



DOW UNIVERSITY OF HEALTH SCIENCES

ATTENDANCE SHEET

“Procurement of Simulators / Mankins”
(Ref. No. DUHS/DP/2021/121)

Invitation for Bid (NIT) No: DUHS/DP/2021/121 DATED 01 FEBRUARY 2021

OPENING OF TECHNICAL BIDS / PROPOSALS ON 20 FEBRUARY, 2021 AT 11:30 A.M.

S#	BIDDER (Company / Firm / Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
1)	Medinastic healthcare Pvt Ltd	Syed Savim Ali	Manager Sales & Service	03212136700	<i>Savim Ali</i>
2)	Deeds Corp	Annus Ahmed	Business Deup Manager	03343092285	<i>Annus Ahmed</i>
3)	Biologic Medical System	Wajon Suii	Sales & Services	0333-3217168	<i>Wajon Suii</i>
4.	Mediland Pakistan	Aqib Shuja	Sales	0300-0450163 0523-5818101	<i>Aqib Shuja</i>



ENGR. A. BUTT
 Director, Department
 of Biological Sciences
 & Services
 Dow University of Health Sciences
 Karachi



PROF. DR. KERTAR DAWANI
 Pro. Vice Chancellor
 Dow University of Health Sciences
 Karachi



MUHAMMAD KHURRAM KHALIL
 Head of Internal Audit
 Institute of Business Administration
 Karachi

20/2/21



DOW UNIVERSITY OF HEALTH SCIENCES

ATTENDANCE SHEET

Procurement of Simulators / Mankins

(Ref. No. DUHS/DP/2021/121)

Invitation for Bid (NIT) No: DUHS/DP/2021/121 DATED 01 FEBRUARY 2021

OPENING OF FINANCIAL BIDS / PROPOSALS ON 26 MARCH, 2021 AT 11:45 A.M.

S#	BIDDER (Company / Firm / Contractor)	REPRESENTATIVE (Name)	DESIGNATION	CONTACT NUMBER	SIGNATURE
01	Medi'and Pakistan	Dr. Abdul Qadir	Country Manager	0300-0450163	<i>[Signature]</i>
02	Medinostic Health Care	Engr. Adil Rahman	& Business Manager	0345-3139320	<i>[Signature]</i>
03	Deneb Corp	ANUS AMMAD	BUSINESS DEVELOPMENT MANAGER	0331-2092285	<i>[Signature]</i>

[Signature]
MUHAMMAD KHURRAM KHALI
 Head of Internal Audit
 Institute of Business Administration
 Karachi

[Signature]
PROF. DR. FARHAN DAWANI
 Pro. Vice Chancellor
 Dow University of Health Sciences
 Karachi

[Signature]
ENGR. ABDUL RAHIM KHAN
 Works & Services Department
 Dow University of Health Sciences
 Karachi

**PROCUREMENT OF SIMULATORS / MANIKINS
IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021**

HOISTING ON SPPRA WEBSITE

/portal/notice-inviting-tender

**SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY
GOVERNMENT OF SINDH**

HOME PROCUREMENT PLAN TENDER DOCUMENTS EVALUATION DOCUMENTS CONTRACTS REGISTER LOGIN

NOTICE INVITING TENDER

(1 OF 212) [1] [2] [3] [4] [5] [6] [7] [8] [9] [10] [10]

NIT ID	Reference No.	Tender Title/Description	Procuring Agency	Posting Date	Compendium	City	Status	Details
T00582-20-0008	DUHS/DP/2021/121	PROCUREMENT OF SIMULATOR / MANIKINS	Director of Procurement, Dow University of Health Sciences (DUHS) - Universities and Board	02-02-2021		Karachi	Active	

HOISTING ON DUHS WEBSITE



Home About US Education Clinical ORIC Diagnostics


- PROCUREMENT OF SIMULATORS / MANIKINS, DUHS KARACHI. (Tender No. DUHS/DP/2021/121 Dated 02 February 2021)
- (Click here to download the Bidding Documents)

- PROCUREMENT OF HIRING THE THIRD PARTY AUDIT FIRM, DUHS KARACHI. (Tender No. DUHS/DP/2021/120 Dated 02 February 2021)
- (Click here to download the Bidding Documents)

ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi

DAILY DAWN
02 February 2021

 DOW UNIVERSITY OF HEALTH SCIENCES	
IFB No. DUHS/DP/2021/121 Dated: 01 February 2021	
INVITATION FOR BIDS (IFB)	
Dow University of Health Sciences (DUHS), Karachi invites sealed bids for the "Procurement of Simulators/ Mankins" from the Manufacturers / authorized Sole Agents of Manufacturers, having registration with Federal Board of Revenue (FBR) for Income Tax and Sales Tax.	
Tender Fee	Rs. 2,000/- (Rupees Two Thousand only) Non-Refundable
Bidding Procedure	Single Stage - Two Envelope Procedure as per rule 46 sub rule 2 of SPP Rules 2010 (Amended 2019)
Bid security	Two (2%) percent of the total bid value.
Tender purchasing date	From the date of publishing to 19th February 2021
Deadline for submission of bids	20th February, 2021 up to 1100 Hrs.
Bid Opening Date & Time	20th February 2021 at 1130 Hrs.

Bidding Documents containing detailed terms & conditions can be obtained against non-refundable pay Order / Demand Draft of Rs. 2,000/- being tender fee in favour of Dow University of Health Sciences during office hours. No tender shall be sold on the date of opening of bid. Tender Notice and bidding documents are also available on the websites of Dow University of Health Sciences (www.duhs.edu.pk) and Sindh Public Procurement Regulatory Authority (<http://ppms.ppr.sindh.gov.pk>), in this situation, bidder is required to enclose Pay Order / Demand Draft of tender fee (Rs. 2000/-) with their bid, which must be issued by a scheduled bank within the tender purchasing date. DUHS may issue the clarifications or amendments in respect of the bidding documents which will be uploaded on the both websites. DUHS will not be responsible for any confusion or misunderstanding in this regard.

In case of any unforeseen situation or government holiday resulting in closure of office on the date of opening, bids shall be submitted / opened on next working day at the given time and venue.

The Dow University of Health Sciences, Karachi (DUHS) reserves the right to reject any or all the bids subject to the relevant provisions of SPP Rules 2010 (Amended 2019).

