

MINUTES OF TECHNICAL BID OPENING MEETING

(Ref: No. DUHS/DP/2022/205)

Date& Time: 20th September, 2022 at 12:00 Noon.

Venue: Library Building, Dow University of Health Sciences (Ojha Campus), SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.

A meeting was held under the chair of Pro-Vice Chancellor, DUHS / Chairman Procurement Committee on 20th September, 2022 at 12:00 noon to open and evaluate the Technical bids for "THE PROCUREMENT OF DRUGS / MEDICINES / NUTRITION / CONTRAST MEDIA / SURGICAL DISP. & ALLIED ITEMS ON FRAMEWORK CONTRACT BASIS" at DUHS, Karachi invited vide NIT No. DUHS/DP/2022/205; Dated 20th August, 2022.

The participants include:

PROCUREMENT COMMITTEE:

- 1. **Professor Dr. Kartar Dawani**
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi **(Chairman)**
- 2. **Mr. Muhammad Khurram Khalid**
Head of Internal Audit
Institute of Business Administration **(Member)**
- 3. **Mr. Osama Qayoom**
Manager Biomedical Engineering
Dow University of Health Sciences **(Member)**
- 4. **Mr. Mohsin Memon**
Manager Supply Chain
Dow University of Health Sciences **(Member)**

BIDDERS NAME WITH NAME OF REPRESENTATIVE:

Sr. #	NAME OF BIDDER	NAME OF REPRESENTATIVE
1	M/s National Agencies	Mr. Abdul Wahab
2	M/s Frontier Dextrose Ltd.	Mr. Fahad Siddiqui
3	Promise Health Food	Mr. Ammar Hussain Khan
4	M/s Care & Cure Marketing Services	Mr. Muhammad Amir
5	M/s Bosch Pharmaceuticals (Pvt.) Ltd.	Mr. M. Salahuddin
6	M/s Hussain Traders	Mr. M. Asif
7	M/s Trade Link	Mr. Ovais Ali

MCHSIN MEMON
Manager Supply Chain
Incharge Stores
Dow University Of Health Sciences

PROF. DR. KARTAR DAWANI
Pro-Vice Chancellor
Dow University of Health Sciences
Karachi

MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi.

OSAMA ABDUL QAYOOM
INCHARGE
BIOMEDICAL ENGINEERING DEPARTMENT
DOW UNIVERSITY OF HEALTH SCIENCES

8	M/s R.K Chemical Company	Mr. Rizwan
9	M/s Nassir Trading Company	Mr. Sohail
10	M/s Mabro International	Mr. Adnan Khurshid
11	M/s Hakimsons Impex (Pvt.) Ltd.	Mr. Imtiaz Ahmed
12	M/s Noor International	Mr. M. Yaqoob
13	M/s Saad Sales Services	Mr. Sufyan
14	M/s Graton Pharma	Mr. Atique Ishtiaque
15	M/s Shamim & Co.	Ms. Gul Bibi
16	M/s Karachi Medical Company	Mr. Sohail
17	M/s Medco Healthcare	Mr. Imran Shoukat
18	M/s Grace Pharmaceuticals	Mr. M. Kamran
19	M/s Pioneer Distributors	Syed Ghayas Uddin
20	M/s ACE Enterprises	Mr. Imran
21	M/s Allmed Solutions	Mr. M. Waleed
22	M/s Allmed Laboratory	Mr. Nawed
23	M/s Medichem Enterprises	Mr. Ghulam Muhammed
24	M/s S. EjazUddin	Mr. Aqeel Ahmed
25	M/s Ali Gohar & Company (Pvt.) Ltd.	Mr. Abdul Rehman
26	M/s Link Traders	Mr. M. Feroz
27	M/s Novartis Pharma Pakistan Ltd.	Mr. Sarfaraz
28	M/s Musaji Adam & Sons	Mr. Danish
29	M/s Spectrum Medical Supplies	Mr. Rashid
30	M/s Rising Solution	Mr. Kashif
31	M/s Platinum Pharmaceuticals (Pvt) Ltd	Mr. Faisal Khan
32	M/s Onco One	Mr. Umair
33	M/s Onco Pharma	Mr. Umair
34	M/s Lab Diagnostic System (SMC) Pvt. Ltd.	Mr. Hari Kirshan
35	M/s Jawed Traders	Mr. Hammad
36	M/s Intra Health	Mr. Saqib Ali
37	M/s Lab Link Enterprises	Syed Waqar
38	M/s Platinum Corporation	Syed Waqar
39	M/s Jasani Scientifics	Mr. Usama Zahid
40	M/s Shadani Enterprises	Mr. Ayushmann
41	M/s R & A Enterprises	Mr. Abdul Razzak
42	M/s Hassaan Distribution	Mr. Faheem
43	M/s United Agencies	Mr. Shakeel
44	M/s Medic International	
45	M/s Al Habib Pharmaceuticals	Mr. Rizwan Fayyaz
46	M/s Sadqain Healthcare (Pvt.) Ltd.	Mr. Shahbaz Ahmed
47	M/s Sami Pharmaceuticals (Pvt.) Ltd.	Mr. Muhammad Asif
48	M/s Biocare Pharmaceutica	Mr. Fawad Ahmed
49	M/s Ontech Corporation	Syed Dilshad Ahmed

