points)	30	10	10	10	0
3.2	300 Bed Hospital and above for providing the 150 or more Janitor's Services at a time (8 points for each yearly contract – Max. 24 points)	24	0	24	0	0
3.3	200 Bed Hospital and above for providing the 100 or more Janitor's Services at a time (5 points for each yearly contract – Max. 15 points)	15	10	5	0	0
3.4	100 Bed Hospital and above for providing the 50 or more Janitor's Services at a time (3 points for each yearly contract – Max. 9 points)	9	0	0	0	0
4	Client's Satisfactory Performance Certificate issued during the last 5 years by any Public Sector Organization OR any Private Sector large National / Multi-National organization registered with SECP.	Max. 20				
4.1	Above 20 Clients	20	0	0	0	0
4.2	Above 15 Clients	15	15	0	0	0
4.3	Above 10 Clients	10	0	10	10	0
4.4	Above 5 Clients	5	0	0	0	5
4.5	Above 2 Clients	2	0	0	0	0
6	Human Resource / Total Number of Employees on Bidder's Payroll	Max. 10				
6.1	Above 200 Employees	10	10	10	10	10
6.2	Above 100 Employees	7	0	0	0	0
6.3	Above 50 Employees	4	0	0	0	0
7	Relevant & valid ISO Certification	Max. 5				
7.1	Yes	5	0	0	5	0
7.2	No	0	0	0	0	0
8	Average Annual Turnover during last three (03) financial years	Max. 10				
8.1	Above 150 Million	10	0	0	10	10
8.2	Above 100 Million	7	0	0	0	0
8.3	Above 50 Million	5	5	5	0	0
8.4	Above 25 Million	3	0	0	0	0
8.5	Below 25 Million	0	0	0	0	0
TOTAL POINTS		100	70	75	70	50
REMARKS			Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Not Responsive/ Not Qualified

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COMPARATIVE STATEMENT

HIRING OF JANITORIAL SERVICES FOR HEALTH FACILITIES OF DUHS ALONG WITH DOW LAB. COLLECTIONS POINTS IN KARACHI CITY AND ACROSS SINDH PROVINCE BESIDES QUETTA & HUB CITY OF BALUCHISTAN PROVINCE.

(REF NO. DUHS/DP/2021/138)

N.I.T No. DUHS/DP/2021/-137/139 Dated 27 April 2021 (REF NO. DUHS/DP/2021/138)

Technical Bids Opened on 25 May 2021 ---- Financial Bids opened on 24 June 2021

DUHS - OJHA CAMPUS (GROUP - A)

S#	Description	Unit / Qty.	M/s. Prime Human Resource Services Pvt. Ltd.		M/s. Al-Basit Facilities Management (Pvt) Ltd.		M/s. Master Multi-Tech (Pvt.) Limited	
			Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges
1	Supervisor (Male / Female)	20 Nos.	24,390.00	487,800.00	24,990.00	499,800.00	28,000.00	560,000.00
2	Janitorial Staff (Male / Female)	352 Nos.	22,890.00	8,057,280.00	22,990.00	8,092,480.00	26,800.00	9,433,600.00
Total Monthly Charges (in Pak Rs.) including taxes				8,545,080.00		8,592,280.00		9,993,600.00
Total Yearly Charges (in Pak Rs.) including taxes				102,540,960.00		103,107,360.00		119,923,200.00

DUHS - SINDH INFECTIOUS DISEASES HOSPITAL & RESEARCH CENTER, NIPA - KARACHI. (GROUP - B)

S#	Description	Unit / Qty.	M/s. Prime Human Resource Services Pvt. Ltd.		M/s. Al-Basit Facilities Management (Pvt) Ltd.		M/s. Master Multi-Tech (Pvt.) Limited	
			Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges	Rate Per Unit	Total Amount
1	Janitorial Staff (Male / Female)	78 Nos.	22,890.00	1,785,420.00	22,990.00	1,793,220.00	26,800.00	2,090,400.00
Total Monthly Charges (in Pak Rs.) including taxes				1,785,420.00		1,793,220.00		2,090,400.00
Total Yearly Charges (in Pak Rs.) including taxes				21,425,040.00		21,518,640.00		25,084,800.00

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DIDC – DOW INTERNATIONAL DENTAL COLLEGE HOSPITAL, GULISTAN-E-JOUHAR – KARACHI (GROUP – C)

S#	Description	Unit / Qty.	M/s. Prime Human Resource Services Pvt. Ltd.		M/s. Al-Basit Facilities Management (Pvt) Ltd.		M/s. Master Multi-Tech (Pvt.) Limited	
			Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges
1	Supervisor (Male / Female)	3 Nos.	24,390.00	73,170.00	24,990.00	74,970.00	28,000.00	84,000.00
2	Janitorial Staff (Male / Female)	20 Nos.	22,890.00	457,800.00	22,990.00	459,800.00	26,800.00	536,000.00
Total Monthly Charges (in Pak Rs.) including taxes				530,970.00		534,770.00		620,000.00
Total Yearly Charges (in Pak Rs.) including taxes				6,371,640.00		6,417,240.00		7,440,000.00

DUHS – LAB COLLECTION UNITS / POINTS / STAT LABS. / HEALTH FACILITIES ETC. (GROUP – D)

S#	Description	Unit / Qty.	M/s. Prime Human Resource Services Pvt. Ltd.		M/s. Al-Basit Facilities Management (Pvt) Ltd.		M/s. Master Multi-Tech (Pvt.) Limited	
			Monthly Service Charges for Each	Total Monthly Charges	Monthly Service Charges for Each	Total Monthly Charges	Rate Per Unit	Total Amount
1	Janitorial Staff (Male / Female)	104 Nos.	22,890.00	2,380,560.00	22,990.00	2,390,960.00	26,800.00	2,787,200.00
Total Monthly Charges (in Pak Rs.) including taxes				2,380,560.00		2,390,960.00		2,787,200.00
Total Yearly Charges (in Pak Rs.) including taxes				28,566,720.00		28,691,520.00		33,446,400.00
Grand Total Yearly Charges (in Pak Rs.) including taxes (Group A + Group B + Group C + Group D)				158,904,360.00		159,734,760.00		185,894,400.00
Ranking			1st Lowest Bidder		2nd Lowest Bidder		3rd Lowest Bidder	

RECOMMENDATIONS

The bid of M/s. Prime Human Resource Services Pvt. Ltd. is approved and recommended for award of contract being the lowest evaluated responsive / qualified bid.

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