Address for Purchasing of bidding documents, submission and opening of bids:
Dow University of Health Sciences (Ojha Campus), Procurement Directorate at Library Block, SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.
Phone No. +92-21-99261497.
Email: director.procurement@duhs.edu.pk

Director Procurement
Dow University of Health
Sciences, Karachi

Kartar
PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
- Karachi

Muhammad
MUHAMMAD KHURRAM KHALI
Head of Internal Audit
Institute of Business Administration
Karachi

Abdul
ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

DAILY KAWISH
02 February 2021

پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616

عجوبہ مرہم
قیمت 80 روپيا
خارش، ڈب، ایگزیمہ ۽ چمڑی جي سمورين بيمارين لاءِ فائديمند ۽ بهترين علاج آهي.
چرند وار کي به ختم ڪري ٿو.
0309-3918616

عجوبہ پام
COUGH SUPPRESSANT
TOPICAL ANALGESIC
قيمت 100 روپيا
سياري جي موسم ۾ سيني ۽ کلي تي لڳائڻ سان فوري آرام، ڪنگم ۽ زڪام ۾ تمام فائديمند آهي، مٿي جي سور، جوڙن جو سور ۽ لکن جي سور کي ختم ڪري ٿو.
منهن، اکين ۽ زخمن تي لڳائڻ کان احتياط ڪريو.
0309-3918616

پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616

پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616
پتھری 0309-3918616

پبلڪ نوٽيس
عام ماڻهن کي اطلاع ٿو ٿي ته منهنجي اصيلن ميسرز ظهيرالدين پٺاڻ ايندڙ ڪمپني، ڊي. ڪو. ٽيو. ڊسٽائوٽو، تعلقو مراد ميمن، ضلعو ملير، ڪراچي ۾ واقع سرڪي نمبرن 3، 54، 108، 110، 111، 126 ۽ 154 جا اصلي سر ۽ جعلي طرح مالڪ آهن. منهنجي اصيلن مذڪوره زمين جي سلسلي ۾ ڪنهن به شخص جي حق برڪر به پاور آف اٿارٽي/گنٽ ٺهڻ ٿي آهي، ٺهڻي منهنجي اصيلن اها زمين ڪنهن کي وڪرو، منتقل ۽ ٺهڻي ڪئي آهي ۽ ٺهڻي مذڪوره زمين جي منتقلي لاءِ درخواست ٿي آهي، ڪجهه ويساڻ گهاتي ڪندڙ ۽ بدعنوان شخص مذڪوره زمين کي ٺڳي ۽ هٿ ٺوڪيل ٻيٽ سرٽيفڪيٽ، واري جي سرٽيفڪيٽ، جعلي قومي سڃاڻپ ڪارڊ، ڪورٽن اٿارٽيسن تي مذڪوره زمين کي پنهنجي نالن تي منتقل ڪرائڻ لاءِ اختيار ڪار، مراد ميمن تعلقو ۽ ضلعو ملير جي آفيس ۾ درخواست ٿي آهي. منهنجا اصيل مذڪوره زمين پنهنجي حق برڪرائڻ لاءِ ڪارروائي ڪري رهيا آهن. جائنابل زمين بابت جيڪو به شخص ٺهڻي ڪندو ٿو انهن پنهنجي جوڪر ۽ هرج طرح تي ائين ڪندو ۽ منهنجا اصيل ٺهڻوار نه رهندا. منهنجا اصيل قانون مرحب ڪنهن به قانوني ۽ ضروري ڪارروائي ڪرڻ جو حق محفوظ رکڻ ٿا.

المشتر: جمشيد احمد ڪوڪر
انڊ ووڪيٽ هاءِ ڪورٽ
ٽيليفون: 0333 2114020

ڪاؤن ڪراچي جي مڪور ڪارمنس لاءِ اطلاع
سمورا امز ڪلائنٽس ڪاؤنٽي ۽ ڪوشش ۾ اشعارن جي بڪنگ ۽ معلومات لاءِ هيڊ آفيس جي هيڊ ڏنل PTCL نمبر تي رابطو ڪندا.
آفيس: وقت: صبح 10 کان رات 9 وڳي تائين.
Contact: 022-2108307,
Fax: 022-2794270 Email: ktaahyd@gmail.com

DOW UNIVERSITY OF HEALTH SCIENCES
اوليف ٽي نمبر DUHS/DP/2021/121 تاريخ 01 فيبروري 2021
واڪ گهر آڻجڻ ٿا
ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز (ڊي يو ايج ايس) ڪراچي کي جي فرانسس سيموليشن لاءِ انڪم ٽيڪس ۽ سباز ٽيڪس لاءِ فيبرل بورڊ آف روينيو (ايف بي آر) ايشور ٽيڪس پيپر لسٽ ۾ شامل ٿيڻ ڪندڙ/ٽيڙ ڪندڙن جي مڃاڻ سول ايجنٽس کان مهربند واک گهريل آهن.

ٽينڊر في	2000 (په هزار روپيا) ناقابل واپسي
واڪ جو طريقو ڪار	سڌل اسٽيج ۾ لٺافا بمطابق ايس بي بي رولز 2010 (ٽرمينر ٿيل 2019) جي شق 46 جي ڏنل شق نمبر 2
واڪ جي سيڪيورٽي	ڪل واڪ جي ماليت جو 2%
واڪ دستاويز خريد ڪرڻ جي تاريخ	هن اشهار جي اشاعت کان 19 فيبروري 2021 تائين
واڪ جمع ڪرائڻ جي آخري تاريخ ۽ وقت	20 فيبروري 2021 صبح 11 وڳي تائين
واڪ کڻڻ جي تاريخ ۽ وقت	20 فيبروري 2021 صبح 11:30 وڳي تائين

تفصيلي شرطن ۽ ضابطن تي مشتمل واڪ دستاويز آفيس وقتن دوران هيٺ ڏنل ايڊريس تان 2000 روپيا (تقابل واپسي) بطور ٽينڊر في بي آرڊر/ڊمانڊ ڊرائٽ جي صورت ۾ ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز جمع ڪرائي حاصل ڪري سگهجن ٿا. واڪ ڪرائڻ واري تاريخ تي ٽينڊر وڪرو نه ٿيندو. ٽينڊر نوٽيس ۽ واڪ دستاويز ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز جي ويب سائٽ www.duhs.edu.pk ۽ سڌ پبلڪ پروڪيورمينٽ ريگيوليٽري اٿارٽي www.pppms.ppprasindh.gov.pk تي دستياب آهن ان صورت ۾ واڪ ٿيندڙ کي پنهنجن واڪن سان گڏ ٽينڊر خريداري جي مقرر تاريخ کان اڳ ڪنهن به شينديول بيمڪ مان جاري ڪيل 2000 روپين جو بي آرڊر / ڊمانڊ ڊرائٽ بطور ٽينڊر في لازمي شامل ڪرڻو پوندو. ڊي يو ايج ايس واڪ دستاويزن سان متعلق وضاحت يا ترميم جاري ڪري سگهڻي ٿي چوڻي مٿي چٽايل ٻنهي ويب سائٽس تي ٿيڻو ڪيون وينديون. ڊي يو ايج ايس هن سلسلي ۾ ڪنهن به ٻيهر ۽ غلط فهمي جي ذميوار نه هوندي.