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50	M/s Hospital Solutions	Mr. M Farooq
51	M/s Muller & Phipps Pakistan (Pvt.) Ltd.	Mr. Talha Asif
52	M/s Kaizen Pharmaceuticals (Pvt.) Ltd.	Mr. Fayyaz
53	M/s Waseem Brothers	Mr. M. Waqar

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the NIT No. DUHS/DP/2022/205; Dated 20th August, 2022 was hoisted on the DUHS and SPPRA websites at PPMS ID No. T00582-22-0007 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. The Dawn, The Jang & The Kawish on 22nd August, 2022.

The participants were informed that following Seventy (70) bidders purchased the bidding documents:

1	M/s Agfa Pakistan (Pvt.) Ltd.	36	M/s Jasani Scientifics
2	M/s Hakimsons Impex (Pvt.) Ltd.	37	M/s Ali Gohar & Company (Pvt.) Ltd.
3	M/s Hussain Traders	38	M/s Kaizen Pharmaceuticals (Pvt.) Ltd.
4	M/s Pioneer Distributors	39	M/s Grace Pharmaceuticals
5	M/s Lab Diagnostic System (SMC) Pvt. Ltd.	40	M/s Hassaan Distribution
6	M/s ACE Enterprises	41	M/s Spectrum Medical Supplies
7	M/s R.K Chemical Company	42	M/s Hitec Corporation
8	M/s Waseem Brothers	43	M/s Hospital Solutions
9	M/s Medco Health Care	44	M/s Himmel Pharmaceuticals (Pvt.) Ltd.
10	M/s R & A Enterprises	45	M/s Jawed Traders
11	M/s Trade Link	46	M/s al Habib Pharmaceuticals
12	M/s Trade Link	47	M/s Mediflow Pharmaceuticals (Pvt) Ltd.
13	M/s Trade Link	48	M/s Mabro International
14	M/s Trade Link	49	M/s Trade Link
15	M/s Trade Link	50	M/s Allmed Solutions
16	M/s Link Traders	51	M/s Sadqain Healthcare (Pvt.) Ltd.
17	M/s United Agencies	52	M/s Shadani Enterprises
18	M/s United Agencies	53	M/s Muller & Phipps Pakistan (Pvt.) Ltd.
19	M/s Care & Cure Marketing Services	54	M/s Shamim & Co.
20	M/s Sami Pharmaceuticals (Pvt.) Ltd.	55	M/s Shamim & Co.
21	M/s Onco Pharma (Pvt.) Ltd.	56	M/s Shamim & Co.
22	M/s Onco One	57	M/s Musaji Adam & Sons
23	M/s Ontech Corporation	58	M/s Nassir Trading Company
24	M/s Lab Link Enterprises	59	M/s Allmed Laboratories
25	M/s Platinum Corporation	60	M/s Bosch Pharmaceuticals (Pvt.) Ltd.
26	M/s Hiranis Pharmaceuticals (Pvt.) Ltd.	61	M/s Genesis International
27	M/s Intra Health	62	M/s Rising Solution


MOHSIN MEMON
 Manager Supply Chain
 Incharge Stores
 Dow University Of Health Sciences


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 Dow University of Health Sciences
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MUHAMMAD KAMRAN
 Head of Institute
 Institute of Business Administration
 Karachi


OSAMA ABDUL QAYOOM
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 BIOMEDICAL ENGINEERING DEPARTMENT
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28	M/s Medichem Enterprises	63	M/s Novartis Pharma Pakistan Ltd.
29	M/s Karachi Medical Company	64	M/s National Agencies
30	M/s S. Ejazuddin & Co.	65	M/s Saad Sales Services
31	M/s Noor International	66	M/s Frontier Dextrose Ltd.
32	M/s Horizon Healthcare (Pvt.) Ltd.	67	M/s Curatech Pharma (Pvt.) Ltd.
33	M/s Biocare Pharmaceutica	68	M/s Promise Health Food
34	M/s Gratton Pharma	69	M/s Platinum Pharmaceuticals (Pvt) Ltd
35	M/s Popular International (Pvt.) Ltd.	70	M/s Medic International

The receipt of bids was closed at 11:30 a.m. (PST) on 20th September, 2022 as scheduled. Out of Seventy (70) bidders who purchased the bidding documents, all the bidders submitted their bids up to the bid closing time excluding of following bidders:

1	M/s Agfa Pakistan (Pvt.) Ltd.	5	M/s Himmel Pharmaceuticals (Pvt.) Ltd
2	M/s Hiranis Pharmaceuticals (Pvt.) Ltd.	6	M/s Genesis International
3	M/s Horizon Healthcare (Pvt.) Ltd.	7	M/s Curatech Pharma (Pvt.) Ltd.
4	M/s Hitec Corporation		

It was briefed to the participants that initially, only Technical Bid / Proposal will be opened and evaluated in a manner prescribed in bidding documents, without reference to the price and reject any proposal which does not confirm to the specified requirements. Financial Bids / Proposals of technically qualified bids shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. Financial Bids / Proposals found technically disqualified / non-responsive shall be returned un-opened to the respective bidder(s). Accordingly, prior to evaluate bid in depth, preliminary examination of the bids was made by the procurement committee.

Bidders were informed that the detailed technical evaluation will be carried-out by technical sub-committee, and thereafter Financial Bids will be opened in presence of the bidder's representative(s).


Meeting ended with the vote of thanks to and from the chair.



MUHAMMAD KHURAM KHAN
Head of Internal Audit
Institute of Business Administration
Karachi.



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MINUTES OF FINANCIAL BID OPENING MEETING

(Ref: No. DUHS/DP/2022/205)

Date & Time: 21st February 2022 at 11:00 a.m.

Venue: Library Building, Dow University of Health Sciences (Ojha Campus), SUPARCO Road, off Main University Road, Gulzar-e-Hijri, Scheme No. 33, Karachi.

A meeting was held under the chair of Pro-Vice Chancellor, DUHS / Chairman Procurement Committee on 21st February, 2022 at 11:00 am. to open and evaluate the Financial bids for the "THE PROCUREMENT OF DRUGS / MEDICINES / NUTRITION / CONTRAST MEDIA / SURGICAL DISP. & ALLIED ITEMS ON FRAMEWORK CONTRACT BASIS" at DUHS, Karachi invited vide NIT No. DUHS/DP/2022/205; Dated 20th August, 2022.