ٽينڊر ڪرائڻ واري تاريخ تي جيڪڏهن غير متعلق صورتحال يا حڪومت پاران موڪل جي صورت ۾ آفيس بند ٿي وڃي ته واڪ ورندڙ ڪم ڪار واري ڏينهن تي ٺٽي وقت تي جمع ڪرايا/ ڪوٺايا ويندا.

ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز (ڊي يو ايج ايس) ڪراچي، ايس بي بي رولز 2010 (ٽرمينر ٿيل 2019) جي لاڳاپيل شق مطابق ڪنهن هڪ يا سمورن واڪن کي رد ڪرڻ جو حق محفوظ رکي ٿي.

واڪ دستاويز خريد ڪرڻ، جمع ڪرائڻ ۽ ڪولڻ جي ايڊريس:
ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز (ايجها ڪيمپس)،
پروڪيورمينٽ وائز ڪنٽريٽ، لائبريري بلاڪ،
اسپارٽو روڊ آف مين يونيورسٽي روڊ، گلزار هجري،
اسڪيم نمبر 33، ڪراچي.
فون: 92-21-99261497
اي ميل: director.procurement@duhs.edu.pk

ڊاڪٽر بگٽو پروڪيورمينٽ
ڊاڪٽر يونيورسٽي آف هيلٿ سائنسز ڪراچي




ENGR. ABDUL RAHIM
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi

PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi

BID EVALUATION REPORT

- 1. Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
- 2. Tender Reference No:** No. DUHS/DP/2021/121 Dated 01 February 2021.
- 3. Tender Description:** **Procurement of Simulators / Manikins.**
- 4. Method of Procurement:** National Competitive Bidding
(Single Stage – Two Envelope)
- 5. Tender Published:** NIT Hoisted on DUHS & SPPRA PPMS NIT ID
Sr.# T00582-20-0008;
NIT published on 02 February 2021
a. THE DAWN (English language newspaper);
b. DAILY JANG (Urdu language newspaper); and
c. DAILY KAWISH (Sindhi language newspaper).
(Annexure 1)
- 6. Total Bid documents Sold:** Seven (07) Nos.
- 7. Total Bids Received:** Six (06) Nos. **(Annexure 2)**
- 8. Technical Bid Opening date:** 20 February 2021 at 11:30 Hrs.
- 9. No. of Bid technically qualified:** Two (02 Nos.)
- 10. Bid(s) Rejected/Disqualified:** Four (04 Nos.)
- 11. Financial Bid Opening date:** 26 February 2021 at 11:45 Hrs. **(Annexure-3)**
- 12. Bid Evaluation Report / CS:** Attached as **Annexure 4, 5, 6 and 7.**

1.	Prof. Dr. Kartar Dawani (Chairman) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	Muhammad Khurram Khalid (Member) Head of Internal Audit IBA – Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	Abdul Rahim Khan (Member) Project Director, Works & Services, Dow University of Health Sciences, Karachi	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

Procurement of Simulators / Manikins

IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021
 TECHNICAL BIDS / PROPOSALS OPENED ON 20 FEBRUARY 2021 ---- FINANCIAL BIDS / PROPOSALS OPENED ON 26 MARCH 2021

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Currency	Unit Price C&F Basis	Total Price CNF Basis	Unit Price CNF Basis Equal to PRS.	Total Price CNF Basis Equal to PRS.	Grading	Findings / Remarks / Recommendations
1	High Fidelity Birthing Simulator	1 Unit	M/s. Medinostic Health Care (Pvt) Limited	SimMom 377-03050	Laerdal Medical, Norway	USA + Norway + Germany + Czech Rep.	USD	55,000.00	55,000.00	8,668,000.00	8,668,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase. Bidder has offered THREE YEAR EXTENDED WARRANTY of the quoted equipment on FREE OF COST BASIS in addition to the three year standard warranty.
1	High Fidelity Birthing Simulator	1 Unit	M/s. Mediland Pakistan Pvt. Ltd.	Lucina	CAE Health Care	USA	USD	99,000.00	99,000.00	15,602,400.00	15,602,400.00	2	Higher Bid.
	Gynae Table	1 Unit		OPQX MOBILIS 200	Schmitz	Germany	Euro	11,015.00	11,015.00	2,085,469.95	2,085,469.95		
	Crash Cart	1 Unit		260 04000	Schmitz	Germany	Euro	1,750.00	1,750.00	331,327.50	331,327.50		
	Defibrillator	1 Unit		DFM 100	Phillips Medical	China	USD	3,365.00	3,365.00	530,324.00	530,324.00		
										TOTAL	18,549,521.45		
2	High Fidelity Adult Patient Simulator	1 Unit	M/s. Medinostic Health Care (Pvt) Limited	SimMan 3G 212-02350	Laerdal Medical, Norway	Norway + Germany + Czech Rep.	USD	95,000.00	95,000.00	14,972,000.00	14,972,000.00	1	Lowest evaluated responsive bid approved and recommended to purchase. Bidder has offered THREE YEAR EXTENDED WARRANTY of the quoted equipment on FREE OF COST BASIS in addition to the three year standard warranty.
2	High Fidelity Adult Patient Simulator	1 Unit	M/s. Mediland Pakistan Pvt. Ltd.	HP5	CAE Health Care	USA	USD	379,786.00	379,786.00	59,854,273.60	59,854,273.60	2	Higher Bid.
	ICU Hospital Bed	1 Unit		CA-54380X A5 Ser.	Paramount	China	USD	4,167.00	4,167.00	656,719.20	656,719.20		
	Crash Cart	1 Unit		260 04000	Schmitz	Germany	Euro	1,750.00	1,750.00	331,327.50	331,327.50		
	Defibrillator	1 Unit		DFM 100	Phillips Medical	China	USD	3,365.00	3,365.00	530,324.00	530,324.00		
										TOTAL	61,372,644.30		
3	Infant Patient Simulator	1 Unit	M/s. Medinostic Health Care (Pvt) Limited	SimBaby 246-00050	Laerdal Medical, Norway	Norway + Germany + Czech Rep.	USD	47,800.00	47,800.00	7,533,280.00	7,533,280.00	1	Lowest evaluated responsive bid approved and recommended to purchase. Bidder has offered THREE YEAR EXTENDED WARRANTY of the quoted equipment on FREE OF COST BASIS in addition to the three year standard warranty.
3	Infant Patient Simulator	1 Unit	M/s. Mediland Pakistan Pvt. Ltd.	Luna (Advance)	CAE Health Care	USA	USD	41,786.00	41,786.00	6,585,473.60	6,585,473.60	2	Higher Bid.
	ICU Hospital Bed	1 Unit		CA-54380X A5 Ser.	Paramount	China	USD	4,167.00	4,167.00	656,719.20	656,719.20		
	Crash Cart	1 Unit		260 04000	Schmitz	Germany	Euro	1,750.00	1,750.00	331,327.50	331,327.50		
	Defibrillator	1 Unit		DFM 100	Phillips Medical	China	USD	3,365.00	3,365.00	530,324.00	530,324.00		
										TOTAL	8,103,844.30		

Abdul Rehman Khan

Director, Planning & Development
 Dow University of Health Sciences, Karachi

Works & Services Department
 Dow University of Health Sciences
 Karachi

Muhammad Khurram Khalid

Head of Internal Audit
 IBA – Karachi

MUHAMMAD KHURRAM KHALID

Head of Internal Audit
 Institute of Business Administration
 Karachi

PROF. DR. KARTAR DAWANHI

Pro Vice-Chancellor
 Dow University of Health Sciences

Dow University of Health Sciences, Karachi

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

Procurement of Simulators / Manikins

IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 20 FEBRUARY 2021 ---- FINANCIAL BIDS / PROPOSALS OPENED ON 26 MARCH 2021

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	Currency	Unit Price C&F Basis	Total Price CNF Basis	Unit Price CNF Basis Equal to PRs.	Total Price CNF Basis Equal to PRs.	Grading	Findings / Remarks / Recommendations
4	Low to Medium Fidelity Birthing Simulators	3 Units	M/s. Medinostic Health Care (Pvt) Limited	1012732 3B Scientific, Germany	Gaumnard Scientific, USA through 3B Scientific, Germany	USA	Euro	8,966.00	26,898.00	1,697,532.78	5,092,598.34	1	Lowest evaluated responsive bid approved and recommended to purchase. Bidder has offered THREE YEAR EXTENDED WARRANTY of the quoted equipment on FREE OF COST BASIS in addition to the three year standard warranty.
4	Low to Medium Fidelity Birthing Simulators Gynae Table	3 Units 3 Unit	M/s. Mediland Pakistan Pvt. Ltd.	R17800 OPON MOBILIS 200	Eier Zimmer Schmitz	Germany	Euro	4,334.00 11,015.00	13,002.00 33,045.00	820,556.22 2,085,469.95	2,461,668.66 6,256,409.85	2	Higher Bid.
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Medinostic Health Care (Pvt) Limited	1020095 3B Scientific, Germany	Gaumnard Scientific, USA through 3B Scientific, Germany	USA	Euro	16,362.00	49,086.00	3,097,817.46	9,293,452.38	1	Lowest evaluated responsive bid approved and recommended to purchase. Bidder has offered THREE YEAR EXTENDED WARRANTY of the quoted equipment on FREE OF COST BASIS in addition to the three year standard warranty.
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Mediland Pakistan Pvt. Ltd.	RE0003	Eier Zimmer	Germany	Euro	19,647.00	58,941.00	3,719,766.51	11,159,299.53	2	Higher Bid.
										TOTAL	8,718,078.51		

Abdul Rahim Khan

Director, Planning & Development
Dow University of Health Sciences
KarachiENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

Muhammad Khurram Khalid

Head of Internal Audit
IBA - Karachi

MUHAMMAD KHURRAM KHALID

Head of Internal Audit

Institute of Business Administration
Karachi.

PROF. DR. KARRAR DAWANI

Pro Vice Chancellor
Dow University of Health Sciences
Karachi

Prof. Dr. Karrar Dawani

Pro-Vice Chancellor

Dow University of Health Sciences, Karachi



FX RATES SHEET
Treasury & Capital Markets Group

48/2021

Indicative FBP Rates

DATE: Friday, 12 March 2021

Currency	SIGHT / 15 Days	1M	2M	3M	4M	5M	6M
USD	157.09	157.10	157.04	156.92	156.86	156.73	156.68
EUR	187.97	188.07	188.11	188.09	188.15	188.11	188.17
GBP	219.54	219.60	219.52	219.38	219.32	219.15	219.09

Conversion Rates for Frozen FCY Deposits

Settlement Date	USD	GBP	EUR	JPY
Tuesday, 16 March 2021	157.0673	219.0303	187.8996	1.4483

Rates for cash/Currency Notes

Currency	Selling	Buying
USD	159.18	155.53
GBP	222.49	217.36
EUR	190.43	186.84
JPY	1.4642	1.4306
SAR	42.48	41.42
AED	43.35	42.33

MUHAMMAD KHURRAM KHALID
 Head of Internal Audit
 Institute of Business Administration
 Karachi

Ready Transaction Rates

Currency	Symbol	TT Selling	TT Buying
US DOLLAR	USD	157.60	157.10
EURO	EUR	189.33	188.73
JAPANESE YEN	JPY	1.4497	1.4451
BRITISH POUND	GBP	220.29	219.59
SWISS FRANC	CHF	170.11	169.57
CANADIAN DOLLAR	CAD	125.63	125.23
AUSTRALIAN DOLLAR	AUD	122.62	122.23
SWEDISH KRONA	SEK	18.74	18.68
NORWEGIAN KRONA	NOK	18.69	18.63
DANISH KRONA	DKK	25.36	25.27
NEWZEALAND DOLLAR	NZD	113.72	113.36
SINGAPORE DOLLAR	SGD	117.43	117.06
HONGKONG DOLLAR	HKD	20.39	20.32
KOREAN WON	KRW	0.1392	0.1387
CHINESE YUAN	CNY	24.42	24.35
MALAYSIAN RINGGIT	MYR	38.30	38.18
THAI BAHT	THB	5.14	5.12
U.A.E DIRHAM	AED	42.92	42.78
SAUDI RIVAL	SAR	42.06	41.93
QATAR RIVAL	QAR	43.30	43.16
KUWAITI DINAR	KWD	522.11	520.46

> Please call Treasury Sales Desk (9922 0337, 9922 0438 & 9922 0747) for transactions over US Dollars 5,000 or equivalent amount in other currencies (cumulative basis)
 > Above rates are not valid for transactions above USD 5,000 or equivalent amount in other currencies (cumulative basis)
 > Unless otherwise specifically stated, the given rates are market indicative and subject to change without prior notice
 > NBP captures above foreign exchange rates from sources believed to be reliable. NBP does not accept any liability for consequences that may arise from the usage of these rates
 > All FX designated branches must ensure reporting of all export bills falling over due today
 > All FX designated branches must ensure that all credits in Nostro accounts have been responded
 > All FX designated branches must ensure retention of export proceeds into FC accounts as per SBP guidelines
 > For all Chinese Yuan transactions please contact Treasury Sales Desk
 * Currencies listed are NOT available to NBP's customers, please contact treasury sales for more details

THIS IS A COMPUTER GENERATED RATE SHEET AND DOES NOT REQUIRE ANY SIGNATURE

Treasury Sales Desk - Head Office: Lt. Chundrigar Road, Karachi
 Direct Lines: 99220337, 99220438, 99220747. Email: fxsales@nbp.com.pk / tmg.fet@nbp.com.pk / mg.fet@nbp.com.pk PA BX 99220100 - 50, Exts: 3211, 3212, 3213 & 3214

ENGR. ABDUL RAHIM KHAN
 Project Director
 Works & Services Department
 Dow University of Health Sciences
 Karachi

PROF. DR. KARIAR DAWANI
 Pro Vice Chancellor
 Dow University of Health Sciences
 Karachi

MINUTES OF TECHNICAL BIDS / PROPOSALS OPENING MEETING
HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 20 FEBRUARY 2021 AT 11:30 HRS.