The participants included:

PROCUREMENT COMMITTEE:

1. Professor Dr. Kartar Dawani
Pro-Vice Chancellor
Dow University of Health Sciences, Karachi (Chairman)
2. Mr. Muhammad Khurram Khalid
Head of Internal Audit
Institute of Business Administration (Member)
3. Mr. Osama Qayoom
Manager Biomedical Engineering
Dow University of Health Sciences (Member)
4. Mr. Mohsin Memon
Manager Supply Chain
Dow University of Health Sciences (Member)

BIDDERS WITH NAME OF REPRESENTATIVE

Sr. #	NAME OF BIDDER	NAME OF REPRESENTATIVE
1	M/s Noor International	Mr. M. Faraz
2	M/s Hussain Traders	Mr. Asif
3	M/s United Agencies	Mr. Shakeel
4	M/s Bosch Pharmaceuticals (Pvt.) Ltd.	Mr. M. Salah Uddin


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Pro Vice Chancellor
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DOW UNIVERSITY OF HEALTH SCIENCES


MUHAMMAD KHURRAM KHALID
Head of Internal Audit
Institute of Business Administration
Karachi.

5	M/s Trade Link	Mr. M. Arshad
6	M/s Care & Cure Marketing Services	Mr. M. Amir
7	M/s Jawed Traders	Mr. M. Siddique
8	M/s Ali Gohar & Company (Pvt.) Ltd.	Mr. Abdul Rehman
9	M/s Graton Pharma	Mr. Atique Ishtiaque
10	M/s R.K Chemical Company	Mr. Rizwan
11	M/s Muller & Phipps Pakistan (Pvt.) Ltd.	Ms. Faryal Hamza
12	M/s Medic International	Mr. Abid
13	M/s Ontech Corporation	Mr. Dilshad
14	M/s ACE Enterprises	Mr. Imran
15	M/s Nassir Trading Company	Mr. Sohail
16	M/s Sadqain Healthcare (Pvt.) Ltd.	Mr. Shahbaz Ahmed
17	M/s Grace Pharmaceuticals	Mr. M. Kamran
18	M/s Hakimsons Impex (Pvt.) Ltd.	Mr. Imtiaz Ahmed
19	M/s Lab Link Enterprises	Mr. Waqar Rasheed
20	M/s Shadani Enterprises	Mr. Jai Prakash
21	M/s Jasani Scientifics	Mr. Nadeem
22	M/s. Waseem Brothers	Mr. M. Waqar
23	M/s Shamim & Co.	Ms. Gul Bibi
24	M/s Mabro International	M.r Adnan Khurshid
25	M/s Hassaan Distribution	Mr. Shahbden
26	M/s S. Ejazuddin & Co.	Mr. Aqeel Ahmed
27	M/s Onco Pharma (Pvt.) Ltd.	Mr. Saad Khan
28	M/s Onco One	Mr. Saad Khan
29	M/s Karachi Medical Company	Mr. Sultan Hussain
30	M/s Sami Pharmaceuticals (Pvt.) Ltd.	Mr. M. Asif
31	M/s Pioneer Distributors	Mr. M. Rafique Mithani
32	M/s Saad Sales Services	Mr. Abdul Haseeb

Meeting started with recitation from the Holy QURAN. Chair welcomed the participants and then commenced the proceedings. Forum was apprised that the NIT No. DUHS/DP/2022/205; Dated 20th August, 2022 was hoisted on the DUHS and SPPRA websites at PPMS ID No. T00582-22-0007 and the same was published in 3 widely circulated leading dailies of English, Urdu and Sindhi languages viz. The Dawn, The Jang & The Kawish on 22nd August, 2022.