A meeting was held under the chairmanship of Pro-Vice Chancellor, DUHS / Chairman Procurement Committee on 20 February 2021 at 11:30 Hrs. to open the technical bids for the **Procurement of Simulators / Manikins** received in response to IFB No. DUHS/DP/2021/121 Dated 01 February 2021.

Meeting was attended by the following members of the Procurement Committee and representative of the bidders.

PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani,
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi. (Chairman)
2. Mr. Muhammad Khurram Khalid
Head of Internal Audit
IBA – Karachi (Member)
3. Mr. Abdul Rahim Khan
Director, Planning & Development
Dow University of Health Sciences, Karachi (Member)

BIDDER WITH NAME OF REPRESENTATIVE

1. Mr. Annus Ahmed M/s. Deneb Corporation
2. Mr. Aqib Shuja M/s. Mediland Pakistan (Pvt) Ltd.
3. Mr. Irfan Suri M/s. Biologic Medical Systems
4. Mr. Syed Sarim Ali M/s. M/s. Medinostic Health Care (Pvt) Limited

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the Invitation for Bid (IFB) No. DUHS/DP/2021/121 Dated 01 February 2021 was hoisted on the DUHS and SPPRA websites at PPMS NIT ID No. T00582-20-0008 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. "Daily Dawn", "Daily Jang" and "Daily Kawish" on 02 February 2021.

ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi




The participants were further informed that following seven (07) bids were sold to five (05) bidders:

1. M/s. PCM Electrical Systems
2. M/s. Deneb Corporation
3. M/s. Deneb Corporation (*For Alternate Offer*)
4. M/s. Mediland Pakistan (Pvt) Ltd.
5. M/s. Mediland Pakistan (Pvt) Ltd. (*For Alternate Offer*)
6. M/s. Biologic Medical systems
7. M/s. M/s. Medinostic Health Care (Pvt) Limited

All of the above bidders but M/s. PCM Electrical Systems submitted their bids upto the bid closing date and time i.e. 11:00 Hrs. on 20-02-2021.

As per the agenda technical bids received upto the bid submission deadline were announced and it was briefed to the participants that initially, only Technical Bids / Proposals will be opened and evaluated in a manner prescribed in bidding documents and its clarification / addendum / corrigendum, without reference to the price and reject any proposal which does not conform to the specified requirements. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder(s). During the preliminary examination of the bids it was observed that M/s. Deneb Corporation had submitted the conditional bid contrary to the provisions of the bidding documents.

Meeting ended with the vote of thanks to and from the chair.

1.	Prof. Dr. Kartar Dawani (Chairman) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	Muhammad Khurram Khalid (Member) Head of Internal Audit IBA – Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	Abdul Rahim Khan (Member) Project Director, Works & Services, Dow University of Health Sciences, Karachi	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

MINUTES OF FINANCIAL BIDS / PROPOSALS OPENING MEETING

**HELD AT PROCUREMENT DIRECTORATE
DOW UNIVERSITY OF HEALTH SCIENCES (OJHA CAMPUS), KARACHI
ON 26 MARCH 2021 AT 11:45 HRS.**

Meeting of the Procurement Committee (PC) was held on **March 26, 2021 at 11:45 Hrs.** to open and evaluate the financial bids / proposals for the **Procurement of Simulators / Manikins** received in response to IFB No. DUHS/DP/ 2021/121 Dated 01 February 2021.

The participants include:

PROCUREMENT COMMITTEE

1. Prof. Dr. Kartar Dawani, (Chairman)
Pro- Vice Chancellor,
Dow University of Health Sciences, Karachi.
2. Mr. Muhammad Khurram Khalid (Member)
Head of Internal Audit
IBA – Karachi
3. Mr. Abdul Rahim Khan (Member)
Director, Planning & Development
Dow University of Health Sciences, Karachi

BIDDER WITH NAME OF REPRESENTATIVE

1. Mr. Annus Ahmed M/s. Deneb Corporation
2. Dr. Abdul Qadir M/s. Mediland Pakistan (Pvt) Ltd.
3. Engr. Adil Rahman M/s. M/s. Medinostic Health Care (Pvt) Limited

Meeting started with recitation from the Holy QUR'AN. Chair welcomed the participants and then commenced the proceedings. It was informed to the forum that Technical Bids / Proposals were opened on 20 February 2021 and six (06) bids, including alternate offers, received up to the prescribed bid closing date and time.

After the detailed scrutiny, the original & alternative bids submitted by M/s. Deneb Corporation, the bid of M/s. Biologic Medical Systems and alternative bid of M/s. Mediland Pakistan (Pvt) Ltd. were found not responsive to the mandatory requirements / bid evaluation criteria of the bidding documents, hence, technically disqualified. The reasons of the rejection are recorded in the bid evaluation report.

ENGR. /
Work
Dow U

MUHAMMAD KHURRAM KHALID
Department
Health Sciences
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi

Subsequently, the financial offers of the responsive / technically qualified bidders viz. M/s. Mediland Pakistan (Pvt) Ltd. and M/s. Medinostic Health Care (Pvt) Limited were taken into consideration by the procurement committee and the rates quoted by the bidder were read aloud along with amount of bid security attached by the bidder and each rate in the comparative statement was confirmed from the original bid by the procurement committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).



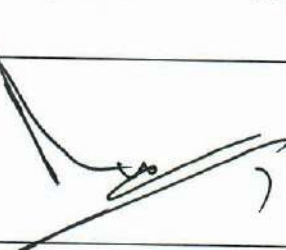
Details of the Bid Security submitted by qualified / responsive bidders are as under:

S#	Name of Bidder	Total Bid Amount	Amount of Bid Security	P.O No. & Date	Particulars of Bank
1.	M/s. Mediland Pakistan (Pvt) Ltd.	USD 539,001.00 Euro 121,253.00	Rs. 4,000,000/-	BG No. 2021-BG-036 Dated: 18-02-2021	MCB Islamic Bank Ltd. Plot No. 1-G, Souk-U1-Hashir Plaza, F-10 Markaz Islamabad
	M/s. Medinostic Health Care (Pvt) Limited	USD 197,800.00 Euro 75,984.00	Rs. 950,000/-	PO No. 07862420 Dated 19-02-2021	Meezan Bank (0107) S.I.T.E Area Br. Karachi

DECISION / RECOMMENDATION

The bid submitted by M/s. Medinostic Health Care (Pvt) Limited was approved and recommended to purchase being the lowest evaluated responsive bid for all the five items at a total cost of USD 197,800.00 and Euro 75,984.00 with THREE YEAR EXTENDED WARRANTY on FREE OF COST BASIS in addition to the three year standard warranty.

The meeting ended with the vote of thanks.

1.	Prof. Dr. Kartar Dawani (Chairman) Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	Muhammad Khurram Khalid (Member) Head of Internal Audit IBA – Karachi	 MUHAMMAD KHURRAM KHALID Head of Internal Audit Institute of Business Administration Karachi
3.	Abdul Rahim Khan (Member) Project Director, Works & Services, Dow University of Health Sciences, Karachi	 ENGR. ABDUL RAHIM KHAN Project Director Works & Services Department Dow University of Health Sciences Karachi

TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)

Procurement of Simulators / Manikins

IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 20th February, 2021

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	FINDINGS / REMARKS / RECOMMENDATIONS
2	High Fidelity Adult Patient Simulator	1 Unit	M/s. Biologic Medical Systems	Lenardo	Medvision Innovations for Life-Japan	Gmbh Austria, Russia & USA	Technically not recommended as the following feature are not available in the offered product: Quality CPR (Release and hands off time), custom sounds, Real time feedback on quality of CPR, CO2 exhalation, multiple instructors communicate using Integrated VOIP, decreased cervical range of motion, unilateral chest rise and fall, Simulator Operation should not rely on Anesthesia Gases, Chest tube insertion – bilateral Specific model is not mentioned, Onsite support is required for the 12 months after installation.
2	High Fidelity Adult Patient Simulator	1 Unit	M/s. Medinostic Health Care (Pvt) Limited	SimMan 3G 212-02350	Laerdal Medical, Norway	Norway + Germany + Czech Rep.	Technically acceptable as offer meets the required specifications of the tender document.
3	Infant Patient Simulator	1 Unit	M/s. Deneb Corporation	Super Tony S2220	Gaumnard Scientific	USA	Rejected, conditional bid besides comprehensive warranty including service, labor, all parts etc. for Three Years not quoted which was the integral part of the specifications of equipment.
3	Infant Patient Simulator	1 Unit	M/s. Mediland Pakistan Pvt. Ltd.	Luna (Advance)	CAE Health Care	USA	Technically acceptable as offer meets the required specifications of the tender document.

ABDUL RAHIM KHAN
Director, Planning & Development
Dow University of Health Sciences
Karachi

ABDUL RAHIM KHAN
Director, Planning & Development
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi

Muhammad Khurram Khalid
Head of Internal Audit
IBA – Karachi

PROF. DR. KARTAR DAWANI
Pro Vice-Chancellor
Dow University of Health Sciences
Karachi

Prof. Dr. Kartar Dawani
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi

TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)

Procurement of Simulators / Manikins

IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 20th February, 2021

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	FINDINGS / REMARKS / RECOMMENDATIONS
3	Infant Patient Simulator	1 Unit	M/s. Biologic Medical Systems	M/A	Medvision Innovations for Life-Japan	GmbH Austria, Russia & USA	Technically not recommended as the following feature are not available in the offered product: Should replicate 09 Month Old Infant Patient, CPR compressions generate palpable pulses, blood pressure waveform, and generate artifacts on ECG, Extensive ECG library with rate from 20-360". Display of cardiac rhythms via 3-lead ECG monitoring, Fiber optic intubation, Variable lung compliance, Gastric distention, Laryngospasm, Unilateral needle thoracostasis mid-axillary, Unilateral breath sounds, Unilateral chest tube insertion, Liver Palpation, Capillary Refill – Left hand & Sternum, Oropharyngeal and nasopharyngeal airways, Multimedia capability: Radiology files, Media files, Lab results Onsite support is required for the 12 months after installation.
3	Infant Patient Simulator	1 Unit	M/s. Medinostic Health Care (Pvt) Limited	SimBaby 246-00050	Laerdal Medical, Norway	Norway + Germany + Czech Rep.	Technically acceptable as offer meets the required specifications of the tender document.
4	Low to Medium Fidelity Birthing Simulators	3 Units	M/s. Deneb Corporation	Noelle S550-100	Gaumnard Scientific	USA	Rejected, conditional bid besides comprehensive warranty including service, labor, all parts etc. for Three Years not quoted which was the integral part of the specifications of equipment.
4	Low to Medium Fidelity Birthing Simulators	3 Units	M/s. Mediland Pakistan Pvt. Ltd.	R17800	Eter Zimmer	Germany	Technically acceptable as offer meets the required specifications of the tender document.
4	Low to Medium Fidelity Birthing Simulators	3 Units	M/s. Medinostic Health Care (Pvt) Limited	1012732 3B Scientific, Germany	Gaumnard Scientific, USA through 3B Scientific, Germany	USA	Technically acceptable as offer meets the required specifications of the tender document.


Abdul Rahim Khan
Director, Planning & Development Department
Dow University of Health Sciences
Karachi


Muhammad Khurram Khailid
Head of Internal Audit
IBA – Karachi

MUHAMMAD KHURRAM KHAILID
Head of Internal Audit
Institute of Business Administration
Karachi


Prof. Dr. Kartar Dawani
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi

TECHNICAL SPECIFICATIONS COMPLIANCE REPORT (SECTION - V)

Procurement of Simulators / Manikins

IFB / NIT No. DUHS/DP/2021/121 Dated 01 February, 2021

TECHNICAL BIDS / PROPOSALS OPENED ON 20th February, 2021

Item #	Name of Equipment	Qty.	Name of Bidder	Model / Cat No.	Make	Country of Origin	FINDINGS / REMARKS / RECOMMENDATIONS
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Deneb Corporation	"LSAT" ver2 MW28	KYOTO KAGAKU	Japan	Rejected, conditional bid and following feature are not available in the offered product; Palpable carotid pulse, Users can setup password protected lectures for student assessment Comprehensive warranty including service, labor, all parts etc. for Three Years not quoted which was the integral part of the specifications of equipment.
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Mediland Pakistan Pvt. Ltd.	R60003	Eler Zimmer	Germany	Technically acceptable as offer meets the required specifications of the tender document.
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Biologic Medical Systems	MATT	Medvision Innovations for Life-Japan	Gmbh Austria, Russia & USA	Technically not recommended as the following feature are not available in the offered product; Palpable carotid pulse, Users can setup password protected lectures for student assessment Onsite support is required for the 12 months after installation.
5	Low to Medium Fidelity Auscultation Manikin	3 Units	M/s. Medinostic Health Care (Pvt) Limited	1020095	Gaurnard Scientific, USA through 3B Scientific,	USA	Technically acceptable as offer meets the required specifications of the tender document