One Bidder (M/s Medicchem Enterprises) did not extend their Bid Validity, hence their Financial offer was not considered. Moreover, offers of the following **Eight (08)** bidders were technically disqualified by the Technical Evaluation Committee. The reasons of the same have been recorded in the Bid Evaluation Report:

1. M/s R & A Enterprises

2. M/s Link Traders


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MUHAMMAD MIRZA
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- 3. M/s Kaizen Pharmaceuticals (Pvt.) Ltd.
- 4. M/s Musaji Adam & Sons
- 5. M/s Rising Solution
- 6. M/s Promise Health Food

- 7. M/s Platinum Pharmaceuticals (Pvt) Ltd
- 8. M/s Medic International

As per the agenda, the financial proposal of technically qualified bidders was taken into the consideration by the committee. The rates quoted by the technically qualified bidders were read aloud along with amount of bid security attached by the bidders. Each rate in the comparative statement were confirmed form the original bid by the committee and recommendations were made, which were documented in the Bid Evaluation Report (BER).

Following is the detail of bid security submitted by the bidder:

S. No.	Name of Bidder	Amount of Bid Security (1%)	Pay Order / C.D.R/ B.G. No.	Dated	Bank
1	M/s Ali Gohar & Company (Pvt.) Ltd.	Rs. 1,636,246.51	1001/1488/2022	15-09-2022	Bank Al Habib
2	M/s Sadqain Healthcare (Pvt.) Ltd.	Rs. 20,000.00	14215227	12-09-2022	Allied Bank
3	M/s Noor International	Rs. 300,000.00	16166760	09-09-2022	Habib Metropolitan
4	M/s Lab Link Enterprises	Rs. 231,000.00	26268756	19-09-2022	Habib Bank Ltd.
5	M/s Muller & Phipps Pakistan (Pvt.) Ltd.	Rs. 10,400.00	00363179	19-09-2022	Samba Bank
6	M/s Mabro International	Rs. 3,500.00	06618395	19-09-2022	Faysal Bank
7	M/s Hospital Solutions	Rs. 100,000.00	26268757	19-09-2022	Habib Bank Ltd.
8	M/s Allmed Solutions	Rs. 166,920.00	04005852	12-09-2022	Meezan Bank
9	M/s S. Ejazuddin & Co.	Rs. 374,850.00	04111760	17-09-2022	Meezan Bank
10	M/s Jasani Scientifics	Rs. 3,315.00	6301233	13-09-2022	MCB
11	M/s Intra Health	Rs. 269,000.00	09980590	19-09-2022	Bank Al Habib
12	M/s Ontech Corporation	Rs. 100,050.00	15242271	19-09-2022	Habib Metropolitan
13	M/s Grace Pharmaceuticals	Rs. 335,000.00	01247993	19-09-2022	JS Bank
14	M/s Medco Health Care	Rs. 312,000.00	09867604	19-09-2022	Bank Al Habib
15	M/s Nassir Trading Company	Rs. 700,000.00	00305062	17-09-2022	Bank AlFalah
16	M/s Novartis Pharma Pakistan Ltd.	Rs. 1,689,864.06	00302407	19-09-2022	Meezan Bank
17	M/s Hakimsons Impex (Pvt.) Ltd.	Rs. 1,201,790.00	IGT00070334622 PK	16-09-2022	Habib Bank Ltd.
18	M/s Saad Sales Services	Rs. 800,000.00 Rs. 200,000.00 Rs. 200,000.00	16030135 16030136 16030137	19-09-2022 19-09-2022 19-09-2022	Habib Metropolitan
19	M/s Bosch Pharmaceuticals (Pvt.) Ltd.	Rs. 2,120,000.00	06951608	16-09-2022	UBL
20	M/s ACE Enterprises	Rs. 1,150,000.00	6109076	19-09-2022	Soneri Bank
21	M/s Hussain Traders	Rs. 659,900.00	04229758	19-09-2022	Meezan Bank
22	M/s Jawed Traders	Rs. 50,000.00	04305076	19-09-2022	Meezan Bank