ABDUL RAHIM KHAN
Director, Planning & Development Services Department
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
IBA – Karachi

PROF. DR. KARTAR DAWANI
Pro Vice-Chancellor
Dow University of Health Sciences
Karachi

Prof. Dr. Kartar Dawani
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi

TECHNICAL EVALUATION REPORT

Procurement of Simulators / Manikins

IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021

Technical Bids opened on 20 February 2021

M/s. Medinostic Health Care (Pvt) Limited

ANNEXURE - 6

ITEM NO.	1	2	3	4	5
	High Fidelity Birthing Simulator	High Fidelity Adult Patient Simulator	Infant Patient Simulator	Low to Medium Fidelity Birthing Simulators	Low to Medium Fidelity Auscultation Manikin
MODEL / CAT #	SimMom 377-03050	SimMan 3G 212-02350	SimBaby 246-00050	1012732 3B Scientific, Germany	1020095 3B Scientific, Germany
MAKE	Laerdal Medical, Norway	Laerdal Medical, Norway	Laerdal Medical, Norway	Gaumard Scientific, USA	Gaumard Scientific, USA
COUNTRY OF ORIGIN	USA + Norway + Germany + Czech Rep.	Norway + Germany + Czech Rep.	Norway + Germany + Czech Rep.	USA	USA
S#	Total Marks				
A. APRODUCT EVALUATION					
1. Conformity to the Purchaser's Specifications (Mandatory)	30	30	30	30	30
1.1 Fully compliant with the required specifications	30	30	30	30	30
1.2 Compliant with minor deviation (up to 5% subject to main function is not effected)	25	0	0	0	0
2 Product International Certification	10				
2.1 CE, ISO, or any relevant certificate for Simulators / Manikins	10	10	10	10	10
B. BIDDER EVALUATION					
3 Technical Staff	10				
3.1 Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical). Copy of Diploma / relevant certificate must be attached (1 mark for each)	2	2	2	2	2
3.2 Graduate Engineer in relevant field (Electronics / Biomedical). Copy of Degree Certificate must be attached (2 marks for each)	4	4	4	4	4
3.3 MBBS Doctor OR MS Engineer in relevant field OR Engineer Trained by the manufacturer of the goods. Degree Certificate / Training Certificate must be attached (02 mark for each)	4	4	4	4	4

ENGR. ABUL RAHIM KHAN
 Project Director
 Works & Services Department
 Dow University
 Karachi

MUHAMMAD KHURRAM KHALID
 Head of Internal Audit
 Institute of Business Administration
 Karachi.

PROF. DR. KAFIAR DAWANI
 Pro Vice-Chancellor
 Dow University of Health Sciences
 Karachi

TECHNICAL EVALUATION REPORT

ANNEXURE - 6

Procurement of Simulators / Manikins
IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021
Technical Bids opened on 20 February 2021
M/s. Medinostic Health Care (Pvt) Limited

	ITEM NO.	1	2	3	4	5
4	Workshop facility Testing / Calibration of Equipment					
	Availability of Workshop in Sindh Province					
4.1	Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	5	5	5	5	5
5	Post Warranty Service Contract	10				
	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks. Whereas, the rest of the firms will get 50% marks.					
5.1		10	5	5	5	5
6	Past Experience / Performance of Last 5 Years	15				
	Bidder's prior experience for supplying the goods having the similar nature and complexity to the Public Sector / Private Sector / Government / Semi-Government Organizations in Pakistan during the last 5 years. Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached.					
6.1		15	6	9	6	9
	(3 marks for each contract award / purchase order)					
7	Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)	10				
7.1	Above PKR 50 million	10	10	10	10	10
7.2	Above PKR 40 million	7	0	0	0	0
7.3	Above PKR 30 million	4	0	0	0	0
7.4	Below PKR 30 million	0	0	0	0	0

ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM
Head of Internal Audit
Institute of Business Administration
Karachi

PROF. DR. KHATIR DAWANI
Pro. Vice Chancellor
Dow University of Health Sciences
Karachi

TECHNICAL EVALUATION REPORT

ANNEXURE - 6

Procurement of Simulators / Manikins

IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021


Technical Bids opened on 20 February 2021

M/s. Medinostic Health Care (Pvt) Limited

ITEM NO.	1	2	3	4	5
8					
Bonus points					
Free of Cost Comprehensive Extended Warranty (in addition to the standard or warranty period required in these bidding documents) at least for one year including parts & services / labour. (Bidder offering greater extended warranty period will get the full marks only)	10	10	10	10	10
TOTAL MARKS / POINT SCORE (A + B)	86	89	86	89	86
REMARKS / FINDINGS	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified	Responsive / Qualified


ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi


MUHAMMAD KHURAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi.


PROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi

TECHNICAL EVALUATION REPORT

ANNEXURE - 6

Procurement of Simulators / Manikins
IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021
Technical Bids opened on 20 February 2021
M/S. MEDILAND PAKISTAN (PVT.) LTD.

ITEM NO.	1	2	3	4	5
NAME OF EQUIPMENT / INSTRUMENT	High Fidelity Birthing Simulator	High Fidelity Adult Patient Simulator	Infant Patient Simulator	Low to Medium Fidelity Birthing Simulators	Low to Medium Fidelity Auscultation Manikin
MODEL / CAT #	Lucina	HPS	Luna (Advance)	R17800	R60003
MAKE	CAE Healthcare	CAE Healthcare	CAE Healthcare	Eler Zimmer	Eler Zimmer
COUNTRY OF ORIGIN	USA	USA	USA	Germany	Germany
#	Total Marks				
A. PRODUCT EVALUATION					
1. Conformity to the Purchaser's Specifications (Mandatory)	30				
1.1 Fully compliant with the required specifications	30	30	30	30	30
1.2 Compliant with minor deviation (up to 5% subject to main function is not effected)	25				
2 Product International Certification	10				
2.1 CE, ISO, or any relevant certificate for Simulators / Manikins	10	10	10	10	10
B. BIDDER EVALUATION					
3 Technical Staff	10				
3.1 Diploma of Associate Engineer (DAE) in relevant field (Electronics / Biomedical). Copy of Diploma / relevant certificate must be attached (1 mark for each)	2	2	2	2	2
3.2 Graduate Engineer in relevant field (Electronics / Biomedical). Copy of Degree Certificate must be attached (2 marks for each)	4	4	4	4	4
3.3 MBBS Doctor OR MS Engineer in relevant field OR Engineer Trained by the manufacturer of the goods. Degree Certificate / Training Certificate must be attached (02 mark for each)	4	2	2	2	2
4 Workshop facility Testing / Calibration of Equipment	5				
4.1 Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, details spare parts availability in stock.	5	5	5	5	5

PROF. DR. KURTAR DAWATI
Pro Vice Chancellor
Dow University of Health Sciences
Karachi

ENGR. ABQUL KAZIM
Practical Director
Works & Services Department
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM KHAN
Head of Internal Audit
Institute of Business Administration
Karachi

TECHNICAL EVALUATION REPORT

ANNEXURE - 6

Procurement of Simulators / Manikins

IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021

Technical Bids opened on 20 February 2021

M/S. MEDILAND PAKISTAN (PVT.) LTD.

	ITEM NO.	1	2	3	4	5
5	Post Warranty Service Contract	10				
	The bidder must quote the price of service contract inclusive of parts as well as excluding the parts for 5 years (post warranty / guarantee period) in percentage (%age) for total contract value. The lowest one will get 100% marks. Whereas, the rest of the firms will get 50% marks.	10	10	10	10	10
6	Past Experience / Performance of Last 5 years	15				
	Bidder's prior experience for supplying the goods having the similar nature and complexity to the Public Sector / Private Sector / Government / Semi-Government Organizations in Pakistan during the last 5 years. Documentary evidence in shape of Purchase Order / Contract Award and Installation Report / Satisfactory performance report / certificate must be attached. (3 marks for each contract award / purchase order)	15	0	0	0	0
7	Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)	10				
7.1	Above PKR 50 million	10	10	10	10	10
7.2	Above PKR 40 million	7	0	0	0	0
7.3	Above PKR 30 million	4	0	0	0	0
7.4	Below PKR 30 million	0	0	0	0	0

ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi

MUHAMMAD KHURAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi.

PROF. DR. KAZI FAR DAWANI
Pro Vice-Chancellor
Dow University of Health Sciences
Karachi


TECHNICAL EVALUATION REPORT


ANNEXURE - 6

Procurement of Simulators / Manikins
IFB/NIT No. DUHS/DP/2021/121 dated 01 Feb. 2021
Technical Bids opened on 20 February 2021
M/s. MEDILAND PAKISTAN (PVT.) LTD.

	ITEM NO.	1	2	3	4	5
8	Bonus points					
8.1	Free of Cost Comprehensive Extended Warranty (in addition to the standard or warranty period required in these bidding documents) at least for one year including parts & services / labour. (Bidder offering greater extended warranty period will get the full marks only)	10	10	10	10	10
TOTAL MARKS / POINT SCORE (A + B)		83	83	83	83	83
REMARKS / FINDINGS						


ENGR. ABDUL RAHIM KHAN
Project Director
Works & Services Department
Dow University of Health Sciences
Karachi


MOHAMMAD KHURRAM KHALIL
Head of Internal Audit
Institute of Business Administration
Karachi


PROF. DR. FARHAT DAWANI
Pro. Vice Chancellor
Dow University of Health Sciences
Karachi

BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 13.3 (d)

Procurement of Simulators / Manikins

IFB/NIT No. DUHS/DP/2021/121 dated 01 February 2021

Technical Bids opened on 20 February 2021

S#	Qualification Criteria (MANDATORY REQUIREMENTS)	DENEB CORPORATION	Medinostic Health Care (Pvt) Limited	Mediland Pakistan (Pvt.) Ltd.	Biologic Medical Systems
1	Compliance to the Technical Specifications	NC ¹	C Item # 2 Alt. offer = NC ¹	C	NC ¹
2	Technical Proposal on Bidder's Letterhead	C	C	C	C
3	Catalogue / Brochures / technical data sheet (having complete technical specifications of the offered good)	C	C	C	C
4	Item-wise / Feature-wise product compliance / deviation sheet / statement.	C	C	C	C
5	Valid Manufacturer Authorization in accordance with ITB Clause 13.3(a)	C	C	C	C
6	Copy of CNIC of signatory of the Bid Forms	C	C	C	C
7	Complete Bidding Document, duly signed and stamped on its each/every page as acceptance of all terms & conditions	NC Signatures missing	C	C	C
8	Compliance to bid validity period	C	C	C	C
9	Compliance to payment terms and conditions	C	C	C	C
10	Compliance to the delivery schedule	C	C	C	C
11	Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website (for supply of goods)	NC	C	C	C

Abdul Kahim Khan

Director, Planning & Development
Dow University of Health Sciences
KarachiDow University
KarachiMUHAMMAD KHURRAM
Head of Internal AuditMuhammad Khuram Khattak
Head of Internal Audit
IBA - Karachi
KarachiPROF. DR. KARTAR DAWANI
Pro Vice Chancellor
Dow University of Health SciencesProf. Dr. Kartar Dawani
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi

BIDDER'S QUALIFICATION REPORT (MANDATORY REQUIREMENTS) --- ITB CLAUSE 13.3 (d)

Procurement of Simulators / Manikins

IFB/NIT No. DUHS/DDP/2021/121 dated 01 February 2021

Technical Bids opened on 20 February 2021

S#	Qualification Criteria (MANDATORY REQUIREMENTS)	DENEB CORPORATION	Medinostic Health Care (Pvt) Limited	Mediland Pakistan (Pvt.) Ltd.	Biologic Medical Systems
12	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C	C	C
13	Professional Tax Certificate	C	C	C	C
14	Original Tender Purchase Receipt / Pay order of tender fee	C	C	C	C
15	Affidavit on stamp paper of Rs. 100/-	NC Not on prescribed format	C	C	C
16	The Bid Form & Price Schedule(s) shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	NC Bid Form not attached	C	C	C
17	Bid Security shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	C	C	C	C
18	Company Profile	C	C	C	NC
19	Minimum five national / International installations of the quoted goods must be provided along with the satisfactory performance certificate issued by the end-user duly endorsed by the manufacturer.	PC	C	C	C
REMARKS / FINDINGS					
		NR / NQ	R/Q	R/Q	NR / NQ

C = Complied

NC = Not Complied

NR = Not Responsive

NQ = Not Qualified

PC = Partially Complied

R/Q = Responsive / Qualified

1 Refer Annexure 5

Abdul Rahim Khan

Director, Planning & Development

Dow University of Health Sciences

Karachi

Works & Services Department

Dow University of Health Sciences

Muhammad Khurram Khalid

Head of Internal Audit

IBA - Karachi

MUHAMMAD KHURRAM KHALID

Head of Internal Audit

Institute of Business Administration

Karachi

Prof. Dr. Kartar Dawani

Pro-Vice Chancellor

Dow University of Health Sciences

Karachi