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23	M/s United Agencies	Rs. 1,350,000.00	16030057	14-09-2022	Habib Metropolitan
24	M/s Graton Pharma	Rs. 27,980.00	01247994	19-09-2022	JS Bank
25	M/s Onc One	Rs. 700,000.00	26349579	19-09-2022	Habib Bank Ltd.
26	M/s Onco Pharma (Pvt.) Ltd.	Rs. 110,000.00	0635586	19-09-2022	Faysal Bank
27	M/s Shadani Enterprises	Rs. 175,000.00	14788564	19-09-2022	Allied Bank
28	M/s Frontier Dextrose Ltd.	Rs. 1,053,000.00	00060563	19-09-2022	Sindh Bank
29	M/s Lab Dianostic System (SMC) Pvt. Ltd.	Rs. 270,000.00	00442940	15-09-2022	JS Bank
30	M/s Platinum Corporation	Rs. 418,000.00	50636849	20-09-2022	Summit Bank
31	M/s Waseem Brothers	Rs. 232,976.00	15690970	19-09-2022	Habib Metropolitan
32	M/s Al Habib Pharmaceuticals	Rs. 156,930.00	25730907	19-09-2022	Habib Bank Ltd.
33	M/s Hassaan Distribution	Rs. 300,000.00	00415787	19-09-2022	JS Bank
		Rs. 200,000.00	00415788	19-09-2022	
		Rs. 200,000.00	00415789	19-09-2022	
		Rs. 100,000.00	00415790	19-09-2022	
		Rs. 100,000.00	00415791	19-09-2022	
		Rs. 50,000.00	00415792	19-09-2022	
34	M/s Spectrum Medical Supplies	Rs. 390,000.00	16038166	20-09-2022	Habib Metropolitan
35	M/s Sami Pharmaceuticals (Pvt.) Ltd.	Rs. 907,298.00	16136155	14-09-2022	Habib Metropolitan
36	M/s Karachi Medical Company	Rs. 6,000,000.00	ME/LOG-0104/576/22	16-09-2022	Meezan Bank
37	M/s Care & Cure Marketing Services	Rs. 323,000.00	01891596	19-09-2022	Bank Islami Pak
38	M/s Trade Link (Sanofi)	Rs. 283,000.00	00489540	19-09-2022	MCB Islamic
		Rs. 43,200.00	00489535	19-09-2022	
39	M/s Trade Link (Hilton)	Rs. 112,000.00	00489536	19-09-2022	MCB Islamic
40	M/s Trade Link (Martin Dow)	Rs. 247,500.00	00489534	19-09-2022	MCB Islamic
41	M/s Trade Link (Martin Dow Marker)	Rs. 67,800.00	00489537	19-09-2022	MCB Islamic
42	M/s Trade Link (CCL)	Rs. 129,600.00	00489538	19-09-2022	MCB Islamic
43	M/s Pioneer Distributors	Rs. 32,000.00	1101025050	19-09-2022	Al Baraka Bank
44	M/s R.K Chemical Company	Rs. 1,600,000.00	16030117	19-09-2022	Habib Metropolitan
45	M/s National Agencies	Rs. 400,000.00	16030040	13-09-2022	Habib Metropolitan
		Rs. 200,000.00	16030140	19-09-2022	
		Rs. 855,000.00	16030141	19-09-2022	
46	M/s Biocare Pharmaceutica	Rs. 252,150.00	00503438	07-09-2022	Askari Bank
47	M/s Allmed Laboratories	Rs. 900,000.00	00538244	13-09-2022	Meezan Bank
48	M/s Shamim & Co.	Rs. 500,000.00	14716415	19-09-2022	Allied Bank
		Rs. 1,500,000.00	14716416	19-09-2022	
		Rs. 1,500,000.00	14716417	19-09-2022	
		Rs. 500,000.00	14716418	19-09-2022	

Meeting ended with the vote of thanks to and from the chair.


MOHSIN MEMON
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CERTIFICATE

This is to certify that the prices are comparable to the market prevailing rates in respect of single bids received/ technically qualified in response to **“Procurement of Drugs / Medicines / Nutrition / Contrast Media / Surgical Disp. & Allied Items on Framework Contract Basis” I.F.B / N. I.T No. DUHS/DP/2022/205 dated 20th August 2022** for which Technical Bids/ Proposals Opened on 20th September 2022 and Financial Bids/ Proposals opened on 21st February 2023.


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